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The World's Daily Newspaper

Friday, December 4, 1998

OUNG LIVES LOST — A mother being comforted by a relative after she learned that her child had died in the fire that swept through an orphanage in Manila on Thursday, killing 28, mostly children. Page 4.

### Taiwan Presses Its Democratic Course

### As Election-Fever Peaks, the Mainland Seems Much Farther Away

By John Pomfret

TAIPEI — On the night of June 3, 1989, Michael Tseng was glined to his television set as the Chinese Army crushed a student-led movement in and. around Beijing's Tiananmen Square. Mr. Tseng remembers experiencing a deep sense of belonging throughout the

'I thought, 'These are my people,'." said Mr. Tseng, 45, chairman of a small business in Taiper. "They're my flesh hd plood.

This summer, floods mayaged large

ACENDA

ings confiscated from Jews by Nazi. Germany, including Picassos and Cezannes, could be returned to pre-

war owners or their heirs or ano-

tioned to benefit Holocaust survi-

vors under guidelines endorsed

Thursday at an international con-

The conference brought together

44 countries, the Vatican and more

No Ulster Progress

After a day of statements that compromise was imminent, Prot-estant and Roman Catholic leaders

failed to agree on several important issues in the Northern Ireland peace

than a dozen organizations.

ference.

effort, Page 5.

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swaths of China, leaving millions homeless and thousands dead. Mr. Tseng, whose parents were born in Hubei, one of the devastated provinces, channel-surfed past this news. 'It was sad, but I'm also sad when there's a flood in Bangladesh,' he said. "Idon't look at China in the same

As Taiwan approaches its ninth major election. Saturday as a multiparty democracy, this island of 21 million people is moving rapidly away from mainland China, forging a new and very separate identity from the massive pation 160 leilometers (100 miles) to the west.

President Lee Teng-hui has coined and the state of

the term "new Taiwan person" to describe the changing face of Taiwan's citizens. For Beijing, this "person" presents an enormous challenge to its mission of unifying with Taiwan. China's Nationalist government fled

to Taiwan in 1949 after it lost a civil war to the Communists. From that point, the Nationalists maintained a dream that they would return to reconquer China. In the 1980s, following the death of the Nationalist leader Chiang Kai-shek and his son and successor, Chiang Ching-kuo, the Nationalists abandoned that dream.

See TAIWAN, Page 6

### Beeing's Troubles Help Its European Rival Soar WASHINGTON (AP) - Paint

Fears for Airbus's Viability Prove Groundless

By Laurence Zuckerman New York Times Gervice

NEW YORK — After Boeing Co. announced its \$16 billion takeover of McDonnell Douglas Corp. in 1996, European regulators nearly blocked the deal because they were worried that the new American aerospace giant would pose an unfair threat to Airbus Industrie, the European consortum that is Boeing's sole competitor making large pas-

senger jets.

But now, two years later, in a story. that has come to resemble the fabled race between the tortoise and the hare, Boeing looks as if it is the company running out of gas while Aubus is stead-

ily gaining ground.

Rocing's stunning disclosure Tuesday
that it would scale back production of
most of its planes and cut its work force by an additional 20,000 over the next two years on top of 28,000 previously annonneed cuts is the latest in a string of high-profile embarrassments since it

it would still have a profit of only 1 percent to 3 percent of its expected \$50 billion in revenue in 2000 — a margin more in line with a supermarket chain than a maker of jets that sell for \$150

million each. Investors had bid up Boeing shares in recent months in the belief that the company was on the road to recovery after posting its first annual loss in 50 years in 1997. They abandoned the stock in droves Wednesday as nine Wall Street analysts lowered their recommendations on it and the shares fell \$6,875, or 17 percent. On Thursday, Boeing's shares lost a further \$1.9375 to close at \$31.75.

Boeing executives said the latest an-

nouncements were the unfortunate result of the economic downturn in Asia. But many who watch Boeing say the effect of Asia should have been clear to the company's top executives months ago — when they dropped another bombshell on Wall Street by disclosing lower-than-expected earnings estimates that were revised even lower this week. The downturn itself, many said, was to

# **Coordinated Rate Cuts** Reflect European Unity

### Central Banks See Slowdown

Edmund L. Andrews

FRANKFURT — European mone-tary union took on a new reality Thursday as central banks across the Continent simultaneously slashed interest rates and brought them to an almost uniformly low level for the first time in history.

The sturning move, just one month before most of the European Union adopts the euro as a single currency, came sooner than most analysts had expected. It also marked a dramatic shift in

policy. As recently as two months ago, European central bankers had adamantly refused to relax monetary policy because they were intent on establishing the credibility of the euro and the fledgling European Central Bank in world markets.

But on Thursday, citing ominous signs that the global economic slowdown had begun to chill Europe as well, the central banks of all 11 countries adopting the euro reduced their base interest rates by at least three-tenths of

one percentage point.

When the dust settled, every country in the euro zone except for Italy had reduced its base interest rate to 3.0 percent. The Bundesbank, which has long set the benchmark for rates in Europe, cut its base rate to 3.0 percent from 3.3 percent. Italy, where rates have long been among the highest in the EU, dropped its base rate to 3.5 percent.

\*Convergence is now complete, " said Holger Fahrinkrug, head of economic research at the Frankfurt office of Warburg Dillon Read. "We have arrived."

Though most economists had expected the European Central Bank to lower interest rates early next year, analysts were surprised when the national central banks settled the issue before the new bank officially assumes responsibility for European monetary policy.

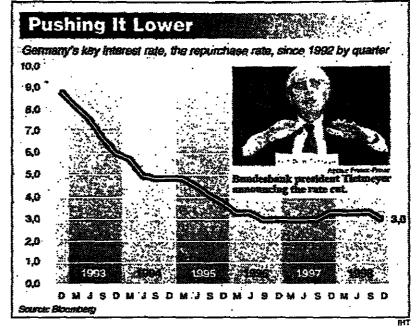
The decision came after months of bitter and public battles between Europe's conservative central bankers and the left-of-center governments that are now in power in most countries. The loudest debate has been in Germany, where Finance Minister Oskar Lafontaine has waged a relentless public campaign to persuade the Bundesbank and the European Central Bank to cut rates.

Hans Tietmeyer, president of the Bundesbank, said Thursday that the central bankers had acted in response to mounting evidence that European growth rates would be significantly slower next year than they had predicted

as recently as last summer.
"Our basic estimation is that there will be a measurable slowdown, but there won't be a recession," Mr. Tiet-meyer said. But he adamantly denied that the decision was a response to political pressure. "We are deaf to political pressure," be said, "but we are not blind to facts and arguments."

Mr. Lafontaine, getting ready to board a plane for the United States, quickly declared himself pleased.

See RATES, Page 10



## New Game Plan for Euro

### A Speeded-Up Timetable for the Transition

By John Schmid International Herald Tribund

PARIS -- The abrupt wave of European interest rate cuts Thursday, which came weeks sooner than anyone evidently dared to expect, marks a dramatic departure from a commonly accepted game plan for the transition to the single uropean currency.

The surprising willingness to tear up the old timetable, which called for a rate easing to accompany the Jan. 1 launching of the euro at the earliest, suggests that economies

Europe are cooling faster than previously ANALYSIS believed.

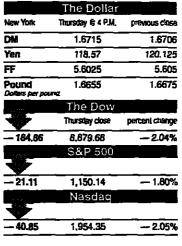
"They are trying to avoid the disaster scenario that could happen if they did not cut," said Alison Cottrell, senior economist in London at PaineWebber

"This is meant to counter the decline in business confidence and prevent a downward spiral in the euroland economy," said Joachim Fels, economist at Morgan Stanley Dean Witter in London. At the very worst, some analysis sug-gest, several of Europe's biggest economies could teeter on the edge of re-

cession next year, at least under the technical definitions of two consecutive quarterly contractions. While that appears unlikely to many, others warn that the Continent might face such sluggish growth that nations like Germany will struggle just to keep crisis-level unemployment from rising again. Another increase in German un-

plosive in Bonn, where the new government was elected on its promise to bring down the chronic jobless rate. The economic fundamentals have deteriorated more deeply and faster than we thought," said Adolf Rosenstock, a

employment would be politically ex-



### London Looks Set To Go With Flow

Britain now looks set to follow the 11 euro countries in reducing interest rates. Page 15.

 Stocks fall as concern about the Brazilian economy counters the effects of the rate cut. Page 16. • The European cuts provide no help to the dollar. Page 16.

Frankfurt-based economist at Nomura International PLC.

The greatest menace to European prosperity is the plunging economic confidence. This week, Wim Duisen-

berg, president of the European Central

Bank, warned that eroding confidence

ranked as "the most significant risk" to See BANK, Page 10

### completed the merger in August 1997. Even with the cuts, which account for 20 percent of its work force, Boeing said Page 7. See BOEING, Page 10

### The Peerless Mr. Hague Tory Leader Causes a Revolt in House of Lords

Page 12.

... Page 12.

Pages 8-9.

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Pages 22-23.

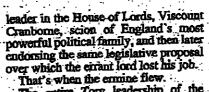
By Warren Hoge New York Times Service

LONDON — William Hague, the struggling young leader of the depleted and dispirited Conservative Party, found himself at odds Thursday with the one group he thought he could count on: the scarlet-robed Tory peers in the

The intested young Tory head provoked the fight by firing his party's

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That's when the emine flew.

The emire Tory leadership of the
Lords handed in their resignations from their front beach posts, and the deputy leader, Lord Fraser of Carmyllie, quit ounight, saying he was "disgusted and appalled" at Mr. Hague's action. "I helieve completely that unnecessary politically in the complete of th ical damage has been caused," he said.

Lord Onslow of Woking sniffed at

Mr. Hague's declaration of the need for better discipline among Conservatives. 'I ceased to be a Guardsman 40 years ago," he said. Lord Cranborne took the news of his dismissal the way one would expect from a man of the Cecil family, which

can date its participation in Eagland's public life back to filizabeth I.

'I am extremely sorry that I have behaved outrageously," he said he told Mr. Hague, "but I would do it again. I offered my resignation, but he said he would ramer sack me, and I said that if I was in his place, I would have done the



Lord Cranborne leaving his London home Thursday after his firing.

same." The lord, who pursues hunting on his Cranborne Manor estate in Dorset, said, "I was sacked for running in like an ill-trained spaniel."

Taking the long view, he said he would survive private life and proudly

See TORIES, Page 10

## Government Outlays Fail to Help Japan

### **Economy Continued Its Slide for 4th Quarter Through September**

By Sandra Sugawara Washington Post Service

TOKYO - The Japanese government on Thursday announced that the world's second largest economy continued to shrink for an unprecedented fourth quarter in July through September, despite a boost from government

spending.

In addition, the government announced that for the first time its debts will exceed its gross domestic product at the end of this fiscal year. "Basically, there is no recovery in sight," said Yasuhiko Ushikubo, an economist with the Industrial Bank of Japan.

The United States and other nations

have urged Japan to revive its economy as fears mount that Japan's economic woes could trigger major problems in the rest of the global economy.

Japan's gross domestic product con-tracted 0.7 percent in the July-Septem-ber period, for an annual rate of contraction of 2.6 percent. Taichi Sakaiya, the head of the Eco-

nomic Planning Agency, acknowledged that the agency's forecast of 1.8 percent GDP decline, made just two months ago, might be too optimistic. Mr. Sakaiya said the overall economic con-

dition was "severe."
But he added, "These figures were actually a little better than I expected." He said he thought the pace of the

decline was slowing. Many private economists disagreed, however, noting that public works spending appeared to be the only support for the economy. "The economy has not hit bottom," said Osamu Katano, economist for Nikko Research Center.

"Every component of private domes-tic demand tumbled," said Jeffrey Young, economist with Salomon Smith Barney. He said that Japan's new economic stimulus package will not be big enough to counter the fall in private domestic demand. He expects the economy to continue to decline next year. Robert Feldman, an economist at

See JAPAN, Page 10

### 2 Sudan Priests Could Face Crucifixion

By Karl Vick

KHARTOUM, Sudan — When Pope John Paul II paid a brief; cautious visit here five years ago, he summoned a powerful metaphor for the persecution that Christians often face under Sudan's aggressively Islamic regime, calling it a particular reproduction of the mys-

tery of Calvary. Now the Sudanese government is bringing the metaphor to life by threatening a pair of Roman Catholic priests with crucifizion.

The two priests, the Reverend Hillary Boma and the Reverend Lina Tujano, are charged with setting off almost a dozen bombs around Khartoum on June

30 in an alleged plot to mar official celebrations marking the anniversary of the 1989 coup that brought the National Islamic Front to power.

If convicted, they and 18 co-defendants could be crucified, under the medieval Islamic code that governs Sudan's legal system.

The priests' trial - actually a courtmartial, held at army headquarters and closed to foreign journalists and diplomats --- has been denounced by international human rights groups as a characle based on videotaped confessions very likely produced under torture. Critics say that what the trial actually lays bare are the fears harbored by the regime that brought it.

Sudanese officials insist they have a

genuine case, but acknowledge it is one that combines a striking number of the elements viewed as threatening to the

The largest Christian denomination in this majority-Muslim nation of 32 million, the Roman Catholic Church has steadily resisted the government's program of forced Islamization. It also has endured the repercussions. Priests report being stopped and interrogated by secret police on an almost monthly basis. Also routine is the bulldozing -30 times in the last eight years - of sanctuaries and schools under the guard of truckloads of Sudanese soldiers.

The Catholic Church serves mostly

See SUDAN, Page 10

## By Gates Tape **Transfixed**

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Or, How Microsoft's Hero Played in the Courtroom

By Rajiv Chandrasekaran Washington Prost Service

ASHINGTON - Microsoft Corp.'s top lawyer reclined in a faux leather chair, rubbing his cowlick in circles. His Justice Department counterpart, sining 10 feet away in the drab federal courtroom, kicked off his black Nikes and stared at the carpet. The judge could not stop glancing at the clock as the Speciators, now a precious few, nodded off.

Over the last two weeks, the Microsoft antitrust

trial, the epic confrontation between the U.S. government and the giant software company, seemed to

Gone was the procession of computer industry executives who recounted being roughed up by Microsoft and its chairman, Bill Gates. In their place were experts like the meandering economist who led the court on a long journey through "browser flow rates" and "entry barriers in the operating system market."

Then, Wednesday morning, the government went to the videotape again, projecting Mr. Gates's larger-than-life visage on a giant white screen.

As the petulant Mr. Gates was interrogated, the

spectators perked up; the reporters scribbled once more; the lawyers sat upright; the judge forgot about the clock. Even the bailiff, prone to scanning the crowd and castigating whispering spectators, seemed again transfixed.

As the weeks drag on in the trial that will help chart the future of the high-tech world, the most compelling moments have been these clips of the world's richest man. His unflattering demeanor in the deposition; his tough-talking electronic-mail; his take-no-prisoners memos to his top executives.

Since the trial opened six weeks ago, government lawyers have used Mr. Gates as the leitmotif of their case, bringing his image back again and again, casting him as ringleader of the company's alleged efforts to thwart competition in the computer in-

By repeatedly playing clips of the videotaped deposition, carefully selected by the government to show Mr. Gates's most elaborate circumlocutions, the Justice Department hopes to raise fundamental doubts about Microsoft's credibility: If the company's chairman will not give a straight answer. they reason, why should its defense be believed?

But lately, as expert witnesses have waded into the soporitic murk of economic and technical jargon, the government has found another benefit from the Gates Tape: It's the antitrust equivalent of Jolt Cola.

HE Gates Tape is mesmerizing. Unlike the well-rehearsed executive who is known for delivering Top 10 lists and splashy product demonstrations at trade shows, Gates the defendant comes across as combative and forgetful. squirming in a large leather chair as he is buffeted with questions.

In one 20-minute segment, David Boies, a government lawyer, asked Mr. Gates: "What non-Microsoft browsers were you concerned about in January of 1996?

To everyone in the courtroom, it was clear that Mr. Boies was trying to get Mr. Gates to mention Netscape Communications Corp., the onetime darling of Silicon Valley that makes rival software to "browse" the global computer network. But Mr. Gates would not bite.

"I don't know what you mean, 'concerned.' ' he retorted.

"What is it about the word 'concerned' that you don't understand?" Mr. Boies asked in an in-credulous tone. "I'm not sure what you mean by it, Mr. Gates replied, deadpan, prompting people in the courtroom. U.S. District Judge Thomas Penfield Jackson included, to start snickering.

In the clips played Wednesday, Mr. Gates put on



a similar performance, quibbling with Mr. Boies for five minutes over the meaning of the phrase "piss-ing on," which a Microsoft executive used in an email to describe the company's efforts to thwart the

Java programming language.

After first saying that he did not know what the author "specifically means," Mr. Gates eventually conceded that "in this case. I think it means what

you've suggested it means." Spectators and journalists, who had packed the courtroom in anticipation of the next installment of the Gates Tape, were in stitches, prompting the

bailiff to call for decorum. Microsoft lawyers maintain that the tape is an irrelevant distraction to the proceedings and that Mr. Gates behaves on it as would any high-profile executive, trying to focus questions in order to provide more precise answers.

'What possible purpose was the government trying to serve?" Mark Murray, a Microsoft spokesman, sniffed about the colorful segments played Wednesday. "This has no relevance to the case."

No matter how it plays with the judge, who will decide this case, the tape has certainly provided a clear advantage in the government's public relations battle with Microsoft. Mr. Gates's comments, no matter how banal, make their way into almost every reporter's article, and the videotape helps juice up television news reports.

As soon as segments of the tape are played in court, a Justice Department spokesman has been rushing a copy to waiting TV crews outside the building. Only hours later, when the proceedings have recessed for the day, will the cameras record Mr. Murray delivering his counter-spin, bemoaning the government's use of "snippets.

Sensing the potential fallout from the deposition. Microsoft has spent the last five weeks grappling for control of the courtroom VCR, hoping to press any play. It is a squabble that has been almost as interesting as anything on the tape.

The Gates Tape teaser first appeared during Mr. Boies's opening arguments. The first extended screening was scheduled for the second week of the trial. On the appointed morning, a Thursday, the line of gawkers hoping for a seat stretched down the football-field-long hallway outside the Constitution Avenue courtroom.

But Microsoft's lead attorney, John Warden, managed to stall the proceedings.

The following Monday morning - there is no court on Fridays - with everyone expecting an executive from Apple Computer Inc. to take the witness stand, Mr. Boies and Mr. Warden were huddled in the hallway. Although they were prone to fire barbs at each other during the proceedings. the two sometimes banter amiably in a corner

during recesses.

This time it did not appear to be idle charter. Mr.

Gates was on the agenda. When the judge entered the courtroom, Mr. Boies was going to play the tape.

But instead, a closed hearing ensued. Microsoft was trying to rein in the videos. Then came a sidebar conference, where loud static noise filled the room to prevent eavesdropping. Then a recess. Then a meeting in the judge's chambers.

Finally, with spectators growing restless, Judge Jackson emerged just before noon, telling the law-yers that "we will see it all." All of the tape, that is,

that Mr. Boies wanted to show.

Trying to salvage Mr. Gates's image, Mr. Warden asked that the Microsoft side get to pick its own portions of the deposition to show, ostensibly, segments in which their chairman looks good. The

judge agreed.
Finally, the tape rolled. Mr. Gates was as testy as When asked who attended a Microsoft executive

staff meeting, he said: "Probably members of the executive staff."

Mr. Boies smiled. Mr. Warden sat stoically. And, at one point. Judge Jackson shook his head in disbelief.

LL TOLD, Mr. Boies said he planned to show about eight hours of the 20-hour interview during the trial. Although Microsoft is selecting its own segments, they are crudely interspersed with the government's. To everybody but the lawyers, it is impossible to know which are which. Mr. Gates looks and acts the same

Two weeks ago, a frustrated Mr. Warden decided to argue his Gates Tape case again, this time asking to meet the judge in his chambers. Although reticent at first, Judge Jackson has become a more avuncular courtroom presence in recent weeks. He has tried to show off his growing grasp of technology, to cut through legal posturing on both sides, and oc-casionally to inject a little levity into the proceedings.

In the meeting, Mr. Warden argued that "playing this deposition in bits and pieces" is being done for the purpose of an audience outside the courtroom and for the purpose of creating news stories day after day after day. He urged Judge Jackson to order the government to play all remaining segments at one time.

Mr. Boies, also present at the meeting, would have none of it. Yes, the segments were longer than he would like to play, but "it often takes three or four or five or 10 and sometimes 15 minutes to get him to finally admit to something that he should have admitted immediately." Mr. Boies suggested that Mr. Warden was simply "carrying his com-

Judge Jackson agreed. "If anything," the judge told Mr. Warden. "I think your problem is with your witness, not with the way in which his testimony is being presented.

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# Alarm Aborts Launch Of Shuttle for 24 Hours

The Associated Press
CAPE CANAVERAL, Florida — An alarm went off inside the space shuttle Endeavour's cockpit minutes before Thursday's planned liftoff, forcing NASA to delay its first space station construction flight.

By the time launch controllers figured out what was wrong and concluded they could launch safely, they had run out of time and Endeavour was grounded for another day. They missed the cutoff by only one to two seconds. The launch director, Ralph Roe, was

convinced his team did the right thing. He said they would try again Friday.

"We want to err on the conservative side." Mr. Roe said. "We don't want to launch with something we don't un-

The master alarm - a pair of rectangular red lights — began flashing and beeping about four and a half minutes before the scheduled pre-dawn lannch. Unsure of what caused it, shuttle managers counted down to the 31-second mark while discussing the problem.

Endeavour's pilots reported that the alarm sounded around the time the shuttle hydraulic power units were turned on Launch controllers quickly determined that one of the three units had experienced a momentary dip in pressure, and so they counted down 12 more seconds before having to give up

for the day. "Please cut off," a launch controller urged his colleagues.

The six astronauts crawled out of the shuttle an hour later. Two threw up their

"We'll try again another time," said the commander, Robert Cabana. The one-day delay cost NASA about \$600,000, mostly in fuel and overtime pay. "It's an expensive turnaround, but that's part of the price we pay to be

conservative and make sure that we don't have unsafe situations," said Donald McMonagle, a shuttle man-Mr. McMonagle said engineers would meet throughout the day to make sure

they understood the fleeting drop in hy-

draulic pressure that set off the alarm.

NASA has only five minutes or less each day to launch Endeavour to meet up with the first space station part, launched two weeks ago by the Rus-

Aboard Endeavour is the second station component, an American-made connecting passageway named Unity.
Once in orbit, the astronauts will use the shuttle robot arm to capture the Russian piece and attach it to Unity. Then, two astronauts will perform three spacewalks to book up all the electrical con-nections and cables between the two

Secretary of State Madeleine Albright and other dignitaries from around the world had gathered in the drizzle see Endeavour and its crew off for lowing a year's delay caused by a cash crunch in Russia. Most were representatives of the 16 countries participating in the space station effort.

### Bomb in Algeria Kills at Least 14

ALGIERS — Ar least 14 Algerians were killed and 24 wounded in a bomb explosion Thursday near a market in the town of Khemis Miliana southwest of Algiers, gov-

ernment security forces said. The toll brought to at least 37 the number of Algerians reported killed in the last four days.

The bloodshed appeared to follow a pattern set in the last four years when Muslim rebels stepped up attacks before and during the annual fasting month of Ramadan. It will be observed this year during the second half of December and

first part of January.

Algeria's violence began in 1992, when the authorities scrapped a general election in which radical Islamists led.

More than 65,000 people have died since, according to Western

### Revisiting Embryo Research

Advances Spur U.S. Senate to Review Ban on Funding

By Rick Weiss Washington Post Service.

WASHINGTON — Inspired by promises of exciting medical advances derived from human embryos, the Senate has begun a tentative reassessment of a four-year ban on the use of federal funds for human embryo research.

To make sure lawmakers understood the immediacy of their task, a scientist unveiled unpublished evidence at a congressional hearing showing that he already had used the technology to grow human brain cells, which may be useful for patients with Parkinson's disease. At issue is whether a provision ban-

ning federal support for human embryo experiments should apply to research on 'stem cells,'' a recently isolated type of cell that scientists suspect can be made to grow into replacement tissues for patients with a host of serious diseases.

In more general terms, Congress is being asked by a growing number of scientific and patient advocacy groups to loosen or repeal the ban.

Because of the peculiar nature of stem cells — they have many of the qualities of embryo cells but, unlike embryos, cannot grow into a person their status with regard to that ban rethat could come from studies of cells mains clouded, experts told the subcommittee on labor, health and edu cation, led by Senator Arlen Specter,

Republican of Pennsylvania. There is a wide variety of views on the moral status of these cells," said Harold Varmus, director of the National Institutes of Health. "The cells do deserve special ethical consideration," hesaid, because they are the offspring of cells that were taken from human embryos or fetuses. At the same time, he said, "These cells cannot be considered organisms and cannot be considered embryos."

A ban on federal funding for stem cell research will slow progress toward cures, several experts told the subcom-

Others warned that to restrict the research to the private sector could lead to a corporate stranglehold on the technology and a lack of public review.

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### TRAVEL UPDATE

#### U.S. Park Visitors Remain Steady WASHINGTON (AP) - An experimental program al-

lowing national parks and other federal recreation areas to raise their fees has significantly boosted revenues without affecting the number of visitors, a government study con-

At the same time, the General Accounting Office said the

number of visitors to sites with higher fees increased by 5 percent in 1997.

### French Rail Strike Continues

despite proposals made by management.

The state-owned SNCF railroad said traffic was disrupted Thursday in most regions except Brittany, northern Picardy and Pas-de-Calais and in the northeast Champagne-Ardennes regions. Suburban trains in the Paris region were running normally, as were high-speed trains within France and to London, Brussels, Amsterdam and Cologne.

### Strikes Leave Greece Out of Gas

ATHENS (Reuters) - A flurry of strikes and protests hit

claring their walkout illegal, continuing a four-day strike that has left most gasoline stations empty.

■ DEATH NOTICE ■ The Hedqvist family and friends are sad to

> STIG B HEDOVIST in Geneva Switzerland.

Europe

The four agencies in the program said their recreational fee

revenues nearly doubled from about \$93 million in fiscal year 1996, to about \$179 million in 1998.

PARIS (AFP) — French rail traffic was expected to be heavily disrupted for the eighth consecutive day Friday as striking workers voted Thursday to continue their action

Greece on Thursday, clogging traffic, crippling transportation and services and almost draining the country of petrol.

Customs officials defied a Wednesday court ruling de-

Delta Air Lines will stop flights to three international destinations next year, part of its continuing effort to con-centrate planes on more profitable routes. Flights to Prague will end Jan. 17. and flights to Calgary and Edmonton. Canada, will end on April 4, the airline announced.

announce the passing of

on November 27 1998, in his 75th year.

Imprinte par Offgritu. 73 rue de l'Évançule. 78018 Paris

### WEATHER



Europe

Cold weather will continue Dry and chilly over the to grip most of the continue weekend from Tokyo nem, but moderation may through Seoul to Beijing, begin in the northwestern By Monday, there may be areas early next week Dry some rain or sow in these weather will reach from areas Dry and cool in London and Paris to Shanghai, but Hong Kong Madrid. Rome will also turn and Talwan may have dry, but Athans will be showers. Thunderstorms rainy, Show showers are likely in the Alps and Philippines to southern viewer around the Baltic Sea.

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## Pressure Builds on Panel to Vote Soon on Impeachment

By Brian Knowlton International Herald Tribune

WASHINGTON — The House Judiciary Committee came under increasing pressure at this juncture." Thursday to vote next week on articles of impeachment as an attempt to broaden the inquiry into presidential fund-raising collapsed and the incoming House speaker warned that further delay would push the matter into next year.

The committee chairman, Representative Henry Hyde of Illinois, told Republican members Thursday that a review of Justice Department memos had found insufficient fund-raising abuses by President Bill Clinton. That represented a dramatic step-down from a move just two days earlier to expand the

inquiry.

The evidence from the Department of Justice being examined in relation to possible campaign finance violations will not be a part of the inquiry next week," a Republican

Asa Hinchinson of Arkansas, said through a

spokesman. The committee, he said, "will not pursue it

With the committee under heavy fire from Democrats — who call its handling of the inquiry a sham and a shambles - and disillusion spreading to some Republicans, the White House has responded with growing

It vowed to mount a "vigorous defense when its lawyers appear before the panel Tuesday. This was a shift, at least of tone, from August, when Mr. Clinton acknowlevidence to pursue allegations of campaign edged having had an "inappropriate relationship" with Monica Lewinsky and suggested that he might not offer any defense.

"The scope of the defense most equal the scope of the inquiry," White House lawyers wrote Wednesday to Mr. Hyde.

That set the stage for what is certain to be a few furious and unpredictable days of hearings and depositions, peppered with more

send at least one article of impeachment to the full House of Representatives. There it would face an uncertain fate.

Amid Democratic attempts to paint the impeachment inquiry as a poorly guided partisan witch-hunt, there have been some calls for top-ranking Republicans to exert more influence on the process. The outgoing speaker of the House, Representative Newt Gingrich, has ended all overt involvement in the matter since the Nov. 3 election results brought his resignation.

His designated successor, Representative Bob Livingston of Louisiana, sidestepped the question of a direct role Thursday but made

I can't say I'd be perfectly happy," he said, if the process had to be dealt with by the new Congress. But he said he had no idea what would happen until the Judiciary Committee reports.

His comment came after a survey of House Republicans by Representative Tom DeLay.

member of the committee, Representative partisan debate, before a probable vote to the majority whip, found overwhelming support for concluding the impeachment inquiry with a vote this month.

Mr. Hyde, praised as a capable and fairminded legislator before the inquiry began, has come under increasing fire. The reversal on the campaign fund-raising question is likely to fuel the criticism of Democrats who say he has let the process spin out of control, moving in unannounced lurches, or trying to cast too wide a net.

On Tuesday, the Judiciary Committee voted to subpoena memorandums from the FBI director, Louis Freeh, and from a former senior Justice Department prosecutor, Charles La Belia, in which they urged Attorney General Janet Reno to seek appointment of an independent counsel to investigate campaign fund-raising irregularities that could involve Mr. Clinton. One Republican member said the memos would prove Mr. Clinton had violated federal election law.

But after two committee representatives were allowed to see the memorandums, they concluded, according to various reports, that they contained no direct evidence of criminal violations by Mr. Clinton.

Meanwhile, Democratic officials on the Judiciary Committee said Republicans were also set to drop an inquiry into whether certain Democrats sought to intimidate Kathleen Willey, a former White House volunteer, to prevent her from testifying that she was

groped by Mr. Clinton, a charge he denies.

That would leave the Judiciary Committee where it began its work — with the allegations forwarded by the independent counsel Kenneth Starr that Mr. Clinton lied under oath about his sexual relationship with Monica Lewinsky and then abused the powers of his office in an effort to cover the

The committee, as matters stand, appears likely to vote next week on one or two articles of impeachment dealing only with the alleged perjury, not with alleged obstruction of justice or abuse of power.

Because Republican members dominate the panel, 21 to 16, and have been voting as a bloc, a vote to send an article or articles of impeachment to the full House is expected to

If so, the full House would probably be called back for a lame-duck session to vote on the matter beginning Dec. 14.

There, the outcome is unclear. An estimated 208 to 216 of the 228 Republicans are thought likely to favor impeachment, along with 3 to 5 of the 206 Democrats (one independent usually joins them). With 218 votes needed to impeach, the matter is too close to predict.

If it did pass, it would go to the Senate for a trial next year. Republicans hold a 55-to-45 edge there, but would need 67 votes to convict Mr. Clinton.

The Senate majority leader, Trent Lott of Mississippi, said Thursday that "we're not making any plans or any preparation at this time" to try Mr. Clinton if the House votes for impeachment.

### POLITICAL NOTES

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### Updating White House Grounds

WASHINGTON - The First Family would get a new recreation room, tourists would walk to the White House through a tunnel, and vendors would be booted off two streets under a 20-year, \$300-million plan proposed to improve the White House grounds. Congress and 10 agencies would have to approve the plan before construction could begin.

Billed by National Park Service officials as the first comprehensive overhaul of the White House area since Pierre L'Enfant laid it out in 1791, the plan essentially would expand the grounds, Executive Mansion and vis-

itor center by adding underground facilities. Most of the 1,100 parking spaces for White House staff on the Ellipse and grounds would be replaced by two garages beneath Pennsylvania Avenue and the Ellipse, according to the plan. In this way, the White House complex would siphon parked cars from the street, a gesture to pedestrians. About 1.2 million people visit the White House every year.

#### Female Marines See Scarlet

WASHINGTON — In a tradition that commemorates battlefield sacrifice at the Halls of Montezuma, U.S. Marines proudly display blood-red stripes on the trousers

of their dress uniforms. Now, advancing into a potential fashion minefield, the Corps has recently begun studying whether to extend that

hallowed practice to the skirts of female Marines. In military parlance, dark-blue skirts with a scarlet stripe running down each side are being "wear-tested" by a group of female Marines at Quantico, Virginia, and several other locations.

The "bloodstripes" are much more than a decorative flair. Corps legend holds that the stripes are a tribute to the Marines who died in 1847 assaulting the castle at Chapulte-pec during the Mexican War. Any Marine with the rank of corporal or above is entitled to wear them.

#### Quote/Unquote

William Kristol, editor of the Weekly Standard, on conservatives who are still pressing for impeachment: "Some of us are hanging tough in our obdurate blindness to the political reality. I'm like one of these Japanese soldiers after World War II. It's 1949 and I'm on some island not knowing the war is over."

#### **Away From Politics**

 Authorities have charged a man with arson at the Pullman Works after a fire there destroyed the last remaining structure of the railroad factory in Chicago's South Side where a key battle in the U.S. labor movement was fought 100 years ago.

 A man accused of injecting his 11-month-old son with blood tainted with the AIDS virus told the boy's mother that the child was damaged and no longer worth keeping, the child's mother told a court in St. Charles,

 Parents are being advised to throw away baby bottle nipples and pacifiers made of vinyl because of concerns over a material in vinyl that causes cancer in rats. (NYT)

### A Law on Trial Outside Court

### Espy, Acquitted, Attacks the Special Counsel Statute

By Neil A. Lewis
New York Times Service

WASHINGTON — The acquittal by a federal jury of Mike Espy, the former agriculture secretary, of corruption charges, has ended an independent prosecutor's four-year investigation of Mr. Espy's acceptance of sports tickets and other favors from compa-files he was supposed to regulate.

"It's cost a lot, it's been tough but I knew from day one that I would stand here before you completely exonerated." Mr. Espy said

Wednesday outside the courthouse. The jury took barely 10 hours to reject 30 counts brought by the independent prosecutor, Donald Smaltz. The trial judge had

earlier dismissed eight other counts. Even as he savored his acquittal, Mr. Espy made it clear he was among the critics who point to each such verdicts as a judgment of: the independent counsel law under which he was prosecuted. Congress is expected to hold hearings early next year on whether to renew the law, which expires in June. There is little expectation that it will be extended.

Both Mr. Espy and Mr. Smaltz, in comments after the verdict, neatly crystallized the debate over the wisdom and effectiveness of the Ethics in Government Act, which provides for independent counsels to invesigate allegations of wrongdoing against senior government officials.

Mr. Espy likened Mr. Smaltz, who spent : more than \$17 million investigating him over a four-year period, to a "school yard bully." The independent prosecutor, he said, was

"someone with all the money, all the power, very little supervision, no timetable and able to unleash powerful hordes of prosecutors on you and your family."

Mr. Smaltz defended his work, noting that his office had achieved more than a dozen convictions and garnezed some \$11 million in fines and criminal penalties, mostly from companies that were charged with giving il-legal gratuities to Mr. Espy. He also said that despite the acquittal, there was value in prosecuting Mr. Espy because it would discourage

other officials from behaving the same way.
"The actual indictment of a public official may in fact be as great a deterrent as a conviction of that official," he said.

His two most notable victories were having Tyson Foods, the Arkansas-based poultry producer and distributor, agree to pay \$6 million after pleading guilty to making illegal gifts to Mr. Espy. He also got Sun Diamond Growers, a California cooperative for nut and raisin growers, to pay a \$1.5 million fine for illegally condoming gifts to Mr. Espy by its lobbyist. But a federal appeals court in Washington

overturned the conviction of Sun Diamond, and the case is on appeal to the U.S. Supreme Court. The case involves the meaning of the unlawful gratuity statute, which makes it a crime to give, offer or promise "anything of value" to a public official "because of any official act performed or to be performed."

Mr. Smaltz contended that the law was violated anytime a gift was motivated by the recipient's official position. But the Court of Appeals for the District of Columbia Circuit said the gift also had to be motivated by some



Mike Espy savoring his exoneration.

official act, either a reward for a past act or an inducement for a future one.

Mr. Espy was charged with violating the same statute. In presenting 70 witnesses, Mr. Smaltz portrayed Espy as eager to ask compa-nies he regulated for hard-to-get tickets to sporting events. But Ted Wells, one of Mr. Espy's lawyers, said during his closing argument that the prosecution had presented no witnesses who testified that his client had made a decision based on anything he received.



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Most Victims of the Rapid Nighttime Blaze Were Children

helplessly Thursday as a predawn which included a two-story main fire tore through an orphanage in Manila, killing at least 28 people, mostly children. Two other children

structure and two cottages, all built between 1913 and 1927.

Staff members said the fire had were missing and presumed dead.

Some children had shouted for help through the metal grates covering windows on the second floor. but frantic neighbors could not open or break down a padlocked main gate to the orphanage. The dozens of children at the

Catholic-run Bahay Kalinga orphanage had been looking forward to a Christmas party Friday. Instead, the Christmas decorations were scattered, along with toys and children's clothes, among the burned debris

burned," said Brian De Mesa. 5, the older ones managed to clamber who survived along with his twin out and jump to the ground. Most of brother. "I saw their burned bodies. I don't want to go back."

About 70 people were inside the nila's Paco district when the fire reach them because the flames were broke out about 2 A.M. officials spreading rapidly and we could not said. Investigators said faulty elec- stand the heat," said Tobias Ronan. trical wiring may have triggered the an orphanage worker.

Fire officials said three-fourths of the orphanage was already on fire from one of the rooms, but three killed 162 people. (AP. Reuters) then they arrived.

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We couldn't even go near because of the intense heat." said Pablito Cordeta, operations chief of the Manila Fire Department. "A few seconds after we arrived, part of the roof collapsed.

Thirteen dead children were found huddled together in one room. In another, a dead adult was found clinging to two children, all charred beyond recognition.

Rescuers lifted the bodies

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MANILA - Neighbors watched from the remains of the orphanage, know what happened to them.

spread so quickly that they did not have time to rescue many children.

I was sleeping on the ground

'Already, the ceiling was on fire and the stairs going up to the second floor were barning. I wanted to go upstairs to save the babies, but my companions pulled me back.

For some children, especially the babies left in the nursery, death would have come quickly because of smoke inhalation during sleep. But others awoke and screamed for 'I'm afraid my playmates were help from windows. Only some of the survivors had been sleeping on

the ground floor. I heard babies crying at one end orphanage in a slum area of Ma- of the building, but we could not

A teacher at the orphanage said: "I was able to get eight children out

small infants wrapped in blankets others were left behind. I don't The orphanage also cared at night

for children of working parents, who wept outside while they waited for word of their children. "He was my only joy." said Anabel Sambriano, 21, whose 9-month-

old boy died in the blaze. "I heard floor when I was woken up." said about the fire on the radio and Carina Bellosillo, a teacher, rushed here, but it was too late. I about the fire on the radio and But the children who came out alive appeared to be little affected.

Some played on sheets of cardboard spread out in the quadrangle of the orphanage, while others slept.

President Joseph Estrada visited the gutted buildings Thursday af-

ternoon and pledged to help the

orphanage recover. "I will raise funds personally." he said. "I will do everything I can to rebuild this place."

Faulty equipment or lax enforcement of fire regulations are responsible for many deadly fires in the Philippines. In May 1998, a fire at the Lung Center of the Philippines in Quezon City, part of metropolitan Manila, killed 25 people and devastated the government-run hospital. Two years earlier, a fire at the Ozone Disco in the same suburb



SMILE! A student backing up to get all his fellow protesters into a picture as thousands demonstrated Thursday in Jakarta for reforms. Indonesia announced legislative elections for June 7 and an assembly vote for president on Aug. 29.

ish India in 1947.

in Islamabad.

### Hindus Smash Up Movie Theater

NEW DELHI - Hindu nationalists smashed windows and marquees at a movie theater, angry about the showing of a movie including lesbian scenes and themes challenging Indian

The half-dozen men and women also trashed a restaurant next door to the Regal Theater in New Delhi's Connaugh

Circus business district. No one was injured, and the vandals were blocked from entering the hall where the movie "Fire" was showing to a

Reporters had been warned of the attack by activists from Shiv Sena, a Hindu nationalist political party allied with the governing Bharatiya Janata Party.

The film takes on issues rarely addressed in India, including the plight of women in tradition-minded families who are expected to suppress their desires while serving their hus-

bands and elders.

Homosexuality also is rarely discussed in India. (AP)

### Witness Levels Charges at Anwar

KUALA LUMPUR — Using intimidation and surveilunce. Malaysia's former deputy prime minister blocked an
applyone from cooperating with a police making the property of the pro lance. Malaysia's former deputy prime minister blocked an employee from cooperating with a police probe into the minister's sex-life, a witness told a court Thursday.

Azizan Abu Bakar, a former driver for the wife of Anwar

Azizan Abu Bakar, a former driver for the wife of Anwar Ibrahim, the jailed minister, said he was frequently called by Mr. Anwar and ordered to hinder police investigations allegations contained in a heart

The probe into accusations in "Fifty Reasons Why Anwar Ibrahim Cannot Become Prime Minister became the basis for the 10 charges of corruption and illegal sex for which Mr. Anwar is being tried.

Mr. Anwar denies the charges, saying they were trumped up by those who felt his calls for political reform threatened the 17-year rule of his former boss, Prime Minister Mahathir bin Mohamad. The book, written by a former tabloid editor. Khalid Jafri, catalogs a string of alleged sexual improprieties by Mr. Anwar while he was in office.

Mr. Mahathir fired Mr. Anwar on Sept. 2. saying he had determined that Mr. Anwar was morally unfit for office. The firing led to dozens of massive anti-government protests in

### two nations were carved out of Brit-

Despite those encouraging words, senior officials emphasized that the president made no new com-SHANGHAI- A computer entrepreneur charged with subversion for giving away. Chinese e-mail addresses to an Internet-based democracy magazine is to go on trial Friday in a courtroom closed to the public and reporters. mitments to Pakistan and that further expansion of economic and military ties depended on developments

An Internet Crackdown in China

Lin Hai, 30, is accused of "inciting the overthrow of state".

power" by giving 30,000 addresses to "VIP Reference." a pro-democracy journal published by dissidents abroad.

The case highlights China's efforts to police the Internet with the same intensity it has used to try to silence other forms of political dissent.

### Australia Hunts a Letter Bomber

CANBERRA - Australian police said Thursday that they were hunting a disgruntled former tax worker after uncovering the 26th letter bomb in a bizarre terror campaign.

The latest bomb was found in Queensland state. On Wednesday, police said they had found 25 of the small. identical packages. Two postal workers were slightly hurt when one package exploded in a Canberra sorting room. Most of the packages were found in the Canberra mail

sorting room, addressed to the homes of senior tax collectors.

### Another two bombs were discovered in Sydney. (Reuters) North Korea Goes on War Alert

SEOUL - North Korean media on Thursday said the Communist nation's military was ready for war with the United States if a dispute over nuclear inspections comes to

The North's official Korean Central News Agency said its soldiers and civilians were "on full alert for war. North Korea typically sends out belligerent rhetoric, especially when it enters important talks with Washington.

Friday about inspections of an underground North Korean site suspected of being used to produce nuclear weapons. Washington demands unconditional inspections of the North's underground project. But North Korea has asked. Washington to pay \$300 million to inspect the site.

The United States and North Korea are set to resume talks.

### Clinton Lays Down Conditions to Pakistan

By Thomas W. Lippman

WASHINGTON -- Prime Minister Nawaz Sharif of Pakistan went to the White House seeking a substantial upgrade in relations with the United States, but by U.S. accounts he has come away with little.

President Bill Clinton told Mr. Sharif that Washington wanted further commitments that Pakistan would refrain from testing and deploying nuclear weapons, wanted the suspected terrorist Osama bin istan before extending economic dia in conducting underground nu-and military ties with Islamabad, clear weapons tests.

senior U.S. officials said. In addition, Mr. Clinton said he the decades-old conflict between Pakistan and India over Kashmir, the

border region that represents the most and India have promised to sign the Pakistan's rival and enemy since the volatile flashpoint in South Asia.

"I've enjoyed my opportunities to work with the parties in the Middle East and Northern Ireland. the president said. But it only works when both parties wish the United States to be involved. Otherwise we can't be effective." India, which insists that Kashmir is an integral part of India, has rejected

outside mediation. The fact that Mr. Sharif was in Washington at all and had what he more cooperation on apprehending called a "positive" meeting shows that relations between the United Laden, who is in Afghanistan, and States and Pakistan have stabilized wanted progress on breaking the since Pakistan rebuffed U.S. en-Taleban militia's grip on Afghan- treaties last spring and followed In-

Mr. Clinton imposed mandatory economic sanctions on both councould not satisfy Pakistani appeals tries, organized international confor U.S. intervention to help resolve demnation of the tests and canceled

a trip to the region. Since then, however, Pakistan sume direct talks with India, tremist Taleban in Afghanistan.

Comprehensive Test Ban Treaty. the major nonproliferation goal of the Clinton administration, by September. According to senior of-

ficials, they also have refrained from

weaponizing nuclear warheads by installing them on missiles or bombers. To reward these steps and encourage more. Mr. Clinton lifted some of the economic sanctions on both countries, and authorized a resumption of military training in the

United States for Pakistani officers for the first time in a decade. We value our friendship with Pakistan very much." Mr. Clinton told Mr. Sharif when they met Wednesday. "I also want to be supportive in any way that we can to help the economy of Pakistan to

He said Mr. Sharif "deserves a lot

grow, to benefit ordinary citizens of

Mr. Inderfurth said Mr. Clinton and Secretary of State Madeleine Albright also had told Mr. Sharif that they wanted a clean break in of credit" for his willingness to re- Pakistan's relations with the ex-

Pakistan in the wake of the test."

Most military ties to Pakistan are prohibited by U.S. law because of

Pakistan's nuclear weapons devel-

opment program. Assistant Secre-

tary of State Karl (Rick) Inderfurth

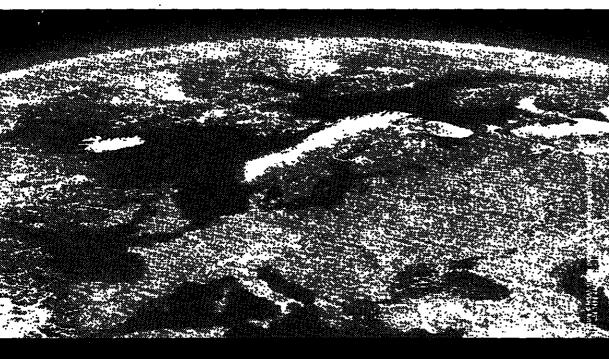
said, "The president reaffirmed our

view that more progress needed to

be made on these issues before we

would be in a position to remove all

of the sanctions that had been put on



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A Years Con

By James F. Clarity New York Times Service

BELFAST - After a day of negotiations and statements that compromise was imminent, Protestant and Roman Catholic leaders apparently failed Thursday to agree on several important issues in the Northern Ireland peace effort.

Agreements that on Thursday morning were said to have been all but clinched began unraveling by Thursday evening. The damage to the effort by the new Northern Ireland Assembly to enact the provisions of the peace agreement approved in the spring was serious but not necessarily fatal. The failure leaves the peace effort stalled, as it has been for months.

to agreeing on governmental structures designed to give this British province's

minority Catholics more power.
In addition to the matters that were left unsettled Thursday, the chief obstacle in the peace effort remained unsolved: the disarmament of the Irish Republican Army.

There was no immediate word on whether the talks would continue Friday. But officials said this was unlikely and that there would be no progress for the rest of the year.

There had nearly been agreement on some of the new governmental structures envisioned in the peace agreement, approved in the spring to end 29 years of sectarian warfare in Northern Ireland.

The members of the new Northern Iread Assembly had apparently have also land Assembly had apparently been close new Northern Ireland Assembly, who is

also the Protestant leader of the Ulster

Unionist Party.
His: Catholic nationalist deputy. Seamus Mallon, said "significant progress" had been made.

But within hours reports began to issue from the Assembly that Mr. Trimble had met with Gerry Adams, the president of Sinn Fein, the political

ring of the IRA.

Mr. Trimble was said to have repeated his demand for a start to IRA disarmament before allowing Sinn Fein to take part fully in the Assembly's executive cabinet and in the North-South Ministerial Council, in which Northern Ireland and the Irish Republic are to cooperate. Mr. Adams's reply was not immediately known. But he has pointed out repeatedly that the peace agreement stipulates only that the IRA disarm be-

fore May 2000. Mr. Trimble says it must begin long before then, preferably now.

A provisional cabinet without Sing Fein would be unacceptable to most Catholics in the North, who feel, along with most Protestants, that the peace effort has been an attempt to bring Sinn Fein into mainstream politics in return for a finish to the IRA's military campaign to end British sovereignty here.

The failure to compromise Thursday gave added importance to the visit of Mr. Trimble and Mr. Mallon to Washington to meet President Bill Clinton this weekend. They are expected to discuss the disarmament problem. Former Senator George Mitchell, who led talks that produced the peace agreement, is also to report to the White House on discussions he had on Monday with Northern Ireland political leaders.



احكنامن الأحن

David Trimble, first minister in the new Northern Ireland Assembly, between talks Thursday in Belfast.

Auschwitz concentration camp.

Judge Hans-Peter Prior ruled that

Germany's compensation law for the

vicums of Nazism did not include any

provision for payments purely for slave labor. Victims could, however,

claim for maltreatment they suffered

The court's raling was a setback to campaigners who want Bonn to pay

compensation for slave labor. They

while working as slave laborers.

BRIEFLY

# To Give Selves **Equal Salaries**

By Barry James

Euro MPs Vote

BRUSSELS - The European Parliament voted in favor of giving its members an independent statute along with a common salary and other conditions on Thursday, ending the practice of paying them the same as members of the national assemblies in their home countries.

The statute must be unanimously approved by heads of state and government at their summit meeting in Vienna at the end of next week.

The decision to give all members a monthly salary of 5,677 euros (\$4,894) will mean that many of the legislators will receive substantial increases. Members from Italy, Germany and Austria, who earn more than the proposed salary. will be allowed to keep their higher pay for a further five-year term if they are re-elected in June. But newly elected members from those countries will be paid

the same as everyone else. The proposal could face difficulties at the summit meeting, because it means that members from several countries will earn more, in some cases considerably more, than legislators at home.

Salaries at present range from the 2.828 Ecus (\$2,437) paid to Spanish members to the 9,635 Ecus earned by

Willi Rothley, the German member who drafted the bill, said the proposed salary was "not particularly high nor particularly low." It was arrived at by adding the total salary bill of all mem-

bers and dividing it by the 626 seats. Members will receive a fixed amount for expenses and staff under the proposal, and will have to produce receipts for travel to and from their constituencies.

The salary disparities have led to a series of embarrassing news reports about members' making up their pay by charging for trips they never made and pocketing money earmarked for staff

Along with a common salary, members will have to pay European income tax, like members of the European Commission, the EU's executive, and other community bodies. They will also be

entitled to a pension from the age of 60. The bill was opposed by some members because they said it made members employees of the EU.

British members of the European Parliament do not work for the European Union," said a British Conservative, Edward McMillan Scott. "Conservative Euro-MPs work for the British people, and should be paid by the British

# Blair and Chirac Sketch Defense Pact

Cooperation Talks Aim at Giving EU a Military Role Within NATO

By Joseph Fitchett International Herald Tribune

PARIS — Guidelines for French-British military cooperation in future international emergencies were being readied Thursday for approval by President Jacques Chirac and Prime Minister Tony Blair in talks framing a joint defense initiative in time for the mid-December summit meeting of the European Union, its last before launching the

si le European currency.
The two leaders were meeting in the French port of Saint-Malo, once a lair of 17th-century French privateers preying on British vessels and therefore a nicely symbolic venue for the two governments to reconcile their differences on how Europe should organize its foreign and defense policies. In the two-day session, involving large ministerial delegations, the two sides were going to continue hammering out a European military role that fits — and possibly strengthens - NATO as the backbone of security in Europe, officials said.

Signs of a breakthrough between Lon-

don and Paris on defense cooperation have raised both hopes and anxieties in neighboring countries about the impact

of the changes on their own positions. The core on which France and Britain have agreed, officials said, is that the main security responsibility for Europe should remain with NATO while the European allies would strengthen in-stitutional arrangements for acting together militarily in peacekeeping and other contingencies that did not require U.S. involvement. In practice, this would usually require help from Washington to lend U.S. transport aircraft and

share intelligence information. "France thinks the EU should have a capacity to evaluate, to decide and intervene in crisis situations, naturally with total agreement and cooperation with the Atlantic alliance," the French foreign minister, Hubert Vedrine, said Thursday after a working session the previous day involving his British counterpart, Robin Cook, together with the two countries' defense ministers.

This approach - streamlining European defense cooperation, extending the

EDUCATION

political authority of the EU into military affairs and inaugurating a security dialogue between the EU and NATO became possible when Mr. Blair said last month that Europe needed what diplomats call "a security and defense identity" of its own as the precondition

for getting European countries to develop their military capabilities.

Giving a voice to EU states about a military response in crises would not affect France or Britain's determination to retain sole control of their nuclear weapons, Mr. Vedrine said. Nor does Britain intend to see the change weaken NATO's authority or the U.S. leadership in the alliance, officials said.

But even the limited shift could refocus Europe's stumbling efforts to develop modernized military power in the post-Cold War era, and Mr. Vedrine said that France could not afford to ignore the signal of a policy shift in London. "Much work remains to be done," he said.

A big issue at the Saint-Malo talks will be the future shape of a Europe-wide defense industry. British 's British Aerospace and Germany's Daimler-Chrysler Aerospace, both privately owned, are ready to merge, but France wants that step to be delayed until the emerging French conglomerate around Matra and Aerospatiale can reduce state ownership enough to be accepted into

8 Ethnic Albanians Die in Border Clash

BELGRADE - In the worst breach of the Kosovo cease-fire, Yugoslav border guards killed eight ethnic Albanians on Thursday. Meanwhile, a U.S. envoy sought to persuade Serbs to accept a peace plan before the province plunges into renewed war.

Several other armed incidents were reported Thursday as the U.S. envoy to Kosovo, Christopher Hill, presented President Milan Milutinovic of Serbia with a revised draft plan for the future of Kosovo. Mr. Hill cited some progress toward a permanent peace. but warned that time was at a premium because of fears that fighting, now at a hill, could resume by spring.

The eight armed ethnic Albanians were killed near the town of Prizren when nine of them fired on Yugoslav soldiers guarding the border with Albania, the pro-government Serbian Media Center said. (AP)

### A Nazi-Era Laborer Is Denied Payments

COLOGNE - A German court on Thursday overturned a landmark ruling that a Nazi-era slave laborer was entitled to compensation from the government.

The state court in Cologne rejected

had hailed a ruling by a Bonn court in November 1997 that Miss Merin was entitled to compensation. Reuters Turk Won't 'Give In'

To Coalition Hurdles

ANKARA - The Turkish prime minister-designate. Bulent Ecevit, acknowledged Thursday that he faced serious problems in pulling together rival parties to save Turkey from crisis. At the same time, however, he declared. "I don't give in so easily."

I believe a result will come out of

this Parliament without turning a gov-ernment problem into a crisis." Mr. Ecevit told deputies of his Democratic Left Party. On Wednesday, President Suleyman Demirel invited Mr. Ecevit to form a cabinet. But he must overcome intense and deep-seated personal rivalries if he is to succeed.

Mr. Ecevit said he was focusing his efforts on bringing together the two main conservative parties — the Motherland Party led by the outgoing prime minister, Mesut Yilmaz, and the True Path Party of Tansu Ciller, another former prime minister.



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on Thursday while their leaders fought on the battlefield of public opinion.

The Israeli police said six policemen and three civilians were hurt in scattered skirmishes in Arab East Jerusalem. The

police arrested 19 demonstrators. The protests followed the killing of a Palestinian on Wednesday in an attack that Israeli police said may have been the

work of a Jewish serial killer. On the political front, Prime Minister Benjamin Netanyahu lashed out at the Palestinian Authority, saying incitement of "lynch mobs" against Israelis had pushed Middle East peacemaking to a

free Palestinian political prisoners.

Both Israelis were lightly injured. Scenes of the attack were repeatedly 'This was organized, orchestrated,

## Pollard Clemency Studied

Clinton Asks Top Aides for Guidance About Spy

By James Risen New York Times Service

WASHINGTON - The White House has asked the government's top law enforcement and intelligence officials and key cabinet members to recommend by early next month whether President Bill Clinton should grant clemency to Jonathan Pollard, the former U.S. Navy analyst who was con-

**Adultery Costs** A U.S. Admiral Some of Pension

> By Frank Bruni New York Times Service

WASHINGTON --- A one-star navy admiral has accepted a finding of guilt on charges that he improperly steered military contracts to his partner in an adulterous affair. He agreed to early retirement at a substantially reduced pension and to penalties including 30 days of house arrest, navy officials said.

The officer, Rear Admiral John Scudi, 54, effectively pleaded no contest Wednesday to the charges at a closed administrative hearing in Norfolk. Virginia, which was a less severe alternative to a criminal investigation and precluded any possibility of a court-martial and prison sentence.

The accusations against Admiral Scudi, who has served in the navy for more than three decades, followed a string of high-profile adultery cases in the armed forces in recent years and heated debates over the military's handling of accusations of adultery.

Commander John Singley, a navy spokesman in Norfolk, stressed the severe financial toll of Admiral Scudi's agreement to request a retirement at the rank of captain as opposed to admiral. If the secretary of the navy approves that request — a formality at this point — Admiral Scudi's annual pension of \$60,240 would be \$17,700 less than he might otherwise have received.

"This is hardly a slap on the wrist," Commander Singley said. "This represents a significant economic loss." But Robert Maginnis, a retired army

colonel who works as a senior policy adviser for the Family Research Council, a conservative group, said that the private administrative hearing was a convenient. easy way for the navy to deflect further attention and humiliation.

'It's a black eye removed, and this guy gets off fairly lightly," Colonel Ma-ginnis said. "I think it's very light. The navy is setting another bad precedent by demonstrating that the higher up you are. the less accountable you are.

Colonel Maginnis said he was speaking in particular about accusations that Admiral Scudi, who worked at the navy's headquarters in the Pentagon as the director of the its offices of privatization and base management, steered \$150,000 in contracts over several years to a woman with whom he was having an adulterous affair. Admiral Scudi is married.

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victed of spying for Israel, administra-tion officials said. In a sign that Mr. Clinton may decide quickly if he should give in to Israeli estinian side.

pressure to release Mr. Pollard, the "We are n White House counsel, Charles Ruff, has sent a letter to George Tenet, the director of central intelligence. Attorney General Janet Reno, Secretary of State Madeleine Albright and Defense Sec-retary William Cohen asking for their

views on the Pollard case by Jan. 11. Mr. Tenet has already made clear his fierce opposition to clemency for Mr. Pollard. In the past, the Justice, Defense and State departments have joined the CIA in opposing clemency.

A White House spokesman, David Leavy, cautioned that while Mr. Clinton planned to make a final decision on the case in a "timely manner," he had not set a deadline.

The president is scheduled to travel to Israel and Gaza this month to discuss the Middle East peace effort in separate meetings with Prime Minister Benjamin Netanyahu of Israel and the Palestinian leader, Yasser Arafat. He seems likely to be confronted with further questions from the Israelis about the Pollard case during his visit.

The case became a central issue in the seace talks held at the Wye Plantation in Maryland in October. On the last of nine days of strenuous negotiations, Mr. Netanyahu demanded Mr. Pollard's release in exchange for his support for an agree-

But Mr. Tenet, reflecting the views of the intelligence community, strongly opposed Mr. Pollard's release, and made it clear to the president that he would resign if Mr. Clinton gave in to the Israeli demand, according to several administration officials.

In the end, Mr. Clinton rejected Mr. Netanyahu's demand and agreed only to review the case again.

Mr. Pollard's status has become a recurring issue in American-Israeli relations in recent years, one that is raised at almost every opportunity by Israeli leaders. Mr. Pollard was arrested in 1985 after spying for Israel for at least 18 months. In 1987, he pleaded guilty and was sentenced to life in prison.

He was a prolific spy, handing over thousands of classified documents to Israel, often taking bundles of them out of the office on weekends so they could be copied by Israeii agents and then returned on Monday so they would not be missed.

Intelligence and law enforcement officials argue that he betrayed more secret documents than almost any other spy in recent American history.

Much of the most sensitive intelligence he turned over to the Israelis involved Soviet weapons systems, material that had been gleaned from spies working for the United States in Russia.

While Mr. Pollard argued that he was spying for an ally that deserved intelligence it had been denied unfairly. American officials have never been certain whether any of the information he gave Israel was in turn provided to Moscow, which had its own spies in the Israeli government during the 1980s.

Under pressure from Israel, Mr. Clinton has reviewed the case twice before, once in 1993 and again in 1996.

planned in advance and fomented by the JERUSALEM — Israelis and Pal-estinians clashed on Jerusalem's streets said. "The Palestinians have to stop inciting their people."

The Israeli cabinet has also demanded that the Palestinians pledge not to de-clare an independent state unilaterally next May and publicly state that Israel had never agreed to free Palestinian prisoners with "blood on their hands."

Otherwise, Israel said, it would not proceed with West Bank troop withdrawals agreed to under the Wye accord signed in October.

The Palestinian leader, Yasser Arafat, countered that the new Israeli cabinet conditions violated the accord.

Mr. Netanyahu accused Palestinian leaders of orchestrating an assault on two Israeli citizens in the West Bank on Wednesday in an effort to force Israel to free Palestinian political prisoners

underscored the difficulties facing President Bill Clinton ahead of his Dec. 12-15 visit to Israel and Palestinian-ruled territory. The U.S. State Department has rebuffed the Israeli demands, saying it was "inappropriate to add new con-ditions to the implementation of this

But Mr. Netanyahu put the blame on the Palestinians.

"We have a process that is broken down on the Palestinian side," he said before meeting with the U.S. secretary of health and human services, Donna Shalala. "For it to continue on the Israeli side, it has to be repaired on the Pal-

"We are not to be made fools," Mr. Netanyahu said.

The cabinet conditions appeared to have helped Mr. Netanyahu keep rightist coalition partners, who oppose territorial concessions in the West Bank, from leaving the government.

Mr. Netanyahu also offered the hardline leader of the National Religious Party, Education Minister Yitzhak Levy, a seat in his innermost national security forum. Mr. Levy will join Mr. Netanyahu, Defense Minister Yitzhak Mordechai, Foreign Minister Ariel Sharon and Trade and Industry Minister Natan Sharansky in the policy-making group.

Mr. Sharon was scheduled to travel to Washington late Saturday for talks with U.S. officials, while the U.S. Middle East envoy, Dennis Ross, was expected in Israel over the weekend.

Mr. Netanyahu met with former Foreign Minister David Levy, a relative dove, in a bid to woo him back into the cabinet. It was unclear if or when Mr. Levy, who wants to be finance minister. would return.

Before a crucial Parliament vote Monday over whether to call early elections, the decision to freeze the peace process has brought rightists back into Mr. Netanyahu's fold. Members of the National Religious Party said they would now vote with Mr. Netanyahu and block attempts to end his administration prematurely. Supporters of the bill said they might delay the vote because they

no longer had a majority. The Palestinians appealed to the United States for help, and Mr. Arafat said Thursday that Mr. Netanyahu was 'violating completely' the Wye agree-

The U.S. State Department spokesman, James Rubin, rejected the Israeli conditions, saying that the land-for-security agreement "should be implemen-ted as signed." (Reuters, AP)

Continued from Page 1

Ties between the two sides improved.

Today, more than 200,000 Taiwanese

live in China; there's a waiting list eight years long for mainland brides to emig-

rate to Taiwan. This island's companies

have invested more than \$30 billion in

45,000 enterprises in China: and China

is Taiwan's biggest export market after

But years of increased familiarity and

close trade ties have actually magnified

Taiwan's alienation from China. This

island buzzed with talk about unification

ing from Zhejiang Province along China's central coast. He professes a

land to visit my grandparents' graves I was very, very excited," said Mr.

Chang, who was educated at Princeton

and is president of a Taiwanese cement

When I first went back to the main.

in the 1980s; it is unheard of today. Nelson Chang. 46, is the scion of a prominent family of businessmen hail-

deep attachment to Chinese culture.

the United States.

TAIWAN: Rapidly Going Its Own Way



Undercover Israeli police officers arresting Palestinians during protests in Arab East Jerusalem on Thursday Riots continued for a second following the murder Wednesday of an Arab resident by a suspected Jewish milita

### Annan to Meet Gadhafi on Lockerbie

TUNIS - The United Nations secretary-general, Kofi Annan, has said that he will meet with the Libyan leader, Colonel Moammar Gadhafi, on Saturday to try to close the deal for the surrender of two suspects to stand trial in the Netherlands for the 1988 Lockerbie

Yes, I will go to Libya on Saturday," Mr. Annan said after meeting Foreign Minister Said Ben Mustapha of Tunisia. "We are going to look at solu-tions to the problem." Asked if he would meet Colonel Gadhafi, Mr. Annan said: Yes, I believe so."

Mr. Annan's mission to Libya, which comes within days of the 10th anniversary of the explosion of a jetliner over Lockerbie, Scotland, that killed 270 people, could mark the end in the long

quest by the United States and Britain to

bring the alleged perpetrators to justice.

By cooperating with the United Nations, Colonel Gadhafi could also obtain a long-sought goal: the suspension of the UN sanctions that have barred air travel to and from Libya since 1992.

Libya has been under UN sanctions, including a flight ban, since 1992 for its refusal to hand over the two suspects. Diplomats said that after weeks of

talks with Libyan lawyers, the surrender of the two suspects looked more likely. Libya has agreed to put its two na-tionals. Abdel Basset Ali Megrahi and Lamen Khalifa Fhimah, on trial in the Netherlands. But it has refused British and U.S. demands that they serve their

sentence in Scotland if convicted. 'It's not a done deal yet, but it's

A Libyan statement on There denied a report that Colonel Gadhafi had changed his mind over the trial.

Libya has already announced its acceptance of putting its two nationals on trial at a court in the Netherlands." said the statement, carried by the official JANA press agency. "It has expressed its willingness to enter into negotiations with the concerned parties either directly or through the UN secretary-general over arrangements for this trial.

In London, a Foreign Office spokesman told journalists on Wednesday that Britain had promised Tripoli unrestricted consular access to the two men if they were jailed in Scotland. But Britain insists a U.S.-British plan

to try the suspects before a special count of Scottish judges in the Netherlands is (Reuters, LAT)

### Rights Group Faults U.S. and EU

WASHINGTON — The largest world" on major issues.

showing "a greater commitment to prosecution of any American citizen. human rights than any other UN sec-

me now if I want to live in my home-

independence has not helped, either.

mother of two who turned out Thursday

night for a Nationalist Party rally. "So I

them if they think they can bully us. This is my home."

a multiparty system that has created one

of Asia's most dynamic democracies,

porting everything from breast-feeding

the vote reveal a vibrant culture that is no

longer as desperate to define itself as it was in the early days of its democracy.

Others added that despite election ther-

oric to the contrary, Taiwan has made great strides in the past 10 years in

bridging the divide between the 15 per-

cent of its population made up of families

that originated on the mainland and fled to

this island after the Communist victory

and the majority who lived here before.

for Taiwan's people: You were either a

mainland or a Taiwanese and backed

independence. Today. Taiwan's people

and Taiwanese. And that duality is bad

Yang Cheng-yen, 31, is a playwright

news for Beijing.

to gay and lesbian rights.

The main catalyst of Taiwan's sep-

town, and the answer is no."

toughest criticism for the U.S. government for setting a bad example in its U.S. based human rights organiza-tion, Human Rights Watch, said treaties on land maines and the setting Thursday that the Clinton adminis- up of a permanent international crimtration had "large blind spots" about inal court. By refusing to sanction the human rights, ignoring abuses in court, "Washington revealed itself many countries, and was "severely once more to be severely out of step out of step with most of the rest of the with most of the rest of the world," the report said. Fearing U.S. soldiers might The group, which monitors con- be the target of politically motivated ditions everywhere from offices in 10 charges, the United States refused to countries, praised Kofi Annan for sign without the option of vetoing the

While praising the European Union retary-general." But it had harsh for conditioning aid and trade prefwords for several governments in its erences on respect for human rights, 1999 annual report and accused both the report said the EU applied its the United States and the European policies inconsistently and was slow Union of failures and inconsistencies, in responding to crises because of its The report reserves some of its practice of requiring a consensus.

BRIEFLY

### Nigeria Discloses \$2 Billion Fraud

LAGOS - Two former cabinet ministers and a family member of the exdictator Sani Abacha defrauded Nigeria of about \$2 billion by buying and reselling debt payments on a Russian-built steel plant, Nigerian officials said.

The fraud allegation is the latest in a string of similar accusations linked to General Abacha, who was estimated to be worth from \$3 billion to \$6 billion when he suddenly died in early June.

Mohammed Haruna, the chief press secretary to the head of state. General Abdulsalami Abubakar, said Tuesday that the Abacha family member and the ministers - none of whom were named - committed the fraud through payments owed to Russia for the finished Ajaokuta steel plant in norther

### Zimbabwe Fugitive Meets Mandela

JOHANNESBURG — South Africa and Zimbabwe were on a potential collision course over gay issues Thursday after President Nelson Mandela met former President Canaan Banana of Zimbabwe, who is a fugitive convicted in

his country of sodomy.

Mr. Banana, president of Zimbabwe from 1980 to 1987, was convicted in week of sodomy and homosexual assault. He had been free on bail and flet Zimbabwe for neighboring Brawans shortly before his conviction. After Zimbabwe requested Mr. Banana's extradition from Botswana, he crossed into South Africa.

President Robert Mugabe of Zanbabwe has begun a campaign against ho-mosexuality, saying it was brought to Africa by the West. He has described same-sex partners as "lower than pigs and does" (AP)

# in Saturday's elections, voters will choose legislators, county chiefs and two mayors. The mayor's race in Taipei herween the incumbent. Chen Shui-bian. Argentine Judge Probes Baby Theft

BUENOS AIRES — An Argentine judge investigating baby theft during the 1976-83 dictatorship has widened his probe to name as suspects two more former military chiefs and a former junta

The decision by Judge Adolfo Bagnasco late Wednesday follows the arrest of the former chief of the navy, Emilio Massera, and another one-time junta chief, Jorge Videla, in the last 312 months. Those two are being held in custody while the investigation goes

Judge Bagnasco called the former army commander Cristino Nicolaidesthe former navy commander Ribert Oscar Francos and the former juntaged Reynaldo Bignone to give evidence in the case into an alleged baby theft ring organized by the military during the dictatorship dicratorship.

The judge is probing alleged theft and illegal adoptions of the babies of susleftists during the Dury

company that invests in China. "But ask Beijing's military exercises in 1996 and the lobbing of several missiles over Taiwanese territory during Taiwan's first-ever direct presidential elections further alienated Taiwan from China. China's continued insistence that it will invade Taiwan if the island declares "My father fought those Communists in the 1940s and my husband is a pilot in the air force," said Gao Yen-chien, 45, a. guess we're supposed to want unification. But I'm not ready to unite with Ma Ying-jeou, Nationalist Party canaration from China has been 12 years of

didate for mayor of Taipei, visiting a temple in the capital on Thursday.

the world was splitting up into smaller and smaller countries, tinier and tinier complete with civic organizations supethnic groups," she said. "Besides, Tai-wan doesn't need to declare indepen-Interviews across this island - with dence. It already has it." businessmen, high school students, artists and politicians — in the runup to

a gritty opposition party leader, and Ma Ying jeou, a dashing young star of the Nationalist Party, is the most prominent

Pundits have said the vote is significant because Mr. Chen has been an independence activist. He personally wrote the clause in the charter of the Democratic Progressive Party advocating Taiwanese independence.

Ten years ago, the choices were stark Some thinkers claim that a victory by Mr. Chen could cause instability in East Asia and force a change in U.S. policy Chinese and favored unification with the toward Taiwan because it would signify appear comfortable with being Chinese that Taiwan's voters have adopted a devil-may-care attitude toward China's threats to invade if independence is declared. If Mr. Chen wins, they say, he is

and part of a circle of young Taiwanese poised to run for president in 2000. artists that pushed for the creation of a Mr. Ma. born in Hong Kong to a family separate Taiwanese culture. Two years that had fled Communist China, is said to ago, she went to New York University to represent a wing in the Nationalist Party study finance. When she returned to Taithat favors closer ties to mainland China. A victory by Mr. Ma, who studied law at wan last year she no longer backed in-dependence for Taiwan. She has joined Harvard and has served as justice minthe ever-expanding political center. ister, means that Taiwan has a line of the context of the c ister, means that Taiwan has embraced

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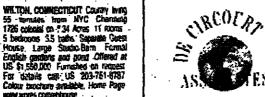
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### **Autumn in Beijing**

Long ago there was considerable talk about a new "Beijing Spring." China's Communist Party was becoming more tolerant of dissent, or so the theory went. At the time of President Bill Clinton's visit. dissidents announced the formation of a China Democratic Party. A Beijing think tank of sorts began holding open discussions on political reform. China promised to sign a key United Nations covenant on political freedom, and to permit the UN human rights chief to visit. Mr. Clinton's administration pointed to these signs of liberalization as early fruits of his decision to reduce the emphasis on human rights in his

relations with China. Now the Beijing Spring is growing decidedly chilly. Authorities shut the think tank in late October. This week they detained the leaders of the wouldbe Democratic Party, which the government had never registered, and accused them of treason, suggesting that they may be in for long prison terms. Among those detained is Xu Wenli, one of those unimaginably courageous freedom fighters who spent 12 years in prison for pro-democracy activities and then, upon his release, immediately resumed his efforts. Since 1995, he has kept a suitcase packed by his front door, anticipating the knock of China's secret police.

China did allow the UN human rights chief. Mary Robinson, to visit and did, as promised, sign the UN covenant. That pact commits China to respect freedom of assembly and freedom of speech. China's activities this week directly violate that commitment, as do the words of Li Peng, a senior Chinese leader who vowed in an interview released this week to maintain China's one-party rule. Mr. Li also stoutly defended China's massacre of unarmed students and workers following the Tiananmen protests of 1989.

So what has become of the thaw? From the start, signs of liberalization were faint. Hundreds, perhaps thousands, of people remained in jail for nonviolent activities, Human Rights Watch reported. Convicts included people such as Li Hai, imprisoned since 1995 for trying to compile a list of Tiananmen victims.

Now that even the tentative liberalizing steps are being reversed, there are two theories: Either conservatives such as Mr. Li are gaining in a power struggle, or the thaw was a sham all along, designed for diplomatic advan-

tage in the West. Either way, the most recent repression raises questions about Clinton ad-

ministration policy.
Early this year, the administration chose for the first time in years not to object to Chinese human rights prac-tices, at an annual UN forum. The expectation was that China would respond in a positive way. Now it seems that China may have pocketed the quid without giving much of a quo. Vice President Al Gore, who recently met with China's president — and who so forthrightly condemned Malaysia's human rights record — should speak out now about China's. The dialogue that both China and the administration want so badly cannot be sustained. Mr. Gore should say, if China continues to backslide on human rights.

### **Open Trade or Not?**

A mini trade war is brewing between the United States and the European Union. The first skirmish, if peace does not break out, will not have all that much effect on U.S. workers or consumers, but the dispute could escalate. And even the first skirmish challenges efforts to apply a rule of law to in-ternational trade. The still young World Trade Organization, to which the United States and the European Union and most other nations belong. has established rules to govern trade and has hired judges to decide when those rules are being broken. But whether those decisions can be enforced may depend on the outcome of the U.S.-European dispute.

The immediate fight is over bananas. The United States has been complaining for years about European import rules that unfairly favor European multinational companies and selected banana-growing countries while discriminating against U.S. multinational companies and other banana-growing countries, such as Ecuador and Guatemala. In May 1997 the WTO ruled against Europe, finding - as the WTO's even more toothless predecessor had in 1993 and 1994 - that

Europe was breaking the rules. Now the European Union has changed its rules, but in such minor ways, the United States alleges, that the basic unfairness remains.

The Europeans invited the United States to take its complaint back to the WTO. But that would lead to "an endless loop of litigation," U.S. Trade Representative Charlene Barshefsky complained — not what the WTO's designers had in mind. She threatened

Europe with retaliatory tariffs. The Europeans then began furning about U.S. "unilateralism" and said they would accept some expedited ruling, but only if American officials dropped their threats.

All very petty, you might say - and, from an American perspective, not a great case on which to make a stand, since the United States is home to a politically influential banana company (Chiquita) but not many bananas. But by next spring U.S. beef producers, who won a similar case against Europe in the WTO, may be facing similar recalcitrance. And beyond even them, the already fragile consensus in America for open trade certainly will break down if Europe and others can play games with the WTO — if they can pretend compliance, maintain protectionist policies and suffer no consequences.

The banana dispute has illustrated a flaw in the WTO structure. A losing country should not unilaterally be able to decide whether it has come into compliance; a winning country should not unilaterally be able to impose tariffs if it finds the compliance unsatisfactory. This is a flaw that can be fixed easily; the appeals panel that makes the original finding could be charged with evaluating compliance. and it could do so without permitting

further delay. In the meantime, U.S. and European officials, who have been negotiating off and on, should resolve the current dispute. Neither beef nor bananas should be allowed to set back the progress embodied in the WTO.

- THE WASHINGTON POST

### Other Comment

### **Dumbing Down With Polls**

Polls are the meat and potatoes of almost all modern American leadership. The speed of polling changes everything, including decision-making at the highest levels of government. And it does not matter whether polls are right or wrong, it only matters that decision-makers use them as if they were unquestionably correct and true.

The Republicans' "Contract with was a marketing plan constructed with poll numbers and focus groups. The killer argument for a balanced federal budget, repeated every day by Newt Gingrich, was that 80 percent of Americans favored it. They might not understand it, and half of them may think Elvis Presley is alive. but the recitation of big numbers has a

It does not really matter whether the questions or the answers are true or accurate. They are spoken and printed, therefore the numbers are created events, until superseded by new num-

bers. They substitute for thinking. Asked about the biggest changes in deciding what is news during his ten-ure at CBS. Dan Rather answered that coverage is now poll-driven. Forget what you think, "find out" what the audience thinks it thinks, then close your windows on the world and hold up mirrors to the crowd out there.

Leaders can always defend their decision-making by saying they were just doing what polls told them to do.

"The people" become polls. But in truth the people have little or no creative or original impact on politics and other consumerism because they are forever answering old questions based on past assumptions. Their leaders are brain-dead in a new world in which machines have changed thinking to the point where there is no more of it.

 Richard Recves, commenting in a syndicated column.

KATHARINE GRAHAM. ARTHUR OCHS SULZBERGER

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## The Pinochet Case: Think About the Future, Too

PARIS — In emotional terms, there would indeed be satisfaction in seeing Augusto Pinochet brought to answer to a court of law for the murders and torture committed by his regime in Chile. The simple principle that evil must be judged seems strong and clear.

But in this case there are also strong contradictory arguments which cannot be ignored. That is what makes the issue so interesting and controversial.

Essentially, it is a matter of whether to focus on the past, on what did happen, or on the future, on the consequences in terms of both law and politics if an acknowledged precedent is set with the extradition of General Pinochet from Britain and his trial in Spain.

It is noticeable, in this connection, how reluctant are all the governments involved, with the exception perhaps of Chile, to take a stand. That is no accident. The political implications and responsibilities are painful. So, the British government insists

that this is a purely legal matter and, to the extent that there is a political responsibility, it belongs exclusively to Home Secretary Jack Straw, who is in charge of law enforcement and will not be given cabinet advice. Spanish Prime Minister José María Aznar, commentBy Flora Lewis

ing on a Spanish prosecutor's request for extradition, said he would be delighted if the case would go away and never come to Spain.

Although a French prosecutor has

also filed for extradition from Britain. the Paris government quietly compli-ments itself that it had the foresight to refuse a visa to General Pinochet, with the result that it does not have to face the question of what to do with him.

U.S. Secretary of State Madeleine Albright has said that Chile's right to deal with its own past deserves "significant respect."

Extradition may be an issue of law but it often has harsh political undertones. An example, although in a somewhat different case, is Germany's re-fusal to ask for extradition of the Kurdish rebel Abdullah Ocalan, wanted for crimes committed in Germany, for fear of a violent reaction by the large Kurdish community in Germany.

(Mr. Ocalan is under arrest in Italy, after being helped to flee from Moscow by an Italian Communist official. Turkey considers him a terrorist, not a political leader, and seeks extradition,

but Italian law forbids delivering a pris-oner to a country where he would face equately improved. the death penalty.)

The Pinochet case is an important innovation, without precedent so far, because it is based on the argument that crimes against humanity can be prosecuted anywhere, at any time. Just when the United Nations is about to celebrate the 50th anniversary of the Universal Declaration of Human lights, this is an important assertion that responsibility for crimes against-

humanity is also universal. There is a gradually evolving affirmation of the concept of international law. still fuzzy in many areas and without any established procedures or powers for enforcement. This concept is appealing, if applied judiciously, but the idea that any judge anywhere can get himself up to try anybody he considers

an egregious criminal is appalling.
When the new International Criminal Tribunal is set up, under the treaty signed in Rome last summer, presumably it will have superior claim to jurisdiction. But it is exactly its lack of clarity on how prosecutions will be decided that flaws the treaty. That is why the United States did not sign. The treaty needs better wording, and Wash-

But meanwhile, the question is whether to stress the wish to deal with past atrocities or to consider how future crises will be affected.

The proponents of the case to try General Pinochet in Spain argue that it will create a deterrent for other dictators. That is not impossible. Much more likely, though, is that such a precedent will prevent the kind of compromises which enable the end of civil conflict and the transition to democratic regimes where neither side is really defeated. When there has to be a choice, and that does happen, peace must have priority over punishment.

Principles of justice are important. but to claim one's principle as the only one to serve human needs, regardless of circumstances, is to be as dogmatic as the criminals who claim that they are saving their country, or the world.

There are times when the easy answer that makes you feel good is not likely to be wise. The idea of making General Pinochet pay, for all its righteousness, is not worth derailing and distorting the growing consensus that crimes against humanity must be prevented.

## Stop Appeasing Pyongyang and Give It a Wake-Up Call

By Ralph A. Cossa

HONOLULU—The United States and North Korea are to resume talks in New York refused to pay, although there this Friday. A key item on the agenda is the North's suspicious underground construction project. Washington says it has "compelling" evidence that the site, located near the curwould be a big mistake. North Korea promised under rently frozen nuclear research

derground nuclear facility. But Washington admits that it is not sure just what type of facility it is. Pyongyang insists that the site is not nuclear-related and is willing to let the United States conduct a onetime inspection, provided it receives \$300 million in compensation for the insult of a "groundless accusation."

This is classic North Korean behavior. Pyongyang never misses a chance to turn an opportunity for cooperation into a crisis, especially if there is a opportunity it can reap financial benefit from the confrontation.

The United States has rightly

are now reports that some type of aid through the UN Development Program may be offered as a "persuasive option." That

1994 agreed framework to facility at Yongbong, is an unfreeze its nuclear activities and take steps to apply a 1991 denuclearization agreement with the South that calls for complete transparency. Pyongyang must show that it continues to act in good faith with this agreement. Paying it for doing what it is already obliged to do would only reinforce bad habits. Washington has no one to

blame but itself for these habits. The agreed framework began the process, when two light water reactors (at the cost of some \$5 billion) were promised to generate electricity, along with deliveries of 500,000 tons of

work was the best available option at the time. But it created a compensation-for-crisis mentality that U.S. action over American servicemen missing in action in the Korean War and over North Korea's missile export

program has since reinforced. The question now is how to proceed from here. There are two options. One is to remind the North of its obligations under the agreed framework and then arrange for an International Atomic Energy Agency team, rather than American inspectors, to examine the suspect nuclear site. The framework states that the agency "will be al-lowed to monitor" the North's freeze on nuclear activity, and that Pyongyang will provide "full cooperation" with the

agency for that purpose. The other option is for both sides to acknowledge their acfuel oil annually, in return for cusations and suspicions and the original freeze. The frame- meet each other halfway.

South: these charges continue to appear regularly in North Korean broadcasts. The United States, while refusing to confirm or deny the existence of nuclear weapons in South Korea, notes that President George Bush in 1991 ordered all U.S. tactical nuclear weapons re-North-South denuclearization agreement. Washington also agreed in principle to North Korean inspections of U.S. fa-

cilities in the South. Washington, with Seoul's prior agreement, could offer the North the inspection of U.S. and/or South Korean facilities in return for its own inspections in the North, as a mutual confidence-building measure.

And Washington needs to rethink its counterproductive eco-

The North has long accused the United States of having nuclear weapons based in the joint session of the U.S. Company gress in June, to no avail. North has used the continued presence of the sanctions both as proof that Washington is not living up to its end of the agreed framework and as an excuse for its own economic failings.

A lifting of sanctions would be likely to bring at best a mere moved from overseas bases and returned home. In support of the to the North. But if sanctions were lifted. North Korean of-ficials would get a useful wakeup call. They would be com-pelled to realize that it is their own policies that are preventing their recovery. They might then be more inclined to look toward economic reform, rather than diplomatic blackmail, to ensure their long-term survival.

The writer is executive director of the Pacific Forum CSIS in Honolulu. He contribnomic sanctions policy. South uted this comment to the In-Korean President Kim Dae ternational Herald Tribunc.

### A Pipeline Fixation Distorts U.S. Policy on Caspian Affairs

WASHINGTON — The region around the Caspian Sea has assumed a large role in the Clinton administration's strategy toward Russia and the other new states in the area, as well as Iran and Turkey. The key to this strategy is promotion of a pipeline from Baku in Azer-

baijan to Ceyhan in Turkey. This route, in bypassing Russia and Iran, would accomplish three U.S. foreign policy goals: strengthen the independence of the Caspian states by reducing their dependence on Russia for energy exports, exclude Iran from any possible windfalls. and solidify ties with Turkey.

S INGAPORE — Beijing's individualistic worldview

recalls the courtship scene in Shakespeare's "Henry V" when the victorious English

monarch assures the defeated

French king's daughter that he

is no enemy of France. On the

contrary, says Henry, he loves

France so well that he will not

part with a village of it. He will

Chi Haotian, during a recent

visit to Singapore, repeated the

customary reassuring noises as

the People's Liberation Army

counts down to the Dec. 15

deadline by when it is supposed to hand over its multibillion-

dollar business empire to a

newly formed State Economic

and Trade Commission and, as

he put it. "eat the grain from the

emperor's bowl" — that is, live

But in the Spratly Islands con-

troversy, assurance that China

"has never invaded other coun-

tries" and "does not station any

depends on how you define what

Doubts arise because of what

President Joseph Estrada of the

Philippines calls China's "creeping invasion" of the

Spratlys, which are also claimed

in part or whole by Brunei, Malaysia, Taiwan and Vietnam,

The Association of South

East Asian Nations and the

ASEAN Regional Forum, of

which China is a member, urge

claimants to avoid provocative

unilateral action. Beijing's po-sition is that while the other five

must heed this advice, it has no

need to, since the Nanshas (the

Chinese name for the South

China Seas archipelago) have

Singapore's senior minister,

Lee Kuan Yew, acknowledged

always belonged to China.

as well as the Philippines.

troops in any foreign country

is "other" and "foreign,"

China's defense minister,

have it all as his.

By David J. Kramer

China Can't Steal What Is Already China's

By Sunanda K. Datta-Ray

this reasoning when the Chinese tions will become clearer only

The trouble is that the oil companies involved in the Caspian area do not support construction of the administration's most expensive option by far.

They prefer a less expensive route from Baku to Supsa, in Georgia on the Black Sea. From there oil would be shipped through the Bosporus to the Mediterranean.

The consortium of companies involved in the Caspian meets this Friday and is ex-

first built some structures -

whether for naval or fishing pur-

poses is a moot point — in the section known as Mischief Reef

in early 1995. He compared the

action to a big dog lifting its leg

to leave its mark on a tree for the

this bland assumption of a priv-

ileged proprietary position. There were almost clashes re-

cently when the Chinese navy

undertook "renovations" of

existing structures, with a fum-

ing Manila threatening to send

military patrols "to keep the

invaders out." Wiser heads pre-

vailed, but Southeast Asians

have not forgotten that in 1974

the Chinese seized the nearby

Paracel Islands, which Vietnam

also claimed, and argued that

was, of course, in the 1950s

when the Chinese built the Ak-

sai Chin road, lopping off

40,000 square kilometers from

the Ladakh area of Kashmir,

even while Prime Minister

Zhou Enlai beguiled his Indian

counterpart Jawaharlal Nehru

with platitudes about "Hindi-

Chini bhai-bhai" (Indians and

A certain pattern is common

to all these situations; talks

without budging from an in-

flexible position, and quiet ac-

tion on the ground to substan-

Some argue that the best in-

surance is to engage China at all

levels so that self-interest ob-

liges it to underwrite the status

quo, Beijing is willing enough to

be engaged, but clearly without

prejudice as to what it considers

its rights, about which it keeps

the rest of the world guessing.

Presumably, actions and inten-

Chinese are brothers).

tiate that position.

The classic fait accompli

they had always been Chinese.

The smaller dogs don't like

benefit of smaller dogs.

time a decision on the Baku-Ceyhan route. The depressed price of oil and indications that Caspian energy reserves might favored pipeline, estimated to not be all they were cracked up cost \$2.5 billion or more, the to be leave American oil executives unconvinced that the pipeline is justified.

The Clinton administration's preoccupation with promoting the pipeline has left it seemingly oblivious to the tenuous state of affairs in the region.

U.S. policy toward these states is predicated on winning the personal favor of each lead-

when the stage is set.

Little is said, therefore, about

China's missile bases and sur-

veillance stations in Tibet, its

military presence in Burma, its

radar facilities in the Coco Is-

lands in the Bay of Bengal, and

its satellite monitoring station

on the island of Kiribati in the

Pacific. The lack of transpar-

ency is bound to fuel suspicion

that action in the Spratlys is part

of a grand strategy to project

power far from the mainland,

revolutionized, modernized and

regularized people's army with

Chinese characteristics" sup-

ports this long-term objective. He made much of American

and Japanese defense spending

of \$254.9 billion and \$42.2 bil-

lion respectively, while one-

under \$11 billion is eaten up, he

said, by maintenance, salaries

But the PLA Inc. as it is

called, is said to earn enough

money from its host of com-

mercial enterprises to contrib-

ute more than \$25 billion an-

nually to supplement the official military budget.

tensive commercial involvement

undermines military morale, war

preparedness, specialization and

discipline, and encourages fac-

tional rivalries over business

Given the operation's size and

complexity, the Dec. 15 deadline

is probably unrealistic. Ulti-

mately, however, if President Ji-

ang Zemin and General Chi have

their way, a lean and mean high-

tech PLA with 500,000 fewer

soldiers might again entitle Chi-

na to see itself as the center at

least of the Asian world.

control and profits.

The downside is that such ex-

and equipment.

third of China's expenditure of

General Chi's vision of "a

probably in the Indian Ocean.

change in leadership occurs, peacefully or otherwise, U.S.

policy will be adrift. Since October's presidential election in Azerbaijan, the government of re-elected President Heydar Alivey has cracked down on the opposition and re-sorted to violence to put down demonstrations. A reinvigorated and reunited opposition seeks to remove the Aliyev regime.

In Georgia, President Eduard Shevardnadze, whose country will have a key role in the pipeline issue however it plays out, recently put down an insurrection, the fourth major and yet both leaders have been pected to postpone for a third er currently in power. When a challenge to his leadership this

The 18th century Emperor

Ch'ien Lung famously rebuffed

England's George III, who

sought diplomatic and trade

ties, by retorting that the Ce-

lestial Empire had no need for

tribute or such distant territory.

Ch'ien Lung's 20th century

successors can say with hand on

heart that no "military expan-

sion" is involved in the

Spratlys because the islands

have belonged to China "since

The writer, a former editor of

The Statesman in India. is an

editorial consultant with The

Straits Times in Singapore. He

ancient times."

year. Suspicions about Russian involvement in plots against him abound. Instability in Georgia works

to Russia's advantage by

dampening oil companies' interest in running a pipeline through Georgia. In Kazakhstan, President Nursultan Nazarbayev is busy rigging his country's next pres-

idential election. Presidents Saparmurad Niyazov of Turkmenistan and Islam Karimov of Uzbekis don't even go through the charade of holding elections.

feted at the White House, as have Mr. Aliyev and Mr. Naz-

Mr. Aliyev and Mr. Nazarbayev know that their countries' strategic importance and energy assets mean more to the United States than does political reform in their countries.

As an election observer in Azerbaijan, I was struck by the generally warm response I received traveling around the country. A number of people approached me and my colleagues and thanked us for coming to observe their country's election. The United states must not let these people down by whitewashing what is happening in their countries.

The writer, associate director of the Russian and Eurasian Program at the Carnegic Endowment for International contributed this comment to the Peace. contributed this com-

#### International Herald Tribune. ment to The Washington Post.

IN OUR PAGES: 100, 75 AND 50 YEARS AGE

1898: Mont Blanc

PARIS - Mont Blanc would seem to be the last thing in the world to become a subject of litigation, but three French communes are fighting over the ownership of the summit, and have applied to the State to settle their dispute. Since alpineclimbing has become a fashionable amusement, there is money to be made out of the highest mountain in Europe. The three communes in which the base is situated, which are Chamonix, Les Houches and Saint Gervais. have no title deeds to show. The Government will probably get

1923: College Girls

taining the "status quo."

PARIS - [The Herald says in an Editorial: Those grumblers who profess to think that the higher education both indisposes and unfits women for marriage

out of the difficulty by main-

must revise their notion if they give fair attention to certain statistics of Vassar College. In the last few years the interval between graduation and marriage has decreased. The fact that the percentage of college girls who marry is somewhat lower than that of women in general is due to their superior capacity for making a creditable choice.

#### 1948: Racial Duel CLEVELAND, Tenn. - Five

persons were wounded on a bus when two passengers, one white. and one Negro, began firing at each other. Officials quotes the bus driver as saying the shooting began when the Negro sat beside a white man on the bus. Under Tennessee law. Negroes and whites cannot sit beside each other on public conveyances. The driver said, after the Negro refused to move to another seat, he and the white man next to him drew guns and began shooting.

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### If Gambling Is the Rage, Splurge and Do It Big

By William Safire

WASHINGTON — Let me Who can be expected to support will enable Americans to double aid to education, insure everyimpenetrable missile defense, all while cutting taxes across the board. Here's the big idea: a national lottery with the world's first billion-dollar jackpot

Smacks of a banana republic, unbefitting the only global superduperpower? You are out of step with the people; you have missed the great something-for-nothing

the gaming profession (formerly the gambling racket) turns over bets of at least \$50 billion a year. Politicians oppose gambling's political juggernant at their peril.

The Republican governors of South Carolina and Alabama, oldfashionably trying to resist the tide of lotteries and video poker games in their states, were overwhelmed by candidates advised by the Cajun Clintonian, James Carville, to advocate letting the good dice roll.

And not just in the swingin' South did the bingo brigades triumph in the '98 elections, Missouri showed the way in an iniest tiative legalizing "boat in the moat" casinos on riverboats that sit in man-made basins.

Arizonans voted 2-to-1 to continue their troubled lottery. Californians by the same margin gave Indian tribes the right to build glitzy casinos to snatch back highrolling palefaces from Las Vegas, in the highest-spending statewide campaign in U.S. history.

Only in Maryland did the gambling fever fail to infect the populace. Governor Parris Glendening, a Democrat, standing in the racetrack gate to bar slot machines, turned back a conservative candidate backed by gam-

bling interests. The people have spoken. Morality, shmorality. Those of us fuddy-duddies who hold that state-sponsored gambling is a perversion of public policy have been taka out of Bangladesh, millennial routed. Time not just to move on, gamblers can foresee the Trillion-killings. But not in Japan. but to move up to the Age of the Dollar Global Jackpot. Crapshooter.

put a modest proposal that my Billion-Dollar National Lot-enable Americans to double tery (BDNL)? Democratic intellectuals should seize upon it. First, body's health, put a million new cops on the streets and install an ment in direct competition with private casino operators, always a destrable matchup.

Second, a national lottery, with publicizable billion-dollar jackpot, would undermine the burgeoning state lottery system and concentrate power in Washington, always better equipped to allocate resources fairly.

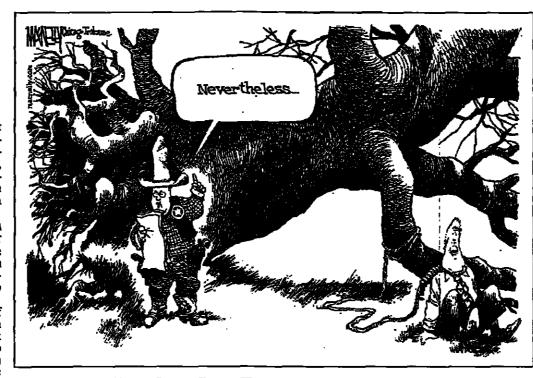
Republican fat cats should of course be supportive. Everyone in Gambling is now far more American than apple pie. Annual U.S. sales of apple pie (35 percent of the total pie market) can be estimated at a mere \$150 million; progressive taxation. Under the BDNL, the sure

losers - those poor suckers happy to contribute a high percentage of their earnings to a lottery --- make it possible to reduce the heavy tax burden of life's winners.

Campaign strategists of both parties will set up their dissembly lines. All know that with the siren call of money "earmarked for education," lottery income soon substitutes for general revenues formerly spent on education. Thus, in the hands of persuasive focus groupies, a surreptitious sin tax can masquerade as a virtuous, pain-free nontax.

Opposition is likely to come from newly affluent Indian tribes. Senator Richard (Slots for Tots) Bryant of Nevada induced the General Accounting Office to launch a \$70,000 harassment of the federal commission finding rampant compulsive gambling. Instead, his contributor-constituents should get him to induce taxfree tribal profiteers to reduce the \$1.7 billion budget of Interior's

Bureau of Indian Affairs. The most serious challenge to the BDNL will come from the cyberbettors. Government-sponsored gambling will what the next generation's appetite for ever greater rip-offs of indigent thrill-seekers. The great national bet would ultimately be covered and raised: On the Internet, helping squeeze a few hundred million



#### LETTERS TO THE EDITOR

The Chinese Are Right

Jonathan Mirsky's "The Chinese, Too, Have Much to Apologize For" (Opinion, Dec. 2) suggests that the Chinese government should apologize to its own people for its bad human rights record, instead of merely demanding an apology from Tokyo for war atrocities. This argument, however, cleverly twists and distorts the issue. No Chinese troops, whether Communist or Nationalist, have never gone to Japan to kill hundreds of thousands of local people in a matter of few weeks. Japan is perhaps the only issue that unifies an otherwise diverse

around the world. China's bitter feelings toward Japan do not come from nowhere. Of the 14 wars that Japan waged between its 1868 Meiji Restoration and the end of World War IL. 10 were directed at China.

Today, most Japanese under the age of 45 know about Hiroshima but not the Rape of Nanking, not Manchuria, not Pearl Harbor and not Auschwitz, Instead, Japan's collective amnesia continues, at least until all those victims of the Japanese imperial army pass away.

Around the world, the trend is to pursue and bring to justice those who committed mass YULBIN.

Hong Kong.

Use the Russian Army

If we believe Jim Hoagland's numbers in "An American Military Priority: Feed the Russian Army' (Opinion, Nov. 21), 1.5 million soldiers getting approximately \$4 per month. This is a requirement of approximately \$6 million a month, or \$72 million a year. These military forces could be employed by NATO.

They could remain under the military control of the Russian

democracy and be assigned to Russia. They could be used to maintain Russian democracy. In addition, they could be used by NATO, in agreement with the body of Chinese communities Russian military establishment for special projects. These could include maintenance of stability in such places as Kosovo or the

Middle Éast. Overall, there is the potential for great benefit at a relatively small price. It is in the best interest of all democratic governments to keep the Russian military intact and viable.

JOHN P. SORIN.

Bland Banknotes

Regarding "A Faceless Currency Representing a Virtual Europe" by Régis Debray (Opinion. Nov. 28):

. A little more than 50 years ago, when the Deutsche mark came into being, the first banknotes

were printed in secrecy in the United States. These bland banknotes were seen by many as toy money. That unspectacular birth did not prevent the Deutsche mark from becoming one of the most powerful symbols of the new and

democratic Germany. Today the German currency proudly stands for what is memorable in the country's long past. In the not too distant future the European banknotes and coins will stand for the history of a proud continent that has finally grown together after so many centuries of division and strife.

KLAUS B. STADIE. L'Etang-la-Ville, France.

Don't Heed Kissinger

The commentary by Henry Kissinger ("The Point Is Not Inspection but the Toppling of Saddam," Dec. 1) should alert readers to the delusions and dangers of realpolitik. This odious approach would trash the UN Charter and guarantee more Iraqi deaths and suffering, all to ensure U.S. hegemony in this oil-rich region.

The reprehensible attitude behind this attack mentality reveals a callous disregard for civilized methods of human interaction. Mr. Kissinger's unethical counsel should be spurned by the "socalled world community" that he holds in such low regard.

JOHN OTRANTO.

### Dirty Streets Aren't Just A Job for Government

By Jonathan Yardley

WASHINGTON — A month of government. As recently as ago, the economist and so "The Good Society," published cial critic John Kenneth Galbraith marked his 90th birthday. Paying his respects in the current New Yorker, John Cassidy makes particular mention of "The Affluent Society," Mr. Galbraith's most important and enduring book, bringing to mind both its formidable strengths and its occasional

shortcomings.
"The Affluent Society" was published in 1958. I recall reading it when I was 19. Its basic

**MEANWHILE** 

critique of capitalism has remained part of me ever since, a counterpoint to the conservatism to which, with increased age, I have predictably succumbed.

The strongest of Mr. Galbraith's arguments, in Mr. Cassidy's words, is "that capitalism, left to its own devices, doesn't work properly; it excludes the poor, ruins the environment and fails to deliver enough collectively produced goods, such as roads, reservoirs,

schools and hospitals." Mr. Galbraith wrote, memorably, about the immense value we place on "privately produced production" as against our contempt for public services, which leads to 'private opulence and public squalor." At best, he said, "public services are a necessary evil; at worst, they are a malign tendency against which an alert community must exercise eternal vigilance.

He went on: "Such attitudes lead to some interesting contradictions..... We set great store by the increase in private wealth but regret the added outlays for the police force by which it is pro-tected. Vacuum cleaners to ensure clean houses are praiseworthy and essential in our standard of living. Street cleaners to ensure clean streets are an un-

fortunate expense.' All of which is true, yet it falls short of the truth. Mr. Cassidy says, accurately, that one great error of Mr. Galbraith's is his conviction, as expressed in "The New Industrial State," that economic competition is disappearing and that "an all powerful competition." that "an all-powerful corporate bureaucracy" will rule the world. But the error that runs deepest

is Mr. Galbraith's ardent belief in

the beneficent and curative effects

two years ago, he contended that the solution to social problems he identified them with his customary wit, acuity and style lies in an activist, all-encompassing government that regards no aspect of human existence as too trivial for its attentions.

Yet if we have learned in recent years that the rise of the mul-tinational corporations does not doom us to the decline of competition, so, too, have we learned that there are real limits on what government can do.

Doubtless we Americans have overreacted to the excesses of intrusive government, especially under the stimulus of the sentimental rhetoric of Ronald Reagan. But the suspicion with which the public sector is now viewed is not wholly a blind re-

action. There are reasons for it. One of these came to mind while I was rereading the passage quoted above. The image of immaculate bouses serviced by privately owned vacuum cleaners and filthy streets unattended by public cleaners is graphic but in-

complete. It assumes an either/or. Either we have private self-indulgence or we have public neglect. It does not consider the possibility that there are limits to what public service can provide and that the only way to go beyoud those limits entails private.

not public, action. The streets upon which I look as these words are written — the intersection of Fifth and A streets NE in Washington - come close to fitting Mr. Galbraith's notion of dirt, if not outright squalor.

There are bits and pieces of paper lying in the curbs, recycling bins strewn on the sidewalks, glass and plastic bottles in the gutters; in the middle of one block

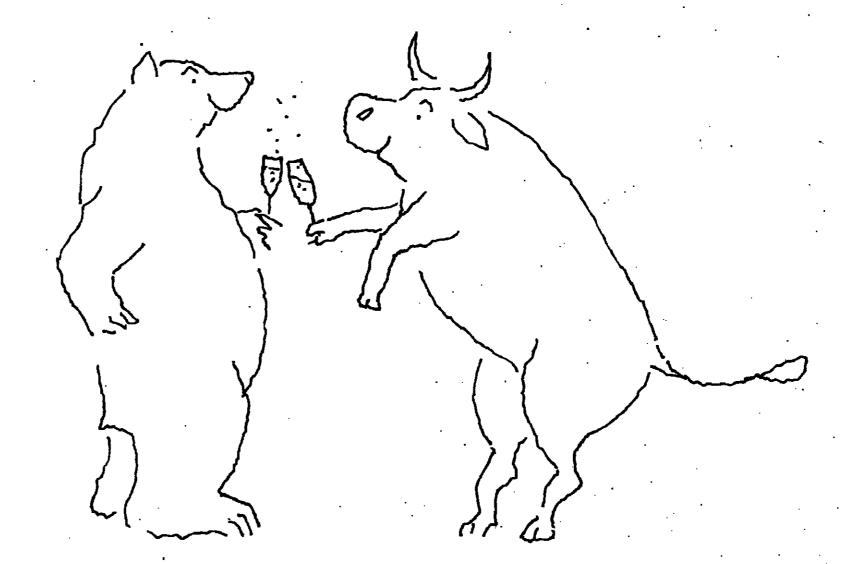
is a huge pile of trash half on the sidewalk, half on the street.

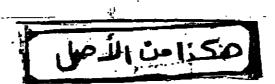
Yet only 48 made their way through the neighborhood, and as these words are written the recycling contractor is picking up the loads left for it.

But private citizens treat the streets and sidewalks with indifference, if not contempt. The point should be obvious: Government can't do everything.

ATCH OUT DAX, HERE WE COME!

FIND OUT MORE ON DECEMBER 18, 1998.





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But nothing happened.

The wave of arms sales that many predicted for better (more exports for American arms makers) or worse (a dangerous arms race) --- has not materialized. And with the economic slowdown that hit Asia last year still rippling around the world, there are few signs that any country in South or Central America will soon be able to afford the sophisticated weapons.

Chile, whose interest in buying as many as 24

off its purchase indefinitely. Chile's defense minister, Jose Florencio Guzman, placed the blame squarely on "the international financial crisis."

"Until that situation is clear, we are not going to be in a position to make a decision," Mr. Guzman said Wednesday in an interview on the closing day of a conference of defense ministers

from the Americas in Cartagena. Only one other country, Ecuador, has even expressed an interest in purchases. The U.S. State Department, which controls foreign sales of military equipment, made it clear late last year that Ecuador would not be considered until it resolved its border dispute with Peru. It did so this year, but since then neither Ecuador nor any other country has applied to the State Department, and none is expected to do so soon, officials said.

In three days of meetings, cocktail parties and other functions at the conference, the issue was never seriously discussed, U.S. officials said. Chile's thwarted plans did not even come up at a. F-16 fighters in large part prompted the Clinton administration to reverse the prohibitions, has put the U.S. secretary of defense, William Cohen.

"It's not something on my agenda," Mr. Co-hen said on the eve of the meetings.

Pentagon and Clinton administration officials portray what has happened as a vindication of the decision to lift the ban, which was imposed by President Jimmy Carter in 1978 to deny modern weapoury to the military dictatorships that then held sway in most of the region.

Mr. Clinton reversed the policy at the urging of the Pentagon, which viewed arms sales as a way to shore up U.S. manufacturers and help Latin American countries make their militaries more modern and professional. Officials contended that the reawakening democracies in Latin America had matured enough to be treated like other countries around the world by resolving their territorial disputes and establishing civilian control over their militaries.

There was "all this controversy" about the impact of the policy change, said Peter Romero, the U.S. assistant secretary of state for inter-American affairs, who attended the conference.

these militaries are looking at this in the long term, as part of their modernization plans."

Others, however, point to hard economic realities, which have depressed sales globally, especially for aircraft manufacturers such as Boeg and Lockbeed Martin.

Over the last year, a number of Latin American countries, including Brazil, have had to rethink plans to modernize their forces because of economic difficulties. Chile has seen a debilitating drop in the price of copper, one of its leading sources of revenue.

"The fact that there's no major sale is as much a result of economics as a result of policy," said Richard Grimmett, an American analyst who monitors the international arms trade for the Congressional Research Service. "Despite the window-shopping that a lot of them do, they don't have the resources."

The executive order that President Carter

"That has to do with a couple of things," he on sales of advanced weaponry but required the said. "One, there's peace in the region, and two, State Department to consider prospective sales with "a presumption of denial." Still, the United States granted approval for only one major sale during the time the restrictions were in effect. President Ronald Reagan let Venezuela buy two dozen F-16s in 1981, citing a threat from Cuba.

As a region, Latin America spends less on the military than any other part of the world, and the market for high-tech sales has always been viewed as relatively modest, ranging from \$500 million to \$2 billion a year at most.

Byron Callan, an aerospace analyst for Merrill Lynch in New York, said militaries in Latin America often faced internal threats not easily attacked with supersonic fighters and air-to-air missiles. In the years ahead, he said, these countries are

more likely to want equipment such as trucks and transport helicopters, which were never covered by the ban. "The most pressing problems they seem to have are internal rebel movements and drug traffickers," Mr. Callan said. "They may signed in 1978 did not represent an absolute ban not necessarily need multirole combat aircraft.

### RATES: Central Banks Coordinate Cut

#### Continued from Page 1

"Overall, I'm satisfied," he said, "We saw how the crises in Asia were not without impact. On that basis we welcome this step.

Most economists said the central bankers had strong fundamental reasons for opening the monetary spigots a bit.
"I think it's a brave decision," said

Kermit Schoenholtz, global economist at Salomon Smith Barney in London. "There are many who feared that the extensive criticism from political policymakers would prevent the European Central Bank from taking action because they would be worried about being seen as responding to political pressure.

What this showed is that they realized that they were brave enough to realize that their credibility is not enhanced by making bad decisions."

Even though Germany reported that its economic growth had accelerated in the third quarter, government and in-

### **BANK:** A Game-Plan Switch

Continued from Page 1

the European economy. of delayed or canceled purchases, in- pean countries might have to relax the vestment and hiring as Europeans fear the repercussions from market turnoil, calls for limits on budget deficits for recessions in Asia or weak exports.

fidence have fallen in recent months. For might have no choice but to increase the 11 euro nations, the index of overall economic confidence fell to 103.7 points lower interest rates. in October, from 104.3 in September, t, the EU's statistics agency. Eurowide manufacturing bankers," said Emmanuel Ferry, econand construction confidence indexes omist at Credit Commercial de France in

also have tumbled. In Germany, Europe's biggest ecoresearch institute plunged to 92.4 in October, from 98.4 as recently as July and

But Mr. Ferry said he was as surprised over 100 a year ago. Ifo's manufacturing as most other people that the bankers index slumped to 95.9 in October, after moved as early as they did.

107.2 a year earlier. In Frankfurt on Tuesday, Mr. Duisenberg said that the slowdown in Europe had now become "unequivocal" and that "the risks are on the downside."

Europe's central banks had a practical reason to lower lending rates early. By acting early, they might preempt an uncontrollably strong exchange rate for the euro, a factor that could worsen economic confidence even further. The euro, many believe, could strengthen against the dollar after January in much the same way that the Deutsche mark tends to

strengthen in times of economic turmoil. Confidence is very sensitive to the come pricier and less competitive as a months ago after the Conservatives' inflate its value as investors balance their portfolios to include the new money.

act within a few months with another rate cut, economists said. But with the various national central banks having acted now, the European Central Bank will begin operations Jan. 1 free to concentrate on the complex logistics of its inception, without needing to package and present something as climactic as a

reduction in lending rates.
"They probably feel they could do without this sort of excitement at the beginning," said Thomas Mayer, a se-nior economist in Frankfurt for Goldman Sachs & Co. "They are getting things out of the way and starting with less trouble."

Until Thursday, Europe's central bankers had encouraged a different perception of the interest rate timetable. There has not been much telegraphing; there were no signals," Mr. Mayer said.

Under the conventional view, Europe's new central bank would have announced the starting level for the euro's interest rates at its next meeting, on Dec. 22. That would allow the 11 nations to harmonize their interest rates before moving uniformly to a single European rate. It would also have allowed the European Central Bank to give Europe's economy an early

Chrispmas present The cropping of interest rates Thursday -- which was unprecedented in the breadth of its coordination by all 11 central banks launching the common currency - came so suddenly that neither the German Bundesbank nor the European Central Bank had any time to

drop the usual hints in advance. In hindsight, it turns out that the economy evidently could not wait another 40 said this week that it had lowered its growth forecast for the euro-zone to 2.5 percent, a slowdown from an estimated 3

dustry economists have all been slashing their projections for next year.

Inflation, already low in Europe, has declined even further in the last year. In Germany, inflation has dropped to an annual rate of 0.7 percent this year, and many analysts say the country is already on the brink of at least mild deflation.

Economists across Europe have slashed their growth predictions for the entire euro zone, to less than 2.5 percent in 1999 from about 3 percent in 1998. With inflation having all but evaporated, economists said the central bankers had maneuvering room to inject extra money into the economy without endangering price stability.

'If you look over the last 12 months, inflation has dropped substantially and interest rates have not," said Mr. Fahrinkrug of Warburg Dillon Read. The European Central Bank has demonstrated that it is sensitive to global woes and that it is ahead of the curve."

But at least a few economists and analysts suspected that politics played at least an indirect role. Skeptics noted that political leaders and central bankers have been in some ways shadowboxing around a trade-off between hawkish monetary policy and adherence to toughminded government budget policies.

Mr. Lafontaine's top economic adviser stunned many economists last Declining confidence carries the risk month by publicly arguing that Eurotough rules of the Maastricht treaty that countries adopting the euro. Others lead-All significant measurements of con- ers have suggested that governments spending if the central bank refused to

"I think it was kind of a poker game Paris. "I think there was some very tough bargaining going on between the nomic engine, overall confidence as governments and the central bankers, measured by the respected Ifo economic and that there was a trade-off between

"The timing is a big surprise, because personally I was anticipating a cut durAfter the council me



streets of Marseille to demand a Christmas bonus of 3,000 francs.

The decision to reduce rates appears to have been made on Tuesday, when the central bankers from each country adopting the euro met in Frankfurt for a regular meeting of the governing council of the

After the council meeting broke up ing the first quarter of next year," he Tuesday evening. Wim Duisenberg, when the Bundesbank met for its fort-said. "Our idea was that the first move president of the European Central Bank, nightly meeting.

was imminent

Mr. Tiemeyer could not officially commit the Bundesbank to a rate cut has the image of a technologically adwithout bringing the issue to a vote by his bank's board of directors. As a result, the decision had to wait until Thursday,

would be carried out by the European suggested that central bankers were concerned about an economic slowdown, planes at the same time. though he gave no clear signal that a rate

### **BOEING:** Faltering in Race With Airbus

#### Continued from Page 1

blame for only a small part of the com-

pany's troubles. "Yes, external factors have played a Many of the new workers did not have role," said Byron Callan, an acrospace the same refined skills as those they analyst at Merrill Lynch in New York. "But 80 percent to 90 percent of the problems Boeing has today are problems that Boeing created."

Airbus operates in the same global economy as Boeing, yet it appears to be suffering far less. Just how well — or badly — Airbus is doing is difficult to The blunder cost the company \$4 bitdisclose its financial condition the way Boeing does.

But David Venz, an Airbus spokesman, said Wednesday that the airplane maker had lost orders for only 15 of its single-aisle models because of the Asian recession and had only a handful of finished jets sitting in storage waiting for buyers to arrange financing for them. Boeing, on the other hand, has 24 planes in storage, down from 36 at the end of

The two competitors approach the market in different ways. Airbus, which is hampered by European restrictions on laying off workers, has decided to expand its production steadily. It plans to produce 234 planes this year, 293 in 1999 and 317 in 2000.

Boeing is more manic, increasing pro-duction and hiring tens of thousands of workers in boom times, then laying them and a record 620 next year before slow-

ing to 490 in 2000. Boeing's current troubles date to its

After laying off 30,000 workers during a slump in the early 1990s, Boeing hired 32,000 in just 18 months. Though Boeing

years ago." said E. Han Kim, a professor of finance and international business at the University of Michigan Business School

ing's factories were soon overwhelmed by parts shortages. Production fell so far out of kilter that the company was forced to freeze production of its 747 and 737

measure because it does not have to lion in accounting charges and angered many of its customers. Airbus has since won orders from longtime Boeing cus tomers such as United Airlines, Unite Parcel Service and British Airways.

Boeing, in the meantime, is still trying to recover. Harry Stonecipher, Boeing's president, said Wednesday that the company still took 20 percent to 30 percent more hours to produce a plane than it did in 1994.

After dismissing the head of the plane division in September and installing Alan Mulally, who played a key role in the development of the 777, Boeing's chairman, Philip Condit, says that Boeing is committed to increasing its productivity and that he still thinks the company can achieve double-digit profit margins, though he will not say when. Mr. Mulally is now in the unenviable

position of having to motivate a work force to produce at its peak when it off when the downturn comes. It says it knows that the ax is about to fall. "I will produce 550 passenger jets this year imagine that you could probably scrape morale off the floor at this point," Mr. Callan said:

And because Boeing must still prodecision in 1996 to win market share at duce 620 planes next year, most of the, all costs. Worried that it would lose layoffs will probably occur in the last ground to Airbus. Boeing agreed to de-liver hundreds of planes at reduced scheduled to begin negotiating a new prices in the mistaken belief that it could contract with the International Associoverhaul its antiquated production meth- ation of Machinists, which represents ods and deliver a record number of 40,000 of its hourly workers. The union went on strike against Boeing for 69 days during the last round of negoti-ations in 1995.

If things do not improve at Boeing soon, the machinists may not be the only vanced company, each of its planes is ones fearing for their jobs. "I don't essentially custom-made from millions know how many chances you get to get know how many chances you get to get your credibility back," said Nicholas of parts that are tracked by paper.

"They are still building these aircraft in the primitive way they were using 40 Prudential Securities.

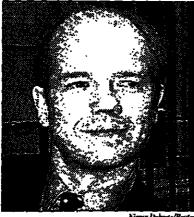
Economy Still Sliding

### TORIES: Hague Sets Off a Rebellion in the House of Lords

### Continued from Page 1

contrasted his own pragmatic approach occurred in 1513.

Mr. Hague has had scant success with dollar," Ms. Cottrell said. Exports be- the party leadership he inherited 18 currency appreciates, and policymakers most humiliating national election defear that the strong capital flows into the feat this century, and this unexpected euro after its January launch will only fracas in his most committed corner has deepened doubts about his ability to reverse the party's falling fortunes. "It If a strong euro pressures the dollar has left those of us who have been suplower, the European Central Bank could porting Mr. Hague very loyally in the



abolish the right of hereditary peers to sit blocks to legislation coming to them. and vote in the House of Lords and the

much as possible. The hereditary peers are the mar-The hereditary peers are the marquesses, earls, viscounts, dukes and bar-Hague said. ons who pass their titles down from generation to generation. The other at their weekly questions time debate in members of the House of Lords are life the House of Commons on Wednesday peers, men and women appointed by prime ministers and having no right to the deal but the Conservative leader only pass their positions along to their heirs.

They will retain the right to vote under the Labour reform. The House of Lords has the power to delay but not defeat bills passed by the House of Commons. At Mr. Hague's insistence, the upper body had been exercising that power in the most deliberately obstructionist way possible, reother legislation central to the govern-

ment's program. In an effort to avoid the looming confrontation, Lord Cranborne, with Mr. Hague's blessing, entered negotiations with Prime Minister Tony Blair and came away with a plan that gained the approval

Lords not sure which way to turn," said Lords. The deal would allow 10 percent of the 750 hereditary peers to keep their At issue in Thursday's case was an voting rights for several years in exin office to "dying gloriously like James attempt to forge a compromise between change for a promise from the lords that IV at Flodden Field," an event that the governing Labour Party's desire to they would not throw up any more road-

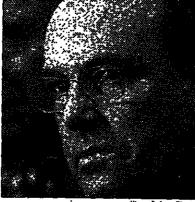
The error that was to cost him his job Conservative leadership's strategic de- was his failure to tell Mr. Hague that he cision to protest that action by obstruct- had not just discussed a deal, but rather ing Labour's legislative program as that he had struck one. "He was anthorized to negotiate, but had no right to

> Mr. Blair and Mr. Hague squared off the House of Commons on Wednesday with the prime minister fully aware of hastily informed that morning. When Mr. Hague opposed it, the prime minister went after him. "What it proves is that even when

hereditary Conservative peers in the House of Lords are prepared to agree to change, you are not," Mr. Blair said. "That's the absurd position you have reduced yourself to. If anything indipeatedly sending measures back to cates how you get every major strategic Commons and threatening to bottle up judgment wrong, it is this." judgment wrong, it is this."
The awkwardness of his position was

particularly galling to Mr. Hague, who is an accomplished debater. His performance in Commons is the only area where he has gotten the best of Mr. Blair.

Stung by his unaccustomed setback, Mr. Hague then went to the House of



Lord Fraser explaining his protest.

set off the mass resignation of the Tory leadership in the upper body.

Lord Cranborne's replacement, Lord

Strathclyde, agreed to take the job only after Mr. Hague accepted the disputed compromise to preserve some hereditary peers for a transitional period in exchange for a more cooperative attitude toward the government.

Mr. Hague has emerged weakened from the clash and with his party increasingly distracted by internal fends from fulfilling its opposition role.

Lord Cranborne, whose ancestors include a prime minister and a number of

public figures who have resigned or been impeached, has emerged more screnely. Coming out of his Chelsea home on William Hague, the Tories' leader. 2 way with a plan that gained the approval Mr. Hague then went to the House of Thursday morning, he said, "I am lookof his Conservative colleagues in the Lords to fire Lord Cranborne. The move ing forward to a life of leisure."

Continued from Page 1 Morgan Stanley Dean Witter, expects government spending and tax cuts to stem the economy's fall, but only temporarily. He is predicting flat growth for next year, but "then the economy will be right back in the tank in the year 2000" unless the government pours ever larger sums into the economy to keep it propped up.

That, however, will be difficult, with

JAPAN:

the nation's debts mounting to historic levels. The nation's outstanding debts are to hit 560 trillion yen (\$4.6 trillion), exceeding GDP by 13 percent, when the fiscal year ends March 31, 1999, according to the Finance Ministry.

The fact that the national debt is percent of GDP is serious, but with

more troublesome is that the figure will only grow more," Mr. Ushikubo said. "It's getting out of control." If the increase continues, Japan will

either have to raise taxes or significantly cut spending to service the debt, both of which can hurt the economy and create a

hardship on the population.

The most troubling thing is that Japan appears to have no "exit strategy," said

Mr. Young, except stimulus packages.

"Despite a number of economic stimnius packages, deflationary pressure mounting in Japan as declines in production, income expenditures and prices, albeit moderate, have apparently started to run in a vicious circle, " said a study released Thursday by the Japan Center for Economic Research. The study predicts that Japan's economy will continue to contract until 2001, and then

gradually recover. Economists said Japan's major prob-Clerics here privately say he may have done so after being told that it was the ment, meaning it cannot use all the cars and textiles it produces. Private capital expenditures fell 4.6 percent during the July-September period, the fourth consecurive quarter of declines.

"For the economy to improve, the corporate sector needs to be strengthened." Mr. Ushikubo said.
"They can do that through downsizing." restructuring and laying off excess e ployees. Since the economy will not recover this year or next year, the important Minister Mustafa Osman Ismail. "If thing is to lay the groundwork for a they know that Father Hillary did it," he said, "and they want to take it as a He said that instead of spending money or political matter, then that will make it public works, the government should help very difficult for them later if they want companies restructure by reducing taxes and increasing unemployment benefits.

#### SUDAN: 2 Roman Catholic Priests on Trial for Bombings Could Face Crucifixion of the capital known as Carton Kassala. ed up 33 other people, mostly opposition Continued from Page 1 State television showed a videotape of Father Boma, 57, making a confession.

Muslim north for 15 years. All but two of the priests' 18 codefendants are southerners who, like an estimated 1.8 million others over the last Hassan Ahmad Bashir, signed a con-15 years, fled the fighting in the rural south and settled near Khartourn.

The dusty shantytowns that harbor the transplanted southerners, many containing makeshift churches, now account for a National Islamic Front official warned 40 percent of the Khartoum population, of "terrorist parties." Two days later. three weeks. The European Central Bank encircling the capital in a pattern that looks something like a noose to apprehensive government officials.

Last month, in a routine demolition of percent for this year. It warned, however, another sort, government buildozers that growth could be even lower. rumbled over a squatter village in an area erners, Sudanese security police round-tortured and pleaded not guilty.

people from the south of Sudan, a black
African, largely Christian region that has
ernment planned them. The blasts, in the been at war with the Arab, strongly middle of the night, injuring no one, occurred not only on the anniversary of the 1989 coup, but also on the day the president, Lieutenant General Omar

> thing Sudan has not had since 1989. One day before the devices exploded, General Bashir cited them in postponing Catholic archdiocese of Khartoum, who

> the legalization of parties. The New York-based monitoring group Human Rights Watch said that, to see the suspects, shortly before their before charging the priests and southtrial, all but one reported having been

The timing of the bombings, indeendent observers say, suggests the gov"The timing of the arrests and state-

ments by high government officials suggests the bombings served as a pretext to stop opposition political parties from reopening inside Sudan," the group said. The charges against the opposition figures were dropped, and this week a stitution that apparently opened the door new law was announced that nominally to legal opposition parties. That is some-

The priests became prime suspects Aug. 1, when security police swept into St. Matthew's Cathedral in Khartoum to arrest Father Boma, the chancellor of the was accused of masterminding the plot. When lawyers were finally permitted

only way to spare his junior colleague. Father Tujano, from further abuse. Catholic officials in Khartoum declined to comment on the case, citing the advice of lawyers. Pleas from Amnesty

International and European diplomats here have failed to halt the mass trial. which opened Oct. 12. "I don't want the Catholic Church to take it as a fight between the government and the Catholic Church, "said Foreign Minister Mustafa Osman Ismail. "If

to ask for forgiveness."

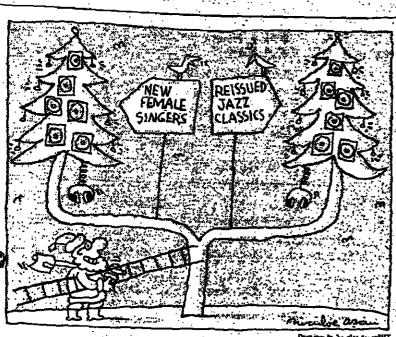
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## The New Women And the Old Classics

There Are 2 Distinctive Melodies In Recordings for the Holiday Season such new originals as "Harlem in Havana" ("Silver spangles/See 'em

dangle/In the farm boys' eyes") and

"Face Lift": ("You know/Happiness/Is the best/Face lift").

HERRIE HANCOCK, "Mr. Funk"

(Columbia): Music built for speed.

Break the five-mile jog, the 10-traffic-light barrier up Third Avenue. From "Watermelon Man" to "Canteloupe Island" and "Rock It,"

Hancock covers a distance all the way

from D. (distortion) to E (electronics) to F (funk and fusion). Which is

plenty far enough — no quibbles, please. Commercial compromise

sounds like a heap of fun. Never has

such a monster covered so much

Negro" (Hannibal): Her angelic

voice marries a unique timbre with a

profound sensibility. She was born

and raised in Salvador de Bahia,

where African culture meets Por-

tuguese. Her voice transcends the dis-

tinction between erudite and popular.

Caetano Veloso, the singer-song-writer who produced the album (the

title means "Black Sun"), cried when he first heard her. He said "to

hear the celestial voice that came out of the plump body of a robust black woman moved me greatly." The

songs sound more like opera arias or

MILES DAVIS, "Complete Birth of the Cool" (Capitol): Fifty years ago, September 1948, Miles Davis led his

first band during a two-week stand at

the Royal Roost on Broadway. Now

live tracks from the club have been

added to the original LP and all of it is remastered and reissued on CD to

mark the anniversary. There was a

French horn and a tuba in the front line, and people remarked about how

"cool" it sounded. That was before "cool" joined "awesome" in the

great Adjective Graveyard in the sky.

True as any random milestone can be, this nonet marked jazz's passing from "hot" (as in Louis Armstrong and the

Hot Five) to "cool." For better or

FRANK ZAPPA, "Mystery Disc"

(Ryko): The Zappa you always

wanted to hear but were afraid to ask for A wondrous succession of on-

the lam humor plus unchained mu-

sicianship. Loopy out-takes and low-

budget excerpts from presentations never before heard. Collages and dia-

logues. The party scene from the

movie "Mondo Hollywood." The

Zappa on guitar, announcements and

pronouncements ("We must over-

throw the diatonic system"), Don Preston, keyboards, finnmy Carl Black, percussion, and lan Under-

wood's saxophones. The "audio ver-

ité story of Willie the Pimp." And let us not forget the classic "I Was a

Teenage Mail Shop."

COOL

'Uncle Meat'' sessions. Along with

worse, it has been cool ever since.

lieder than samba.

ground and back so fast.

YIRGINIA RODRIGUES.

By Mike Zwerin International Herald Tribune

ARIS — There are two main strains of refrains on the record-album market this season. At least that's one way to cut the cards - new female singers and reissued jazz classics. What does it mean about the respective forms when the best pop singers are women and the most noteworthy jazz releases are reissues? It means that when you consider all the rest in addition, there's a lot to listen to. And then, hats off to Frank Zappa and the Mothers of Invention — "everybody's relatives" are a refrain by themselves,

AHMAD JAMAL TRIO, "Live at the ; Pershing" (2 CDs, Chess/GRP): If ever an album deserved to be called seminal, it is this reissue from 1958. "But Not for Me" (the subtitle) and ... Surrey With the Fringe on Top" were Jamal's best known early minimalist masterpieces. He was a lesson in implication, in how to leave out the unessential. The low customer hubbub soothes the trio, helping them build a bridge between cocktail (enterrainment) and jazz (creative) pimans once said, "depends on who's drinking the cocktails.")

LAURYN HILL, "The Miseducation of Lauryn Hill" (Ruffhouse/Columbia): Hill's first solo album sold 420,000 copies in its first week of release breaking Madonna's record for the most sales in that span by a woman. Hill was the female rapper in the Fugees, which was made up of three extremely talented but now, alas, former best friends. She is perhaps the most successfully adventurous rapper orking today, overflowing the stylistic boundary. It's rap with the normal advanced bass and programmed drums but on an unusually refined level, not something lame and tame just profiting from the name. Yet she also tackles vocally embellished, spine-tingling soul ballads with instrumental and choral finesse.

JOHN COLTRANE. The Classic Quartet - Complete Studio Record-



ings" (Impulse!): A sensationally packaged super-sound-quality eightpackaged super-sound-quarry eight-CD box featuring a 100-page booklet and 66 tracks including. The Inch-tern, "Greensleeves," "A Love supreme, "Ascent" and "Medit-ations. The quartet-in-a-studio format spares the listener Trane's sometimes frustrating excess of search in relation to find. And there is studioquality control (rare depth of sound), plus the only horn is blown by the hornblower we really want to hear. No weak live sets with hour-long bandstand solos to preserve only because they are there. An intelligent filtering rather than an entire inconsistent body of work, the luxurious touchy-feely product deserves a Grammy on its own.

JONI MITCHELL, "Taming the Tiger" (Reprise): One of the most imposing and durable female singersongwriters of our time, now 55, has a rack release after years of silence. The evidence is that she too has learned about minimalism. Space and texture are woven with Wayne Shorter's saxophone and Brian Blade's drums. The instruments, or rather the instrumentalists, are part of the front line with her rather than something secondary in the background. New and yet somehow well broken in, it's classic. She seduces young and old alike with

## Zimbabwe Highlands Testing the Waters for Trout

By Donald G. McNeil Jr. New York Times Service

ARARE Zimbabwe - I am nominally Scottish. I also, nominally, like to fish. This should make me a perfect candidate for trout fishing in the mountains of eastern Zimbabwe, which are called the Scottish Highlands of

Zimbabwe's highlands are the Nyanga Mountains, manga meaning a witch doctor, or his horn trumpet. They are so beautiful that Cecil Rhodes, the diamond magnate turned empire builder fell in love with them and, naturally, bought them. His former homestead is now Nyanga National Park, where the weather is usually 20 degrees cooler than in the capital, Harare.

I asked an acquaintance, Robert Marsden, if he would like to go. I had thought Robert was Scottish, since I saw him get married in a kilt - usually a dead giveaway. It turns out he did it to please his bride, Mandy McGilp. It is through Mandy that I had learned just how serious an angler he is. They took their honeymoon in a fleabag hotel on an island off Mozambique, and when Mandy went to write "Honeymoon!" on their family calendar, she discovered that Robert had written "Fishing!"

We were not heading out at the most felicitous moment. Early November is the end of the hot, dry season, and I didn't know whether there would be water left in the streams, nor how warm it would be - trout begin to die at 73 degrees. Robert told me.

#### A QUESTION OF TIMING

Our timing was inauspicious in other ways. The Zimbabwe dollar has fallen from 11 cents to less than 3 cents against the U.S. dollar in two years. And on the Friday morning we were to leave, the tabloid headline on my Johannesburg doorstep screamed "Troops in Zim on Full Alert" above a picture of a burnedout bus. Harare, where we were to fly in, had had protests over the doubling of

I started to cancel everything, but then called a friend who edits a news-paper there. "That riot was Wednes-day." he said. "Early Wednesday. It's been perfectly quiet since then."

Reasonably reassured, we went ahead. In fact, Harare was calm — and 95 degrees Fahrenheit (35 degrees centigrade) - when we started our threehour drive to the Nyangas. The scenery started out flat, punctuated by the fascinating balancing rocks for which the country is so well known that they appear on its currency.

We stopped at Halfway House, a thatch-roofed compound built in the middle of nowhere in 1891. There, one can enjoy a banana split or fresh raspberries on the lawn. Or pet the zebras and clands eating cabbage in a tiny 200. Or browse the antique shop, which sells the cast-off touches of the English style that once ruled the country: silver tea services and mahogany camp tables.

After Halfway House, the road slowly climbed into an African version of the Highlands — craggy peaks dotted with umbrella thorn trees. We stopped to take pictures and accidentally flushed

a tiny duiker antelope from cover. We were later to see baboons, gnus and a scrofulous-looking luncheon party of vultures shouldering each other aside for the best bits of a cow that had been hit by a car. You don't see that in Scotland much.

Africa is generally a continent without kitsch, but we saw tiny indications that the locals were playing along with this Highland fling - there was an estate named Bonny Doon, of course, and one sign advertising trout fishing "in our loch."

Our destination was what my Lonely Planet guidebook had called "the lovely Troutbeck Inn." It was built in 1950 by a Major Robert Mcllwaine. who missed the hills of his native Ireland and did his best to imitate them. building dams to create five lakes and planting forests of pines. His long, low hotel was built into a grass-covered hillside above two lakes.

We got in at dusk. The front hall's log fire beneath a portrait of the late major with his fly rod has been burning con-tinuously since 1950, no matter what the weather or state of the liberation wars. "If it goes out," the receptionist said, 'someone gets fired.'

We made our way past a cozy bar decorated with framed flies, then down green-and-white halls hung with foxhunting prints and stuffed trout - the biggest a 6-pound, 8-ounce (2.9-kilogram) rainbow. Our comfortable rooms had big double beds, big satellite televisions and big glass doors opening onto the lawn-bowling green and the lake. Each veranda had two chairs and a bootscraper for clearing the mud from one's

Under a sky speckled with shooting stars and faint satellites, we walked to the lake, which Robert pronounced perfect. It was punctuated with thin wood jetties that, he explained, gave one the height to cast far out and keep the backcast from tangling in the reeds. A few small, worn rowboats lined the bank.

We went in to dinner. The fixed-price menu had a vegetarian choice and two meat dishes. I thought the hotel could use a new chef less devoted to oldfashioned British food, but he may know his audience. My roast beef, for example, came with a nice miniature Yorkshire pudding, but was cooked nearly gray and the horseradish sauce didn't bite. (This was to prove an

WINING AND DINING The service was gracious and well-meaning, but confused. The headwaiter kept taking us to an oddly shaped rear table, the only one set for three, until we asked if he could let us take one for four near the window. since the room was empty. He panicked briefly, then had five waiters reset a used table instead of just shifting one of

the Reserved signs.

When we asked for South African wine - I only drink Zimbabwean Mukuyu red in emergencies - there was another fire drill. That page had been removed from the wine list because the currency had fallen so fast that imports were outrageously cheap.

But after three requests, a waiter went to the bar and brought back a tray of bottles, which sent the guests who had by now filled the room into a flurry of



A mountain stream in Nyanga National Park, in Zimbabwe's highlands.

waving him over. The poor guy had no inver. But President Robert Mugabe has idea what the prices were, but it hardly mattered. Excellent South African wines rarely cost more than \$15.

The next morning, we hit the jettles at 5. It was already light, and we resolved to start at 4:30 the next day. But most of the other guests were there for a golf tournament, so we were alone, and it was gorgeous. In dawn's glow, a few fish mouths and a lot of frog mouths dappled the otherwise flat surface, and the only sounds were those of dabchicks and redknobbed coots.

The coot defies description: its knobs and white face make it look like a bugeyed grasshopper in a baseball cap. The dabchick. Africa's smallest waterfowl. looks like a fairy godmother experiment gone wrong: a mouse changed into a duck. It flashes across the water squeaking like a panicked rodent, while the coot's call sounds like a baby sneezing into a harmonica. At moments, it got

on a tree stump and a gray heron in the reeds, but they didn't have any more luck than we did,

The hotel's fish warden, Shamiso Musenguri, saw me struggling to cast. put down his clipboard and showed me how to float out line and then flick it overhand. Robert later said it was a roll cast. "It's easy, but it messes up the water," he said.

The idea is to keep your fly airborne while paying out 40 feet of line, and then lay it on the water as gently as a butterfly alighting on a rose. I did get one strike, and saw it jump — a rainbow that I guessed to be about 40 pounds of fighting demon. Robert said it was probably just shy of 2 pounds. In any case, it got away, so we'll never know who was right.

Robert is the kind of serious fisher-

man who guts his first catch immediately to see what it likes to eat, and then checks his fly box to see if he has anything resembling it.

With the day free, we drove to World View, which offered stunning mountain vistas and a stone viewing tower. The nearby Nyanga Park used to be Rhodes Inyanga Park. There is a populist move Matopo Hills and throw his bones into a said it will not be disturbed because "Rhodes still pays his taxes" -- that is, the site is a tourist attraction that draws in hard currency.

We fished again that evening, competing for good spots with tired golfers. Not anibble, and a misty cold from blew up the valley.

At 4.30 the next morning, we felt like fools for rising earlier. "Real Scottish weather." Robert said cheerfully as we shivered, a cold drazzle running down our necks and the wind blowing our lines into the bushes so that I spent three minutes untangling for every one

That day we explored the national park, visiting lakes and 500-year-old hilltop stone forts. Foolishly, we had left the rods behind, because in one clear stream, we found some pools with trout so eager that they mouthed tiny pebbles we threw in. A fishing license in the park costs only \$1.25, and a Our competitors were a martial eagle comfortable chalet that sleeps five rents for \$11 a night.

> E also toured the Mare Dam Trout Research Center. where the government breeds fish. That afternoon, done in by two days of 4 A.M. wake-up calls, I tell asleep. By the time I got to the water, Robert was standing on a small sandbar looking pleased with himself. You missed all the action." he said. He had two nice rainbows.

> I kept trying, but no luck. As dark fell. I walked along the dam wall. Just below was a small hatchery where one could hook fish practically out of a bathtub for \$1.40 each. I was tempted, but I have my pride. After all, this is supposed to be a Zen art, one whose aim is perfection, not dinner.

After another dinner - at which I learned I like store-bought trout better because it tastes less like lake bottom - we resolved to sleep in if the weather stayed Caledonian. It did. so we lagged until 6:30. Almost immediately, Robert caught another, even bigger trout. I congratulated him through clenched teeth.

He let it go, graciously saying it was afoot to dig up the Colossus' grave in the about the same size as the one that got

## The Fall-Winter Look for Tokyo's Teentown

By Kaori Shojì

OKYO — In a city where every second person seems to wear ortote some kind of luxury brand or weld one onto him- or herself, there is an area where the word on chic isn't necessarily Chanel, straight up.

Tokyo's street kids (particularly girls), seen in and around the Shibuya district, have long been writing new scenarios in regard to dress. This fall,

their tastes run to sarcasm.

Having tired of the French Slip Dress Look - short, cheap slivers of transparent rayon worn with chunky wooden sandals that was the rage this summer and prompted a television commentator to say he felt transported to a '50s redlight district - they are now trading in

Skimp for Schoolgirl.
"In" now are well-behaved kneelength pleated skirts, navy-blue coats and sweaters in every shade of gray, the season's signature color. These are offset by splashes of burgundy-colored boas and black boots that were last seen on the legs of the Wicked Queen in

Shibuya girls are experts when it comes to mixing messages: demure with bitchy, innocence and artfulness, chic with kitsch.

Shibuya, otherwise known as Teentown With a Vengeance, is fiercely territorial and single-minded in its quest for hip. A giant shopping mall and amusement park rolled into one, it boasts more retail outlets, swanky boutiques, trendy cafés and "love hotels," the most number of femmes in great big boots and the least number of businessmen per square foot than any other district in Tokyo.

Here, fashion trends are born and discarded at a ferocious pace. Every street is a nunway, every corner a videoclip location site. Strut and be strutted, is the norm. The very air is dense with modishness, inducing a high that can only be described as "textile tilt."

Waist high in fads and wardrobe con-They have asserted themselves: if not old sweater.

masters then certainly benevolent employers. For them, fashion is not a means to a beautifying end but a public relations office that does all the talking. promoting, even spologizing, for their

Rather than have them talk in plain language, the quickest way to tap these kids' brains is to check out their togs. It's all there, more eloquent than a résumé: their favorite movie, favorite musician, current diet, monthly allowance

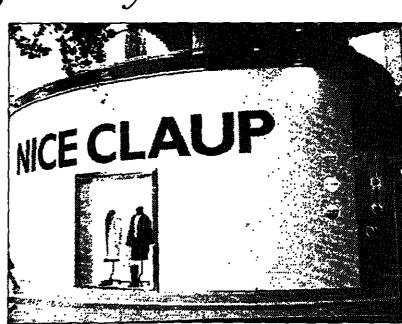
and the futures they aspire to.
"Street kids" they are called but the tag is far from true. For the most part. they are educated, mild-mannered youngsters from middle-class families who head dutifully back home after 9 PM. But they will go to any lengths to avoid looking that way.

It follows that the designers they support are punkish youths fresh out of trade school with garage-brand names. names that are as fun and outrageous as the clothes they make: Bathing Ape. Luxe Rubbish, World Wide Love, Nice Claup (this used to be "Clap" until they discovered it sounded too much like a disease), Yab Yum, 20471120 - referring to Nov. 20 in the year 2047, the meaning of which remains a mystery.

### FOR EXHIBITION ONLY

These are just some of the 100-odd street brands now in circulation. Do they have a common factor? They're nothing Naomi Campbell would twirl and flash on a runway. Often brutish, bizarre and deliberately unfashionable, the clothes are for Shibuya street exhibition only. Perverted versions of Lolita, B-movie military recruits, L.A. street thugs, Times Square pimps, western saloon girls or someone trying to fight his way out of a burning building — the rule is to be as extravagant with the metaphors as possible, whatever they may be.

The most expensive and covered ensemble this fall is tanered skirt over elevated engineer boots, jacket with safety pins instead of buttons, and sleeves chopped off and unraveling just cerns, the kids here, however, are not the above the wrist. One is almost emfashion victims they seem at first sight. barrassed to show up in khakis and an



The Nice Claup offers clothes for would-be Lolitas and B-movie military recruits; below, the "schoolgirl look" for autumn,

While it is just this quality that fuels the imagination and creativity of streetbrand designers, it fails to impress the Reigning Three of Japanese design: Issey Miyake, Rei Kawakubo (of Comme des Garcons) and Yohji Yamamoto. These kids are self-seeking, they contend, narrow-minded and way too fashionable.

Yamamoto, especially, has remarked dryly that "there are other things in life besides clothes. Being fashionable isn't necessarily about clothes, or don't they know that?"

The kids for their part, steer clear of these top brands, whose works are displayed like museum pieces in large, ished boutiques.

Still, the kids deserve credit, if only for daring to stick out. In a society that tells everyone to be identical, here at least are people who want to reject that business and all its implications. If clothes are going to do it, then clothes it will have to be.

Kauri Shuji is a writer in Tokyo.



39-44, closed Mondays. To Jan. 17: "Sorolla and the Hisparic Society: A Vision of Spain at

museo.thyssen-bornemisza

"Courbet, Artist and Entrepreneur," Examines

the French painter's efforts at reaching out to a public of dealers and collectors. Provocative

nudes and genre figures catered to contem-porary morals while hunting scanes filled a de-

mand from sportsmen, and landscapes followed the anti-academic efforts of plein-air painters.

The Menil Collection, tel: (713) 525-8400, closed Mondays and Tuesdays. To Jan. 24:

'Dan Flavin/Donald Judd: Aspects of Color."

The collection explores the use of color in Flavin

and Judd's works and their inherent relation-ship to space. Both Flavin (1933-1996) and Judd (1928-1994) used industrial materials,

Museum of Modern Art, tel: (212) 708-9400,

closed Wednesdays. To Feb. 2: "Miro's Black and Red Series: A New Acquisition in Con-

text." Eight etchings from the Black and Red series form the core of the exhibition, together with 150 prints, illustrated books, drawings,

posters, photographs, paintings and sculp-tures by Miro and his contemporaries.

www.moma.org

National Gallery of Art, tel: (202) 737-4215, open daily. To Feb. 15: "Edo: Art in Japan,

1615-1868." From this period of peace and

prosperity under the Tokugawa shoguns, 300

painted scrolls, screens, costumes, armor,

www.nga.gov

**CLOSING SOON** 

Dec. 6: "Claude Lorrain and the Ideal Land-

scape." The National Museum of Western

Dec. 6: "Is This Art?" Kawamura Memorial

Museum of Art, Sakura, Chiba Prefecture,

Dec. 6: "The Poetry of Pale Light: The Paintings of Yoshida Yoshihiko." Setagaya Art Mu-

seum, Tokyo. Dec. 6: "Masterpieces of Chinese Ceramics

From the Percival David Collection, London.'

Sezon Museum of Art, Tokyo.

Dec. 8: "Masterworks From the Carmen

Dec. 6: "Durer in French Collections." Fun-

dacio Caixa Catalunya, Barcelona. To Dec. 6: "From Memling to Pourbus." Mem-

lingmuseum, Bruges, Belgium. Dec. 8: "Paul Delvaux." Palazzo Corsini.

Dec. 9: "Francisco de Zurbaran: IV Centenario

de su Nacimiento." Museo de Bellas Artes

Compiled by Elisabeth Hopkins

kaya Art Museum, Nagoya, Japan.

en-Bomemisza Collection." Matsuza-

sculpture, ceramics and lacquer.

basic geometric shapes and purity of form.
www.menll.org/current.html

and preparatory drawings. www.offcampus.es/

SWITZERLAND

Lausanne

**NEW YORK** 

#### BRITAIN

Scottish National Gallery of Modern Art. tel 131) 332-2266, open daily. To Feb. 14: "John Naxwell, 1905-1962." One hundred paintings. watercolors, drawings and illustrated books by the Scottish artist. Maxwell was influenced by French painting and his works show affinities with the art of Redon, Rouault and Chagali.

Tate Gallery, tel: (171) 887-8000, open daily. Continuing/ To Feb. 28: "In Celebration: The Art of the Country House." A range of works on foan from some of the great British historic houses: paintings, drawings, sculptures, manuscripts and other memorabilia representing five centuries of collecting. www.tate.org.uk

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Louislana Museum of Modern Art, tel: 49-19-07-19, open daily. Continuing/ To Jan. 10: "Joan Miro." A retrospective of more than 150 paintings, drawings and sculptures by the Spanish artist (1893-1983). Often classified as

www.louisiana.dk

FRANCE

Pavillon des Arts, tel: 01-42-33-82-50, closed Mondays. To Feb. 14: "1917-1991: La Photographie Sovietique, Miroir de Son Temps." Approximately 200 photographs that go be-yond the official version of Soviet era events,



In Lausanne: "Portrait de Jo, La Belle Irlandaise" by Gustave Courbet. UNITED STATES from the 1917 Revolution to the end of the Magritte, among others.

JAPAN

Haus der Kunst, tel: (89) 21-127-157, open Hara Museum of Contemporary Art, tel: (3) 3280-0679, closed Mondays. Continuing/ To Jan. 17: "The Promise of Photography: The daily. Continuing/ To Feb. 7: "Die Nacht." speller light or artificial light sources such as candles, fireplace and lamps — in western painting from the 15th to the 20th century. DG Bank Collection." From the holdings of the German cooperative bank, a selection photographs that date back to the 1930s. Features works by Christian Boltanski, Gisele Freund, brandt, Fuseli, Blake, Munch, Hopper and Ilya Kabakov, and August Sander.

### BOOKS

Depiction of noctumes - scenes involving

Features works by Cranach, La Tour, Rem-

GERMANY

WITH OSSIE AND RUBY: In This Life Together

By Ossie Davis and Ruby Dee.

476 pages. \$25. Morrow. Reviewed by Jonathan Yardley

been regarded as successful actors work- who felt it most pointedly and painfully. ing continually in the entertainment in- and both had the good fortune for black sense of the word. "Neither of us," he observes, "has Howard University in Washington. appeared in a 'breakthrough' role, or

re celebrity. Though the writer - this is not where their real distinction lies. Above all they are noteach other and their (by now) large ex- they understand that their roles have tended family, and commitment to what they call "the Struggle," which they define as "the fight to end slavery, the himself to the characters he plays instead battle to vote, the antilynching crusade; of making them merely a projection of campaigns against racism, bigotry and prejudice; the battle to end McCarthy "Ruby and his 'ism'

As anyone knows who has followed

keeps her exact age a closely guarded our lives." secret), grew up in Harlem; Davis, who SSIE DAVIS notes that although to racial prejudice, though not surprisingly it was Davis in the Deep South

lege in New York City and Davis at In this memoir, which is narrated in Dee as the mother in Lorraine Hans- ously, long and productive lives, nearly berry's "A Raisin in the Sun" and Davis a half-century of which has been spent as as the title character in his own "Purlie husband and wife; they were married in for deeper and more complicated rea- many people who have chosen the theater as their livelihood, they began hesperformers — and though Davis, into discouraging apprenticeships, and only the bargain, is a gifted if underrated gradually achieved prominence and respect; also, like many other actors whose work has chiefly been in the theater able for solidity of character, loyalty to rather than the movies and television,

"Ruby and I have been lucky," Davis says. "We have managed to stay close to the very heart and center of the Struggle, their long careers they are quite different invited in by whoever needed our talpeople. Dee is small, light-skinned, ents; and yet we have remained in very strong but gentle, quiet, beautiful in essential ways detached and self-sufways at once ethereal and girlish. Davis ficient. Children of the Struggle, indeed is large, dark-skinned, bumptious, - it is not inconceivable that, had it roughly and unconventionally hand- been called for, we would have given our

been more important than they are, that

the true actor's task is to subordinate

some. Dee, who is in her seventies (and lives, but never did it become the ruler of

The most important and revealing is 81, grew up in rural Georgia. But there case in point is "Purlie Victorious," are also important similarities. Both which as Davis acknowledges had its came from loving but poor families with origins in "venom, rage and hate" that strong fathers, both were exposed early produced "not humans, but caricato racial prejudice, though not surpristures"; only when he turned it into a comedy, "laughing to keep from cry-ing," in which blacks as well as whites were the sources and objects of humor, dustry for over 50 years," they are not Americans of their generation to receive did it achieve humanity and find, at least 'celebrities' in the common, tabloid college educations, Dee at Hunter Colto some measure, a popular audience far larger than the active battalions of "the Struggle."

Neither Davis nor Dee has always series of roles that finally elevated us to alternating voices - the authors thank been able to resist the lure of the rhethe ultimate heights of stardom." They Sydne Mahone for helping them "with torical and the doctrinaire. As a youth have appeared in scores of roles, but the organization of the material" — the who had only recently come to Harlem each has approached stardom only once: two look back across what are, obvi- from Georgia by way of Washington and Howard, Davis had receptive ears for Communists with whom he spoke there; they "seemed not only to be clear New Jersey, where "you could get mar-thinkers and patient teachers, but also Their stories are interesting, instead, ried in one day," on Dec. 9, 1948. Like were action-prone." "I was never a receper and more complicated reamany people who have chosen the theattellow traveler." are skilled and immensely appealing itantly, had protracted and occasionally cial distinction: "Though layered, my loyalty was never split; always at the bottom, even if I did have to constantly shuffle my tactics, was black itself. I was 'red' only when I thought it a smarter way of being 'black.' "

Throughout their careers Davis and Dee mostly have played parts written specifically for black actors — they have also performed "white" parts in plays by Shakespeare and Eugene O'Neill, among others - and have done so with self-evident pride. But though their race has defined their careers and their lives in central and inescapable ways, it has limited neither. At the same time that they have fought "the Struggle," they have transcended it, in so doing making powerful and persuasive examples of themselves.

Washington Post Service

#### Alfa Romeo Keeps Seiji Togo Yasuda Kasai Memorial Museum, tel: (3) 3272-8600. closed Mondays. Continu-ing To Dec. 23: "Georges Rouault." Eighty works by the French artist, whose religious paintings — characterized by heavy black out-Good Times Rolling ines -- show a direct expression of emotion. SPAIN

By Gavin Green

the Turn of the Century." "The Provinces of Spain" are large paintings by Joaquin Scrolla (1863-1923) that were commissioned by the LFA ROMEO has had little Hispanic Society in New York to decorate its walls. The exhibition also includes sketches to cheer about in the past couple of decades. A company once synonymous with great-to-drive sports sedans at a great price - mini Ferraris for the cost of a helped by having the Italian state as owner and strategic overseer. Musee Cantonal des Beaux-Arts, tel: (21) 316-3445, closed Mondays. To Feb. 21:

The low point was probably the early '80s, when the Arna went on sale. That car was a joint venture with Nissan. which wanted to make its Nissan Cherry, one of the world's most uninteresting cars, in Europe, in a Trojan Horse-style operation. It was suggested that Alfa's Pomigliano factory near
Naples would be the ideal site.
Of course, the correct strategy would

have been the reverse: Get Nissan to make Alfa Romeos. Italian design flair married to Japanese production thoroughness! The Arna - Japanese flair married to Italian thoroughness turned out to be as misguided as a Sumo wrestler on an Armani catwalk.

But once the Italian government sold Alfa to Fiat, Alfa slowly started to prosper. The big breakthrough came last year, when the 156 was launched. It won Europe's Car of the Year prize - a first for Alfa - and, even more important, has gone on to win a record number of customers in 60 countries around the globe.

Little wonder that Alfa's latest new model, the 166, is very much from the 156 template. The 166 is a bigger car, competing in the BMW 5-series/Mercedes E-class category. The design is the work of Walter de Silva, the 156's creator, and was one of his last jobs before he was poached by Volkswagen.

It looks like an elongated 156, although like any stretch of a gorgeous basic shape, the proportions aren't quite as fetching. The nose is a little too long and beaky, and it lacks some of the 156's delicious details, like those hidden rearthe 156's back pillars. Still, it is a striking and handsome car, and more of a head turner than any of the competition.

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· Comment of Minds

There are twin-cam four-cylinder and V-6 engines on offer, as well as Alfa's excellent "common rail" turbodiesel motor, but the clever choice is the 3.0lirer V-6. The Alfa V-6 is one of the world's great engines, as mellifluons as Ford — it has been in a deep slump, not it is muscular, and nothing looks fairer when you open the hood.

Character - that indefinable "something" that separates great cars from good cars - is a key to the 156, and the 166 has it in spades as well. The calling serenades you with its engine, captivates you with its shape and pampers you in a cabin that is comfortable and much better built than any Alfa of recent memory. Only the fake wood on the dash is iarring. The four-cylinder model has brushed alloy, which looks much nicer.

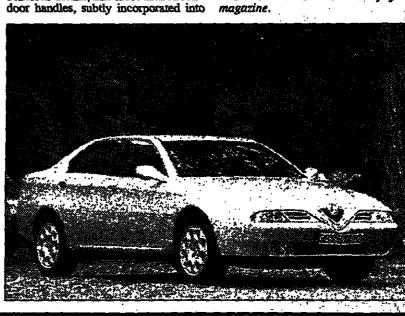
MADE FOR THE DRIVER The handling is excellent and so is the steering. It feels like a small car to drive, and in the back seat, it feels like a small car to be in. Like all Alfas, it is a car aimed at those who want to spend time in the front, behind the wheel. Those who wish to be chauffeured will shop elsewhere.

No doubt many wealthy executives will shop elsewhere too, for highly regarded German cars dominate this class. and Alfa's poor reputation for quality will take many years to overturn. But the Alfa renaissance is well and truly under way. The 156 was the first hint of good times ahead. The 166 is further proof. Alfa Romeo 166. About \$50,000.

V-6 engine, 2959cc, 226 bhp at 6,200 rpm. Front-wheel drive, six-speed manual transmission (automatic also available). Top speed: 240 kph (149 mph). Acceleration: 0-100 kph in 7.8 seconds. Average fuel consumption: 12.5 liters per 100 kilometers.

Next: The Smart car

Gavin Green is editor in chief of Car



### BRIDGE

By Alan Truscott

A Tthe American Contract Bridge League's Fall Nationals, which took place in Orlando, Florida over a 10 day period, the array of events concluded with the Reisinger Board-a-Match Team Cham-When the nationals were

held seven years ago, there were almost 15,000 tables in play, setting a tournament record. The diagramed deal fea-tured a remarkable defensive effort by Bob Hamman, then and now the world's topranked player. He sat West and defended

three no-trump, reached after bidding that was both revealing and misleading. The twodiamond bid was artificial

showed support and two notrump was forcing Hamman led the diamond NORTH **♦ Q9762** ♥ **A984** • **AQ3** 

EAST (D) 49652 **♣** A K 743 South West 1 A Pass 1 N.T. Pass

and forcing. Two spades jack and South played the queen from dummy, a move he later regretted. East won with the king and returned the suit, driving out the ace.

> the ace. He now believed that contract had to fail. South's distribution was 3-2-3-5 or 3-3-2-5 and led the diamond ten in the expectation of cashing two winners. It was a blow to see his partner discard, for he had now established the nine in the closed hand. The position is shown at right. Hamman now calculated

that his cause was hopeless if South's remaining spade was a small card. The declarer would be able to finesse the nine and run the suit. He considered the prospects if South held the spade

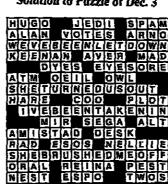
jack. Passive defense would fail, but there was a remarkable possibility. He led the heart king, ruining South's communications. There was South led a spade to the no longer any way to bring king and Hamman won with home the spade suit, and the

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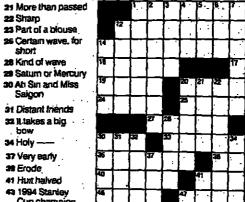
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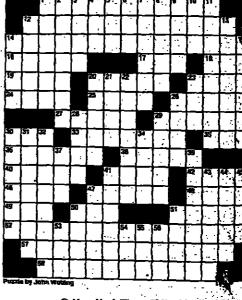
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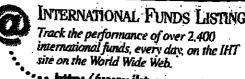
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O New York Times/Edited by Will Shortz.



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#### THE FREQUENT TRAVELER

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**PLEASANTVILLE** Directed by Gary Ross. U.S.

In conception and execution, "Pleasantville" is so ambitious, so clever and so satisfying in so many ways that the small inconsistency that mars its real achievement is almost negligible. An elaborate fantasy about two contemporary teenagers transported into the fictional black-and-white setting of a 1950s sitcom, the movie is like a hermetically sealed biosphere with an air leak. It sets up a fabulous alternate universe that operates separately from this one, and then it proceeds to break one of its own cardinal rules. As an escape from his unhappy home life and the roubles of the modern world, David (Tobey Magnire) watches daily reruns of "Pleasantville," a show like "Father Knows Best." One day, along with his trampy sister Jennifer (Reese Witherspoon), he is zapped into his favorine program when a strangely insistent door-to-door TV repairman (Don Knotts) leaves there a merical remote account to modern the one Knotts) leaves them a magical remote control to replace the one they have broken. In the monochrome town of Pleasanville, David and Jennifer find themselves transplanted into the roles of Bud and Mary Sue Parker, trapped in a white-bread family where dad George (William H. Macy) is always in a suit and perpetually aproned mom Berty (Joan Allen) seems to live in the kitchen. Slowly, slowly, with the disruptive arrival of David, who can't accept the mindless rote, the town begins to change as into color — first a rose, then a comb, then a clock, then several of the townsfolk themselves. Those Pleasantvillagers who remain black and white, under the leadership of the town demagogue, Big Bob (I.T. Walsh), form angry posses to denounce the "coloreds." The buoyant flight of fancy has up to denounce the "coloreds." The buoyant right or rancy has up to now been a witty and visually sumning tour de force, and the acting is uniformly good. Unfortunately, here's the hitch. As the film explains it, it is not just sex, but emotion that changes people into color. Not just love, but any deep feeling, including sadness or anger. So why do all the vigilantes with their angry denunciations of their multikued brethren remain black and white? Even within the film's own synthetic logic, it just doesn't make sense. (Michael O'Sullivan, WP) Joan Allen in "Pleasantville," directed by Gary Ross.

#### CENTRAL DO BRASIL

Directed by Walter Salles. Brazil. In Walter Salles's "Central Station," a bit at Sundance and the winner of top honors at this year's Berlin Film Festival, a cynical, joyless woman crosses paths with a lonely young boy. There's plenty of room for semimentality here, but the wonder of Salles's film is all in the telling. Beautifully observed and featuring a bravura performance by Fernanda Montenegro, it tracefully warches these oddly paired characters develop a fractious bond that winds up profoundly changing both of them.
Salles's background as a documentary filmmaker also gives this lovely, stirring film a strong sense of Brazil's impoverished rural landscape once its principals take to the road. Vinicins de Oliveira was a 10-year-old shoeshine boy when he encountered "Dancing at Lughnasa" preserves the author's memories of a Salles at an airport and asked the man to help him buy a world about to change irrevocably, filled with hints of foresandwich. Now he movingly plays the child named Josue who is foisted by fate onto this trascible older woman. Montenegro's Dora is a former schoolteacher who earns her living writing letters for the illiterate at the Rio de Janeiro railroad station of the title. She spends all day listening to the heartfelt thoughts of strangers, writes them down and then makes cruel fun of them when she gets home. After joking about the letters with her kinder friend Irene (Marilia Pera), Dora never bothers to mail them. Then a letter by Josue's mother permanently alters Dora's world. With suspicious little Josue in tow, the mother dictates a beseeching letter to her absent husband, then leaves the station and is killed by a bus. Suddenly, the boy knows no one and has no place to go. Despite her hardened bitterness and loathing for children, Dora gradgingly takes him home, where Irene finds Iosue adorable and is happy to help him. But Dora has other plans; she wants to sell Josue to an adoption racket and effectively trade him in for a new television set. This scheme gets Dora into so much mouble that she abruptly decides to "Dancing at Lughnasa" has the fine cast, visual scale and



#### **DANCING AT LUGHNASA**

Directed by Pat O'Connor. Ireland. Meryl Streep has made many a grand acting gesture in her career, but the way she simply peers out a window in "Dancing at Lughnasa" ranks with the best. Everything the viewer need know about Kate Mundy, the woman she plays here, is written on that prim, lonely face and its flabbergasted gaze. Among the five unmarried sisters who are the subject of Brian Friel's play (and who are named for his mother and aunts), it is Kate who wears her unmarried status least comfortably. And it is Kate who radiates the most wistful, turbulent emotions while watching younger, prettier Christina (Carherine McCormack) dance with a lover. Set in Donegal in 1936, boding that made it so powerful an experience on stage. On film, as directed handsomely by Pat O'Connor, it makes for a soaringly scenic film, yet a slightly more diffuse, less haunted drama. The play, an actors' heyday, is rich with memories of the sisters and their camaraderie, especially when their fragile fellowship is shaken by the arrivals of two men. It's clear that these men can change everything. One is Father Jack (Michael Gambon), once the family's bright-eyed brother and now a broken old man, returning from missionary work in Africa and filled with visions of a world his sisters have never seen. While Gambon's gently eccentric Jack presides over the story with a mysterious intensity, the other male visitor is more mundane. Gerry Evans (Rhys Ifans) is Christina's handsome, conventionally romantic beau. The arrival of Gerry prompts the film into the very sorts of picturesque thapsodies that give this opened-up drama its postcard appeal while removing the seriousness and sting from events that transpire. Though leave town. And she agrees to take Josne on a wild goose chase resplendent look of a magnum opus, it remains a collection of in search of his father, whom the boy says is a carpenter named sea changes and splendidly realized small moments rather his search of his father, whom the boy says is a carpenter named search of his father, whom the boy says is a carpenter named search of his father, whom the boy says is a carpenter named search of his planting great tenderness and suprise to the events than a story of overarching action. The sooner the viewer that punctuate this odyssey. By the time the travelers are caught recognizes as much, the easier it is to discount some falsely up in a religious pilgrimage, the film has taken on a Fellimesque inflated sequences here and appreciate the keenly observed, sense of spiritual discovery.

(Janet Maslin, NYT) wonderfully delicate performances. (Janet Maslin, NYT)

## On the Road or on the Phone?

By Roger Collis International Herald Tribusi

EOPLE often say with awe or pity: 'Giving out all this advice on travel, you must travel an awful lot." I do make occasional forays afield --- about once a month — mainly to reassure myself that business travel is often a pretty miserable, degrading experience. But the truth is that the intrepid Frequent Traveler spends more of his time on the phone than on the road.

It's a question of productivity as much as budget. I can have twice as many meetings a day on the phone than schlepping around Par-is, London or Manhattan not to mention the time and

energy it takes to get there. Phone meetings are necessarily more focused than face-to-face encounters. when you can keep the conversation short. O.K., you

miss the eye contact, the handshake and, of course, the social dimension — al-though "virtual reality" video conferencing threatens to reveal it all.

These days, I am — like most independent and small-business travelers - concerned with costs and the bottom line. But there are times when you feel you have to get away. The social drink, the impromptu meeting can be pure gold. Nothing you can quantify; it's intuitive, gut feeling. Who, for example, goes to a conference to listen to the speakers? It's nerworking that

#### GOING OR STAYING?

To go or not to go. That is the ques-

It's a big question. American Express estimates, in its just published biennial Survey of Business Travel Management, that U.S. companies will spend \$175 billion on travel and entertainment in 1998, around 12 percent more than 1996. Travel and entertainment is still the third largest controllable expense, after salaries and data processing. This reflects record price increases for airfares, hotel rooms and car rentals, in what is still a seller's

At the same time, companies are taking more control of travel budgets, with international travelers making fewer trips of longer duration, according to the OAG Business Travel Lifestyle Survey 1998. The amount of time spent away has risen by a quarter to an average 45 nights a year, from 37 last year. Only 12

percent of trips involve no overnight stay, suggesting more cautious and careful travel planning.

But travel management at most companies is more concerned with bookkeeping — travel policy, the cost of the trip, who can travel in what class, getting the best deal from the travel agent and suppliers - rather than with the purpose of the trip. Travel management needs to be viewed in the management" sense: What are we making this trip for? What are we going to achieve? Can we do business some

Intuitively, we believe that a high percentage of business travel is un-necessary, said Hal Rosenbluth, pres-ident and CEO of Rosenbluth International in Philadelphia, which claims to be the second largest travel-management company in the world. "The challenge, however, is how to identify it. We don't believe that people travel because they want to; we believe that they travel because they feel they want to achieve certain goals. But do

Rosenbluth - in partnership with the Wharton School at the University of Pennsylvania and a sample of "five or six significant corporations" -- has embarked on a research project aimed at finding out why business people travel and how and why people choose to interact the way they do. The goal is to help corporations reduce unnecessary business travel and provide a better return on investment for the trips they do take. "Travel avoidance" ontions might include video conferencing in its various forms, teleconferencing or the oldfashioned phone call as part of the solution. Initial findings are due by the first quarter of 1999.

"If the chief executive walks into your office and says, 'Cut travel by 20 percent,' you want to be able to manage how you do that." said Danamichele O'Brien. vice president and chief travel scientist at Rosenbluth. "If he knew more about where travelers' return on investment was, he might say, Only in this area. in this department." The last thing you want to do is keep your best sales or relationship managers off the road - you may want them to double up. Or, if they're go-ing to San Francisco, maybe they should continue to Japan, because your pattern is that two weeks later they'll be going to Japan anyway.

"Another way to look at it is: You spend 10 million a year on travel, you accomplish so much; you spend 15 million and you accomplish nothing more. Getting the best return on your 'interaction' expense may enable you to keep your budget at

10 million and achieve twice as much. 'There's also the 'opportunity cost involved in traveling to Asia when you might be doing something even more productive. There's always an opportunity to do something else. What's the

It is fairly easy to quantify travel productivity for sales people or line managers, but what about staff people? Do companies have this kind of in-

QUANTIFYING PRODUCTIVITY "The information is there somewhere, but not under any specific heading - it might be in the travel or finance department, human resources. There are all kinds of ways to get at it through surveys, audits and focus groups, "Rosenbluth said. "But the T&E budget can be the driver, forcing corporations to quantify the productivity of all travelers, whether staff

The point is that when somebody calls to make a reservation, they'll get the lowest fare and a whole bunch of options including when to avoid travel, along with alternatives, and when and how to increase it."

I don't know how much Rosenbluth is spending on this research. But I'll give you my "business interaction manage-ment" strategy for free.

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### Herald Eribune BUSINESS/FINANCE

It's time for a Renaissance

RENAISSANCE.

FRIDAY, DECEMBER 4, 1998

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## Drug Merger In France Wins Praise

Sanofi and Synthelabo Make \$10.4 Billion Deal

> By David J. Morrow New York Times Service

NEW YORK - Two French drugnakers, Sanofi SA and Synthelabo SA, ave agreed to merge in a deal valued at \$10.4 billion, the second alliance between European pharmaceutical companies announced this week.

The new company, Sanofr-Synthelabo SA, is expected to have \$6.3 billion in annual sales — about one-quarter of the sales of Merck & Co., the world's largest drugmaker — and considerable product strength in the industry. While analysts were largely unimpressed by the partial merger between Rhone-Poulenc SA and Hoechst AG that was announced Tuesday, the union of Sanofi and Synthelabo unveiled Wednesday won considerable praise.

Analysts said a big difference be-tween the deals was the sales potential of the companies' products. Aventis, the company being created by Hoechst and Rhone-Poulenc, will be largely saddled at the old drugs, while Sanofi-Synthelabout the lave two cardiovascular drugs—rlavix and Avapro—that could each produce \$1 billion in annual sales.

"Those two drugs should be big sellers for Sanofi-Synthelabo," said Tom Brakel, an analyst with Mehta Partners, a biopharmaceutical investment research concern in New York. "Neither company has a lot of history with costcutting. There is a lot of duplication in some areas they are in, so there could be some substantial savings here.

The deal will be a stock swap, with Sanofi offering 13 of its shares for every 10 Synthelabo shares. The oil giant Elf Aquitaine, which has a controlling interest in Sanofi, and the cosmetics maker L'Oreal, which controls Synthelabo, will retain big holdings in San-ofi-Synthelabo. Elf Aquitaine will control 35.1 percent of the shares and 45 percent of the voting rights, while L'Oreal will have a 19.4 percent stake and 25 percent voting control.

Avoiding at least one possible pitfall, the companies' chief executives have agreed to different roles in the new com-Any. Jean-Francois Dehecq. Sanofi's CEO, will become chairman of the combined company, while Herve Guerin, his opposite number at Synthelabo, will be deputy chairman. Three large mergers announced in the drug industry failed this year when the chairmen refused to yield power to their counterparts.

Analysis have been impressed with Mr. Dehecq's ability to focus Sanofi tightly on pharmaceuticals, especially on high-profit cardiovascular drugs. While companies more than twice its size were struggling to develop top-selling compounds. Sanofi engineered two potential big sellers, a feat crucial to keeping pace with the industry's 16 percent annual earnings growth.

The merged entity should be able to squeeze more profit from pharmaceutals, analysts said. Both companies are garded by analysts as having shrewd research staffs, and their combined revenue will allow Sanofi-Synthelabo to spend more on research and develop-ment. Sanofi spent only \$577 million last year on pharmaceutical research, about half of what most large drug companies lay out.

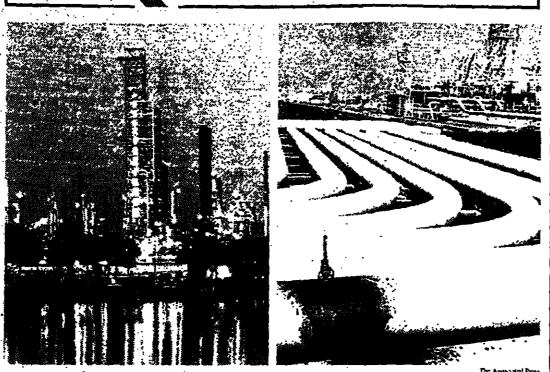
Mr. Dehecq has already signaled that Sanofi-Synthelabo would be more dedicated to pharmaceuticals than Sanofi

has been in the past. Sanofi announced Wednesday that it would sell its beauty division, which includes Yves Saint Laurent and Oscar de la Renta scents. It did not give a timetable or price.

Even though Sanofi-Synthelabo should have several top-selling drugs, the response will have its share of troubles including a weak presence in the United States.

Synthelabo has just one small joint venture here, and though Mr. Dehecq has expanded Sanofi's presence with acquisitions and joint ventures, the company is still small compared with giants such as Merck and Prizer Inc.

# on Mebil



A Mobil refinery in the United States, left, and oil pipelines in Kuwait. Planned mergers and acquisitions among oil companies could change the balance of power between them and OPEC.

# Big Oil Gains Leverage Over OPEC

Exxon-Mobil Deal and Price Drop Could Tip Balance of Power

By Youssef M. Ibrahim New York Times Service

NEW YORK - The combined Exxon Mobil Corp. is expected to have considerably more leverage in its dealings with members of the Organization of Petroleum Exporting Countries than the companies had on their own, reversing OPEC's quarter-century of primacy in this relationship, oil-industry experts say.

The Exxon-Mobil deal, as well as the planned ac-

quisition of Amoco Corp. by British Petroleum Co., sets the stage for a new partnership with large oil-producing countries that could help stabilize prices but could also curtail the search for oil in non-OPEC countries, where production is more expensive.

In essence, these mergers and acquisitions may restore to the international oil companies some of the power they had in the 1950s and '60s, when they were firmly in charge of each facet of the industry, from prospecting for oil to refining it into consumer products.

Now, according to these experts, the consolidating giants will regain control with the willing cooperation of some big OPEC members, which have been fi-

nancially squeezed by the collapse of oil prices. Sandi Arabia, Knwait and several other countries are now actively seeking the help of the big international

companies to keep their energy industries going. "At the margin, these mergers are not good news for OPEC, or at least all of OPEC's members," said Lawrence Goldstein, president of the New Yorkbased Petroleum Industry Research Foundation. "They force everyone to be a player. They increase the relative power of buyers against those who sell oil, and they create room for even more savings and more cash to play with by the oil companies. Exxon and Mobil together will need less inventories, less gas stations, less pipelines and less people."

Of course, the lower prices are a potent force behind

Oil prices have plunged about 40 percent this year, reaching a 12-year low this week of around \$11 a barrel for American crude oil because of the Asian economic crisis, ample supplies and a succession of mild winters.

So the oil companies are consolidating in part to gain further savings to keep operating profitably in the ce of such low prices. Between OPEC and the oil giants, everybody is

running around like a chicken with its head cut off, trying to survive in the low-price environment of today," said Amy Myers Jaffe, an energy expert at the James A. Baker Institute for Public Policy in Houston.
"This is a radical shift from the '70s, which ANALYSIS

saw the ascendancy of OPEC and oil prices that at times zoomed up close to \$40 a barrel — at a time when Big Oil was kicked out of many oil-producing countries and saw its operations nationalized in places like Libya, Iraq. Saudi Arabia, Iran and Kuwait."

Now, with OPEC unable to stop the fall in prices.

big oil-producing countries are asking the giant multinationals to come in and look for oil, inviting joint ventures that only a few years ago they avoided

Over the past few years Iran, Algeria and the United Arab Emirates have initiated joint ventures with international companies. Saudi Arabia and Kuwait say they are now ready, and Iraq continues to seek the lifting of a United Nations embargo to invite the oil companies to come in as partners.

On Wednesday, Texaco Inc.'s chairman and chief executive, Peter Bijur, said he would go to Saudi Arabia on Friday to explore new business opportunities.
"I'm encouraged by the opening of the mind-set of

the Saudis," he said.

## Britain Appears Ready To Join Rate-Cut Wave

By Tom Buerkle

LONDON - Britain looks set to follow the euro countries in reducing interest rates as early as next week because of fresh indications that economic growth is slowing even more dramatically here than in Continental Europe, analysis said Thursday.

The ability of a coordinated rate cut by the euro countries to affect rates in nonparticipating countries was underscored when Denmark cut its key money-market rate by 0.30 percentage point, to 3.95 percent, a few hours after the euro zone cut.

The simple fact is that economic prospects in the "out" countries of Britain, Denmark and Sweden have been hit by the same global factors as the ! I countries joining in the euro, giving their central banks similar latitude to ease monetary policy, analysts said.

That is particularly true in Britain, where a prolonged period of high interest rates aimed at curbing inflation has slowed the economy sharply in recent months.

After two new surveys released Thursday showed that the slow down had begun to affect the service sector, most analysis predicted that the Bank of England's Monetary Policy Committee would cut its key money-market rate, currently 6.75 percent, by at least onequarter point when it meets Wednesday and

It is clear that activity is slowing more sharply than the committee was expecting when it released its inflation forecast last month, said David Hillier, U.K. economist at Barclays Capital.

There'll be a rate out next week," he said. The Confederation of British Industry urged a half-point rate cut after its monthly survey of retailers found that confidence among shop owners was deteriorating at its fastest rate since 1983, with more retailers reporting sales declines in November than

A separate survey by the Chartered In-stitute of Purchasing and Supply indicated that output in the service sector, until now the prime source of inflation concerns in Britain. fell in November for the first time since July

Markets quickly reflected the expecta-

The yield on the government's benchmark 9 percent, 10-year bond eased to 4.60 percent from 4.63 percent Wednesday, while the pound closed slightly higher at 2.7851 Deutsche marks after surging above 2.8000 DM immediately after the European rate

Growth also is slowing rapidly in Denmark and Sweden, but the determination of those countries to keep their currencies pegged closely to the mark, and soon the euro, could limit the scope for interest-rate reductions, said Mats Nyman, chief economist at Svenska

Handelsbanken in London. Denmark, which is aiming to maintain the tightest peg to the euro, will need to keep rates at least a half-point above the level of the euro zone, he said.

Denmark's cut on Thursday was the central bank's fifth in eight weeks.

It came a day after the Danish Economic Council, an independent advisory body, warned that growth would slow dramatically to 1.0 percent in 1999, after 2.4 percent this year, because of the global slowdown and government tax measures designed to curb consumer spending.

But the council also warned about a rapid deterioration of the country's current account deficit, and Bodil Nyboe Anderson, the central bank governor, said the deficit could limit

the scope for monetary easing.

Svenska Riksbank, the Swedish central bank, said in its quarterly report Wednesday that there "may be some room for a monetary policy adjustment because the global economic slowdown would keep inflation well below its 2 percent target through 2000.

### **Brazil Stocks Slide After Tax Vote**

NEW YORK - Brazilian stocks plunged Thursday after the country's Congress voted against a proposal to raise taxes that the government says is needed to reduce the budget deficit.

The move raised questions about the country's commitment to economic reforms and pulled markets down throughout the region, including the United States. (Page 16)

The benchmark Bovespa stock index tumbled 742.32 points, or 8.79 percent, to close at 7,706.29.

The tax proposal, defeated late Wednes-day, would have raised \$2.2 billion next year in new levies on government workers and pensioners. The proposal is among the first of several tax increases and spending cuts aimed at cutting the S64 billion budget deficit by

more than one-third. Brazil needs to reduce its deficit because bank financing has all but dried up for emerg-ing-markets borrowers since Russia's debt

default in August.

"If Brazil can't show that it will deal with its fiscal problems, the perception of the country's risk won't diminish," said Angelo

Romano at Liberal Asset Management in Rio de Janeiro.

Though the defeat is a setback for the overnment of President Fernando Henrique Cardoso, he has vowed to bring the proposal back to Congress next month and is considering other tax measures.

The increased tax on government workers is a key part of a \$23.5 billion package of taxes and spending cuts. Measures worth about one-fifth of this total package have been approved so far, with spending cuts, a financial transaction tax and the pension taxes

The defeat in the Congress came just one hour before the International Monetary Fund announced the approval of the first install-ment of a \$41.5 billion aid package.

The defeat put in jeopardy deficit targets set by the IMF, which include primary budget surpluses before debt payments in each of the next three years. The targets are a condition for further payments from the \$41.5 billion package, although the IMF has not cut off countries such as Thailand and South Korea, which have not fully satisfied conditions of

### 'Cyber Squatter' Beats Oil Giant to the Dot

By Paul Farhi

Washington Post Service WASHINGTON - In nailing down the details of their \$80 billion deal over the past five months, executives at Exxon Corp. and Mobil Corp. forgot at least one: registering their new corporate address on

On Wednesday, the two companies discovered that one S. H. Moon - an obscure South Korean entrepreneur with no connections to either Exxon or Mobil — had beaten them to it.

After spotting press accounts about the oil giants' negotiations last week, he staked an official claim to their most likely future addresses on the World Wide Web, registering "ExxonMobil.com" and "Exxon-Mobil.com" as his own.

The practice, known as "cyber squatting," is not only legal, it can be highly hicrative. By paying \$70 to Network Solutions Inc., the Virginia company that keeps track of most internet names, entrepreneurs can then sell or trade the names.

Dec 3 Libid-Libor Rates

To reclaim a name, companies typically pay a few thousand dollars. However, in a case settled earlier this year, Compaq Computer Corp. paid a reported \$3 million to secure "Altavista.com," the name and address of its popular search engine.

Mr. Moon is not saying what he has in mind. 'That is my secret,' he said. But he allows that he has already had cash offers for "ExxonMobil.com" and 'Exxon-Mobil.com'' from third parties.

Spokesmen for both Exxon and Mobil said they had

been blindsided by Mr. Moon.

"Given what we were dealing with, this was not one of the top details," said Lynn Russo of Exxon.

Neither company would comment on how they would deal with Mr. Moon.

Pill Company Mobil.

Bill Cummings, a Mobil spokesman, said: "We'll review our options on the establishment of an appropriate way for Exxon Mobil customers to reach our company." In the meantime, the combined companies can forget about "MobilExxon.com" or the misspelled "Exxon-Mobile.com." Those names have been registered by cyber squatters, too.

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UNIQUE IN THE WORLD

THE FIRST WRISTWATCH OF THE YEAR 2000

Countdown function to display the number of days left until midnight. December 31st, 1909, Limited collection of 456 pieces. Entirely manufactured in the Gerald Genta Workshops, In white gold and on strap only.

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### **CURRENCY & INTEREST RATES**

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Sources: INC Bank (Amsteedam): KBC Bank (Brussels): Banca Commerciale Hollons Milan): Bancar de France (Pads): Bank of Tokyo Milashishi (Tokyo): Royal Bank of O Gronto): (MF (SDR). Other data from the Associated Press. Bloombarg and Reviers.

### New Web Stock In Strong Debut

PASADENA, California

Shares in Ticketmaster Online-CitySearch Inc., an online seller of tickets and city guides, nearly tripled Thursday in their first day of trading, fueled by investor frenzy for new internet issues.

Shares of the company rose \$27 from their offering price on the Nasdaq Stock Market to close at \$41.

The company, based in Pasadena, California, sold 7 million shares at \$14 each. compared with the range of \$11 to \$13 set by the lead underwriter. NationsBane Montgomery Securities LLC.

"Ticketmaster Online-CitySearch has a lot of awareness not only among the investment community but also among the general population. and that should help fuel significant retail buying interest, said Ryan Jacob, a manager for

the Internet Fund.

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#### **Very briefly:**

- General Motors Corp.'s U.S. vehicle sales fell 5.8 percent in November, while Ford Motor Co. had a 2.5 percent gain. Analysis expect industrywide sales to reach 15.3 million this year, the most since 16.3 million in 1986. Worldwide, November sales rose 7.8 percent for 19 companies reporting thus far.
- Union Pacific Resources Group Inc., an independent oil and gas exploration and production company, plans to reduce its headquarters staff by about 14 percent, or 140 people, because of the worldwide oil glut.
- B.F. Goodrich Co., the aerospace equipment maker, plans to close two assembly plants in Arkansas as part of a consolidation of its operations; 545 jobs will be lost
- BankAmerica Corp.'s 10 highest-ranking women executives have resigned or have been demoted since the company merged with NationsBank Corp. in October, the San Francisco Chronicle reported. Several women told the newspaper they were insulted when the NationsBank chief executive, Hugh McColl, distributed a videotape to employees in which he boasted of having "the best men in banking.
- Weirton Steel Corp., the seventh-largest U.S. steelmaker, plans to lay off 415 workers, or 12 percent of its bourly work force, when it idles a West Virginia blast furnace for five weeks beginning Dec. 15. Weirton and 11 other U.S. steelmakers filed trade cases in September seeking limits on shipments of steel from Japan, Russia and Brazil.
- Nedcor Ltd., a South African bank, has entered into a marketing alliance with Capital One Financial Corp. of the United States, a big credit card issuer, as part of its effort to expand internationally.

• Nokia Oy of Finland passed Ericsson AB of Sweden as the No. 1 seller of digital cellular phones in the United States, according to the research firm Dataquest. Nokia's share of the U.S. digital market rose to 40.3 percent from 19.8 percent last year. Ericsson's dropped to 20.6 percent from 41.3 percent

## Concern About Brazil Rattles Wall Street

Bloomberg News
NEW YORK — Stock prices fell services companies and banks with its slumping economy.

'Brazilian reforms haven't translated into results," said Fabian Sena, financial director at Caja Ahorres de Valencia, in Valencia, Spain. "A logical move now," he said, is for investors to sell shares of banks and financial-service companies, which depend on sound economies and stable financial markets for profits.

At the close, the Dow Jones industrial average was down 184.86 points at 8,879.68, the Standard & Poor's 500 index was off 21.11 points at 1,150.14, and the Nasdaq composite index was down 40.85 points at 1,954.35.

Declining stocks outnumbered advancing ones by a ratio of 3-to-2 on the New York Stock Exchange.

Niagara Mohawk

To Sell 42 Plants

To Joint Venture

SYRACUSE, New York -

Niagara Mohawk Corp. agreed Thursday to sell 42 hydroelec-

tric plants to a joint venture of

Baltimore Gas & Electric Co.

and Goldman Sachs Group LP

for \$425 million, almost double

their book value, to prepare for

competition in New York's

York, can produce 661 mega-

watts of electricity, enough to

light 661,000 homes. Niagara

Mohawk, which sells power to

1.5 million New York custom-

ers, said it would buy electricity

from the venture. Orion Power

Holdings Inc., until September

2001. Orion was formed in March to acquire generating plants in North America.

The sale requires regulatory

approval and is expected to close by mid-1999. Niagara

Mohawk, which is based in

Syracuse, is trying to sell four

power plants with a capacity of

3,256 megawatts as part of its

plan to get out of the power-

Niagara Mohawk shares rose

18.75 cents to close at \$15.8125, while Baltimore Gas

eased 12.5 cents to \$31.25.

generation business.

The plants, in upstate New

power market.

Brazilian legislators voted down a tax bill that was intended to help sharply Thursday, led by financial-shrink the budget deficit, casting doubt on whether the largest econinternational dealings, on concern omy in Latin America will get the that Brazil was not taking steps to fix international aid it needs to stave off recession. That concern overshad-

#### U.S. STOCKS

owed a round of interest-rate cuts by European central banks that were intended to help keep economies growing as the region prepares for

J.P. Morgan feil 4 9/16 to 10614, Citigroup fell 21/2 to 48 3/16, Bank-Boston fell 31/4 to 39, and Merrill Lynch fell 4 1/16 to 69 3/16.

Many banks and brokerage firms lost 50 percent of more of their value when financial markets slumped in August and September on concern about slowing world growth and possible currency devaluations, but they had generally rebounded strongly.

lated shares kept the market from nies come to fruition. falling further. Texas Instruments gained 21/2 to 811/2.

in technology more heavily by the whole. year's end," said Peter Coolidge, managing director of equity trading at Brean Murray & Co.

But Cabletron Systems, a supplier of computer networking equip-ment, slid 1¾ to 9 after it warned of lower profit and flagging sales. Providers of local telephone ser-

vice jumped after a Merrill Lynch analyst, Daniel Reingold, raised his ratings on several of them to "buy." Bell Atlantic rose 11/2 to 561/4, Ameritech rose 15/16 to 55%, and GTE gained 3 7/16 to 65 15/16.

makes telephone equipment, gained Mr. Reingold raised his ratings

Strength in some computer-re- ber of mergers among the compa-

In addition, price/earnings ratios for these companies remain below "investment managers want to be the average for the S&P 500 as a

Some investors were surprised that U.S. stocks did not rally after the European interest-rate cuts. The lower rates could increase demand for U.S. goods by lowering the cost of financing business and encouraging consumer spending, analysts

"This is good news for the mar-ketplace." said Arthur Hogan, chief market analyst at Jefferies & Co. in Boston. "This is something we've been waiting for."

Concern about the Brazilian economy proved to be positive for Lucent Technologies, which U.S. Treasury prices, however. The yield on the benchmark 30-year Mr. Reingold raised his ratings bond slipped to 5.00 percent from because of expectations for strong 5.02 percent as the price of the bond earnings growth next year as a num-rose 7/32 to 105 25/32.

### Sales Fall, but Productivity Rises

The retail report showed that disfers reported strong sales Thurs
the third quarter, initially estimated the overall sales gain to 2.5 percent. Sears, Roebuck & Co. said sales fell 3.6 percent. Sears said contintailers reported strong sales Thursacross much of the country hurt results for big department stores that bank on selling seasonal clothing.

Meanwhile, the government re-ported that U.S. workers produced more at less cost in the third quarter than it had estimated. Productivity rose at a revised 3.0 percent annual rate in the three months ended in September, initially reported as a 2.3 percent gain, the Labor Depart-

Unit labor costs — a separate index measuring changes in worker compensation and productivity rose at a 1.1 percent annual rate in had depressed clothing sales, holding

day for November, but mild weather count stores did the best, attracting value-conscious consumers who want affordable prices and wide se-lections of merchandise. Wal-Mart Stores Inc., the biggest U.S. retailer, said sales at stores open at least a year rose 7.7 percent in November from a year earlier. Sales at Dayton Hudson Corp.'s Target division rose 4.3 percent.

But the weather hurt sales of winter clothing at stores where busi- have their finger on the panic button ness otherwise was brisk. Kmart Corp., which had strong sales of home appliances, home furnishings and jewelry, said the mild weather

Sears, Roebuck & Co. said sales fell 3.6 percent. Sears said continued slow sales could force it to cut prices, which could erode profit.

For department stores, the weather was only the latest problem.

Many store chains are losing sales to discount and clothing stores. May Department Store Co. said sales rose just 0.1 percent in the month, and Federated Department Stores Inc. reported a drop of 0.2 percent.

The department stores don't yet, but they're nervous," said Thomas Buynak, a director at Society Asset Management, which holds shares of retailers.

(AP, Bloomberg)

## Black Bids to Expand Canadian Holdings

TORONTO - The stock of

Southam Inc., the biggest newspaper publisher in Canada, rose Thursday after Hollinger Inc., the media combid to buy all the shares in Southarn that it did not already own. Southarn shares rose 3.65 Cana-

(\$18.95). Hollinger rose 40 cents to intended to acquire the remaining 22

Hollinger said Wednesday that it ily from his Southam dividends.

30 percent stake, in a transaction of the dailies published in Canada, valued at 638 million dollars.

61 of the 105 publications.

Hollinger said it would pay 484 million dollars, or 22 dollars each, pany of the financier Conrad Black, for the remaining shares. But as part of the bid, Toronto-based Southarn announced that its shareholders would receive a special dividend of 7 dian dollars to close at 29.05 dollars dollars a share Jan. 4. That values the transaction at 29 dollars a share.

Mr. Black raised the funds primar-

million shares in Southam, about a and Southam control more than half

In October, Mr. Black --- through National Post, in competition with the Globe and Mail, owned by the rival Thomson group.

Hollinger International, through its subsidiaries and affiliated companies, publishes more than 400 other English-language newspapers and magazines around the world.

Dollar Falls On Outlook

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The Market

NEW YORK — The dollar was lower against other major currencies as a drop in U.S. stock prices wiped out the benefits for the dollar of a cut in European interest rates.

The dollar initially rose against the mark after the 11 nations adopting a single currency lowered rates. only to lose its gain on renewed talk that the Federal Reserve Board may cut U.S. rates again. The dollar

#### FOREIGN EXCHANGE

was also hurt by concern that Brazil may not be taking the necessary steps to reform its economy.

There's more reason to be beas ish on the dollar than the mark be cause of the possibility of weak U.S. equities, rate cuts from the Fed and an emerging-market crisis stemming from Brazil," said Doug York, foreign-exchange director at

Campbell & Co. In 4 P.M. trading, the dollar was at 1.6703 Deutsche marks, down from 1,6706 DM on Wednesday, and at 118.535 yen, off from 120.125 yen. The Bundesbank and most other European central banks cut their

benchmark lending rate to 3.0 percent from 3.3 percent to deal with what the German central bank's president, Hans Tietmeyer, called a "clouded" economic outlook. At a news conference, he said growth was slowing, although he said there was no risk of recession.

Many traders said the mark if held its ground after the rate crebecause the moves were seen as supporting Europe's economy, even though they will undermine returns on the single currency, the coro, which is to be introduced Jan. 1.

"You're just looking at a slowing world economy," said Matthew Robertson at Neuberger & Berman LLC. "Countries that cut rates will see their currencies rally because that improves the investment environment.'

Some traders also sold dollars amid concern that Brazil may have a hard time cutting its budget deficit and receiving aid from the Inter-Southam — introduced a daily, the national Monetary Fund after the country's Congress voted against a tax proposal that the government says is needed to reduce a budget deficit.

The dollar slipped to 5.5990 French francs from 5.6050 francs and to 1.3640 Swiss francs from 1.3670 francs. The pound fell to (AFP, Bloomberg) \$1.6643 from \$1.6675.

The Trib In	-	Prices as of 4:00 P.M. New York tin					
Jan. 1, 1992 = 100	Lovei	Change	%change	year to date % change			
World Index	192.03	<b>— 1.09</b>	<b>— 0.56</b>	+ 11.57			
Regional Indexes							
Asia/Pacific	90.77	<b>—</b> 0.43	— 0.47	<b>— 5.52</b>			
Europe	221.24	+ 2.98	+ 1.37	+ 14.61			
N. Amenca	268.88	<b>— 6.64</b>	<b>— 2.41</b>	+ 24.49			
S. America	85.91	<b>— 5.06</b>	<b>— 5.56</b>	43.73			
Industrial Indexes							
Capital goods	274.36	<b>— 6.46</b>	<b>— 2.30</b>	+ 32.82			
Consumer goods	239.68	— 1 <i>2</i> 7	0.53	+ 14.28			
Ene <del>rg</del> y	193.03	<b>— 2.24</b>	<b>— 1.15</b>	— 0.99			
Finance	133.43	+ 0.57	+ 0.43	+ 8.51			
Miscellaneous	178.92	+ 1.44	+ 0.81	+ 19.38			
Raw Materials	163.11	<b>— 0.43</b>	<b>— 0.26</b>	- 2.47			
Service	198.76	<b>— 0.13</b>	<b>—</b> 0.07	+ 14.03			
Utilities	176.83	+ 0.48	+ 0.27	+ 5.97			
The international Head of 280 Internationally	ald Tribune W. Investable stoc	ks from 25 cou	O tracks the Unitness. Compiled by Blo				

### **AMEX**

Thursday's 4 P.M. Close The 200 most traded stocks of the day, up to the closing on Wall Street.

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U. S. STOCK MARKET DIARY Dec. 3, 1998 Most Actives

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5m 97 9482 94.76 9480 +0.83
Feb 99 95.77 95.77 95.79 +0.04
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### German GDP Rebounded In 3d Period

FRANKFURT — The German economy railied in the third quarter after bogging down in the spring, the government said Thursday.

Gross domestic product expanded by a seasonally adjusted 0.9 percent in the third quarter from the second and was up 2.8 percent from a year earlier, the government said. The numbers showed a robust ac-

celeration from the second quarter, when there was no growth from the previous quarter and a 1.6 percent increase from a year earlier, according to revised figures.

But the pickup in the third quarter had been widely expected by economists because special factors had contributed to the preceding slowdown. These included the weather, a change in the number of working days between the first and second quarters and a rise of one percentage point in the value-added tax in April. to 16 percent, the statistics office

Economists said they still expected the economy to slow, a factor cited by European central banks Thursday as they lowered interest rates in hope of easing any slump.

The government statistics office said GDP climbed at an annualized 2.9 percent in Western Germany in the third quarter and 1.7 percent in Eastern Germany.

Lothar Hessier, an economist at iet HSBC Trickaus, said the fourth quarter could see a significant loss of momentum, as indicated by the latest business climate index published by the Ifo economics institute.

Furthermore, consumer sentiment will be only moderate at best," he said. "If demand stagnates in the fourth quarter, growth will reach 2.7 percent for the whole year, but that will slow to 2.2 percent next £2.35 billion from £1.5 billion. for closing the Argos business in the year." (Bridge News. AFP) Great Universal, which bought the Netherlands, announced in May.

Thursday, Dec. 3

Athens

Bangkok

Bombay

**WORLD STOCK MARKETS** 

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## Greek Telecom: Too Much Static?

between the government and management of Hellenic Telecommination Athens bourse Thursday. nications Organization SA has led to the resignation of its managing director, George Chryssolouris, and cast a cloud over the future of Greece's biggest company.

'Mr. Chryssolouris was forced to resign," a senior executive at OTE." the company, which is known as OTE, said Thursday.

Since August there was a consumt argument on who had the reporting to anyone, even though upper hand between himself and OTE's president Vessilian president, Vassilis still belongs to the state. Rapanos," the executive said. Mr. "Chryssolouris ran the com-Chryssolouris 'was fed up and left." he said.

Mr. Chryssolouris, who took over at OTE in 1997 and credited with spearheading its international expansion and modernizing its hours and maybe higher phone network, resigned Wednesday, cit-prices. The government did not see ing personal reasons. He was not it this way. available for comment.

the market, with the company's ister Costas Simitis, said it was the American depositary receipts tum-bling 9 percent Wednesday on the OTE's market-oriented policies was very successful, and his suc-New York Stock Exchange; they and that Mr. Chryssolouris's decessor will continue his policies.

ATHENS - A power struggle up 37.5 cents. The company's shares fell 7.5 percent on the

> "U.S. institutional investors sold stock heavily," a broker said. "They trusted Chryssolouris, who managed to list the company on Wall Street, and they see his departure as a state intervention in

Government sources described Mr. Chryssolouris as an autocrat who wanted to run OTE without 65 percent of the company's stock as a balancing factor.

"This meant hard decisions in the marsat is a global satellite telecomnear future like layoffs of unqualified personnel, longer working maritime communications. Its main

But Yannis Stournaras, chief His departure appeared to shock economic adviser to Prime Min-

were at \$11.5625 late Thursday, parture did not mean a change of

This is the government that moved to restructure public companies and limit the role of the state in their running." he said.

"We don't intervene in OTE." he added, "and we actually want its modernization to move faster." But government officials ac-

knowledged that there were problems with Mr. Chryssolouris's working relationship with Mr. Rapanos and the government, and they said his departure would work

George Simeonidis, executive "Chryssolouris ran the company solely on stockholder interest," the OTE executive said. munications system specializing in shareholders are national telecommunications operators.

A government spokesman said Mr. Simeonidis would continue

"Mr. Chryssolouris made his choice," the spokesman said. "He

### **GEC Hints** At Big Move In Defense

LONDON - General Electric Co. said Thursday it could be just weeks away from its next big move in the consolidation of the global military industry, but it would not say whether it had a partner in Europe or the United States in mind.

"We have been involved in very intense discussions with a number of participants in the global defense industry, and a decision is expected soon," Lord Simpson, the company's chief executive, said after the British company announced a 21 percent increase in half-year operating profit.

GEC said underlying operating profit for the six months through Sept. 30 rose to £358 million (\$594.6 million) from £295 million a year earlier as sales increased 9 percent, to £3.35 billion.

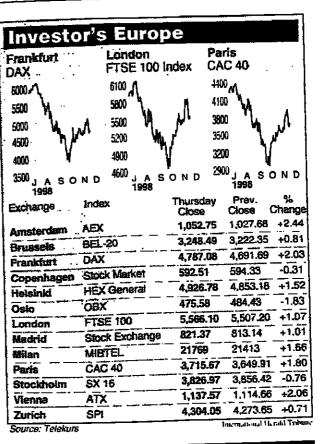
Pretax profit jumped to £1.39 bil-lion from £415 million a year earlier. lifted by a net gain of £965 million from a series of asset sales and acquisitions that have reshaped the company into a supplier of high-technology electronics. Included in its acquisitions was the \$1.4 billion purchase of the U.S. military-electronics company Tracor Inc.

Lord Simpson would not disclose whether the next move would build on that purchase or whether it involved Thomson-CSF of France. The French company is also expected to find a partner as the European military industry consolidates to try to improve its chances of competing with U.S. giants.

GEC has long been looking for a

way to make its Marconi Electronics military business a world player, but there have been growing doubts among analysts as to whether it could find a suitable deal.

GEC's shares closed at 505



#### Very briefly:

 Bass PLC reported a 7.4 percent slide in underlying annual profit for the year that ended Sept. 30, to £661 million (\$1.1 billion), as poor summer weather and a string of product recalls cut into the sales of the British brewing and hotel company. Revenue fell 12.4 percent, to £4.6 billion.

• Royal Bank of Scotland Group PLC's pretax profit rose 32 percent, to £1 billion, in the year through Sept. 30. surpassing expectations, as growth came from the bank's wide range of U.S. and British retail financial services and corporate banking activities.

• Reed Elsevier PLC, a British-Dutch publisher, said fullyear profit would be down 6 percent, a bigger drop than previously expected, as sales in some markets, particularly in Asia and Britain, slow and costs rise. It forecast a pretax profit. excluding one-time items, of £770 million.

• Royal Wessanen NV. a Dutch food and drink company, is negotiating with Friesland Coberco Dairy Foods about a possible alliance.

Telecom Italia SpA's new chief, Franco Bernabe, held talks with a representative of News Corp. about a digital-television AFP, Bloomberg, Bridge News, Renters

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### **Great Universal Reports Earnings Slump** Burberrys, Great Universal's lux-

LONDON — Great Universal Stores PLC, the largest home shop-ping company in Britain, reported a Thursday and said sales were slow-

ing in the second half. Group profit before exceptional items and tax for the six months through Sept. 30 fell to £190.3 million (\$316.1 million) from £244.5 million a year earlier. Sales rose to exceptional charge of £14.2 million

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Argos catalog showroom business and the U.S. data-services company Metromail this year, warned in June that its first half would be adversely 22 percent drop in first-half profit affected by the fact that these divisions made most of their money in the second half.

business, the company said Thursday that it had canceled plans to sell its finance division. There was an

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London

ury clothing business, revealed more pain inflicted by the downturn in Asia, reporting a slump in profit to just £2 million from £19.9 million. Great Universal warned in June that Burberrys profit would suffer Slowing its drive to reshape its from the Asian turmoil. Great Universal's shares closed

25 pence lower at 549 Thursday. The company said Argos, acquired in April, had suffered from the general British consumer slowdown of the past couple of months. pence, up 54.

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# Shares to Stuff Stockings With?

### Holiday Looks Good for Retailers, but Choose Carefully

By Noelle Knox

resent for your relatives may seem a lot easier this holiday season than finding the right retailer in which to

First, the good news: This season shoppers were expected to spend \$173 billion, about 5.5 percent more October, but was at \$45.25, up 6.25 than in the 1997 holiday season. cents, in early trading Thursday. And the Conference Board reported last week that U.S. consumer confidence rose in October for the first

time in four months. Moreover, while Amazon.com other retail stocks are trading near record highs, most have not recovered from their sell-off this summer, when investors thought shop-pers might react negatively to world problems such as the Russian debt default or the Japanese banking

Everybody was worried about Asia." said Jeffrey Edelman, an analyst at PaineWebber - everybody but the consumer. "Main Street is quite far removed from

Wall Street," he said. But there are still concerns. People have not shaken off recent news of corporate layoffs. Consumers polled in the Deloitte survey said "everyday low prices" were the first thing that would lure them to a store: last year, that incentive was only third on their list.

Even if the economic expansion continues next year, it is risky to buy cyclical stocks, like those of many retailers, this far into a period of extended economic growth. The trick, analysts say, is to find retailers that are likely to post good holiday

Next, an investor should look for stocks that are cheap relative to their rivals. Finally, one should make sure the company has cash to weather a slowdown and management that

NEW YORK — Finding the right several analysts and money man- Co., has a ratio of 20. Zale's shares resent for your relatives may seem agers is Dayton Hudson Corp., the have risen more than 50 percent Minneapolis-based parent of Target discount stores and the Hudson and Marshall Field department stores.

It is trading at a price/earnings is expected to be the best in four years for retailers. An annual survey by Deloitte & Touche and the National Retail Federation said U.S. with a ratio of 31. Dayton Hudson's First Boston, who said he expected stock hit a one-year low of \$26.13 in Zale to hit \$35 within 12 months.

cents, in early trading Thursday.

'The Target division is doing beautifully,' said George Mairs, manager of the Mairs & Power Growth fund, which owns some shares. "They have clearly tried to Inc., Wal-Mart Stores Inc. and a few differentiate themselves from other retail stocks are trading near Kmart and Wal-Mart by having lines that are more upscale, and I think this has worked well." He said Dayton Hudson stock could hit \$60 within a year.

wide selection of inexpensive items. the shares to hit \$15 within a year.

knows the meaning of shareholder The company, based in Irving, value. Texas, has a price/earnings ratio of Among the top American picks of 15. Its luxury competitor, Tiffany & from a low of \$19.50 in October and were trading at \$29.25 Thursday, down 12.5 cents.

"They re very professionally run

Investors worried about an economic slowdown might be happy to see that retail-stock buybacks have become fashionable this season. Such a program is one reason Alan Snyder, head of Snyder Capital Management, owns Pier 1 Imports. The retailer announced a plan in September to repurchase 5 million shares, its second buyback program

this year. Pier 1's stock, which was trading at \$9.8125 early Thursday is far above

Standard & Poor's **Retail Stores** Composite index

#### ■ Neiman Marcus Net to Fall

Neiman Marcus Group Inc.'s new chief executive, Robert Smith, said Thursday he was comfortable with current profit estimates, which show the luxury retailer will post a drop in earnings for its second quarter, Reuters reported from Chicago.

According to First Call, analysts forecast the company's next earnings figure at 57 cents a share, compared with 67 cents a share last year.

Mr. Smith, who was named chief Also expected to sparkle this season is Zale Corp., the big jewelry chain. Watches and earnings are always popular gifts, and Zale has a 14, and Mr. Snyder says he expects will sainted that some its low reached in October but still executive Thursday, said the retail well below the \$20.625 it reached environment remained "difficult" March 13. The stock has a P/E ratio of and that day-to-day traffic at its Neimann Marcus and Bergdorf Goodman

### Very briefly:

• E\*Trade Group Inc. plans to offer its on-line trading services to individual investors in France through a licensing accord with CPR SA, a stockbroker and fund manager 30 percent owned by Credit Agricole, France's biggest bank. • The World Bank, European Investment Bank, European Bank for Reconstruction and Development and the Asian Development Bank asked the Hong Kong Monetary Authority to scrap a restric-tion on the sale of short-term Hong

Kong dollar bonds. · Corporations around the world said they were more cautious than they were six months ago about where they made foreign direct investment, preferring to invest in highly industrialized markets, according to the FDI Confidence Index survey. The factors the companies weighed first before investing in another country were market size, political stability, economic growth, the regulatory environment and

profit repatriation. • UBS reorganized the market op-erations of its Warburg Dillon Read investment-banking unit. Warburg Dillon Read also said it was stopping trading in energy and base metals futures and options and cutting 20 jobs as a result.

 Fidelity Investments, the biggest U.S. fund manager, appointed Raymond Marcinowski to lead its 401(k) business, a type of pension plan, in Japan. The government is expected to revise Japan's tax code and ease regulations to promote the introduction of defined contribution retirement savings plans.

• Cigna International, a unit of Cigna Corp. of the United States, and Yasuda Fire & Marine Insurance Co. of Japan plan to set up Shanghai to Bangkok and trading a company in April to sell pension and investment products in Japan. • Dai-Ichi Mutual Life Insurance

Co. plans to sell as much as 15 billion yen (\$125 million) of sewill continue to operate under its own curities this month though the London office of Industrial Bank of Japan Ltd.

"It's a minnow in the big sea," • J. B. Were & Son was rated Aus-Mr. Mahony said. "They had the tralia's top brokerage for securities

# **Jardine Breaks Off Alliance With Fleming**

HONG KONG — Three decades ago, when Robert Fleming & Co. of Britain decided to establish an investment bank in Asia, it turned to Jardine Matheson Holdings Ltd., Hong Kong's oldest British trading firm.

On Thursday, that relationship

On Thursday, that relationship ended. Jardine, which traces its origins to the 19th-century opium trade, said it had sold its 50 percent stake in Jardine Fleming Group to the British bank and intended to focus on eight core businesses.

The move ends a sometimes unearly reatmentship struck in 1970 because of the sold intended to provide the sold intended to focus on eight core businesses.

The move ends a sometimes unearly reatmentship struck in 1970 because of the sold intended to provide the sold intende

easy partnership, struck in 1970, between Jardine — now a sprawling eons and dinners. conglomerate whose businesses Those connections

hony said. "Not connections, lunch-

congrumerate whose businesses. Those connections proved costly best people, but they never had the research, Coles Christie & Assorange from car dealerships in north- for Jardine Fleming, which rode the capital."

December 3, 1998 Advertisement For information please contact.

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#### INTERNATIONAL INVESTING

## AOL Is Expected to Join the S&P 500 Soon

traders expect Standard & Poor's isson, head stock trader at D.E. Shaw Corp. to add America Online Inc. to Securities. 'It would make it a more companies, and most people here the closely watched S&P 500 index in representative index if you had a few probably subscribe to AOL," said the next several months - and some of them in there." say it is about time.

in the S&P 500, AOL has been exto add a company and then have it go
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in the same of the index, and a stock that is cluded from the index. So have other on-line companies with huge market belly-up," he said.

Analysts say Standard & Poor's values, such as Yahoo! Inc. and will be adding several stocks to the Amazon.com Inc.

NEW YORK - Analysts and definitely missing," said Dan Math-sideration list." the S&P 500. The Internet sector "is ing Internet stocks, are on its "con- index, for stocks that are getting

David Blitzer, chief economist at AOL. the No. 1 on-line service, Standard & Poor's and chairman of search and information company, de-

index soon because of mergers and S&P is right to be reluctant about hot The addition of AOL would fill acquisitions, and Mr. Blitzer said a new companies. "Internet stocks what many regard as a gaping hole in number of technology stocks, include ought to be included in the balloon

"We're aware of a lot of Web said Bob Finch, a fund manager at Mr. Blitzer, himself an AOL user.

Standard & Poor's, a financial re-

of such portfolios buy the shares.

Aeltus Investment Management. Others argue that their exclusion

blown up to unsustainable heights."

has cost index investors money. Had America Online been added to the S&P 500 at the end of 1997, the inwould be the first pure Internet com- the committee that picks new index clines to comment on prospective addex's performance would have impany in the index. Though it has a members, defends the exclusion of ditions to its benchmark index. The proved by about half a percentage market value of just over \$40 billion, companies without a solid history of reason for this is that about \$626 billion point, according to Leo Guzman, president of Guzman & Co., a Miamimatch the index, and a stock that is based brokerage that trades stocks for added tends to rise quickly as managers investors who want to match the index's performance. The estimate is Many analysts and investors say rough, he said, because it is impossible to say which company would have

been deleted to make room for AOL. This is not the first time Standard & Poor's has been slow to admit a hot technology stock to the index. Microsoft, now the most highly valued company in the S&P 500, was not added until June 1994, eight years after it went public, though it made

money every year, America Online's earnings have been erratic, said Diane Garnick, a in 1996 and then lost \$499 million in 1997. Yet with the agreement last become more stable, Ms. Garnick said. With Sun in the picture, AOL stands

will help smooth out their earnings. Many money managers distinguish between more established Internet companies such as AOL and upstarts such as EarthWeb Inc., a provider of designers, and theglobe.com Inc., which allows users to create free From this pool, Robeco selected home pages. The companies, which shares multiply several times over.

Money managers and brokers say A share in the YoungDynamic fund AOL and other Internet stocks will be cost 25 guilders during the Nov. 7 to added to the S&P 500 eventually, as Nov. 27 subscription period and was the companies prove themselves a permanent fixture in the global marketplace. "There's no doubt the internet is a growing part of economic activity." Mr. Guzman said.

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On its languary 1999 the ELRO will be adjusted as legal tender of the mittal members of the European Mondain, Union (EML) Therefore, the board of directors of Fideliny Funds has decided the following charges to the above funds:

On of January, 1999

- The turne of Fide: () Funds Fidelity Portfolio Selector DM Growth Fund (DM) will be changed into Fidelity Funds.
- The name of Fidel by Facility Profitcion Selector Distriction From (DM) will be changed into making the Fidelity Porticitie Selector Distriction (Bowell From (DM) will be changed into Fidelity Facility Facility Porticitie Selector DM Moderate Growth Fund (DM) will be changed into Fidelity Facility Facility Porticitie Selector DM Defensive Fund (DM) will be changed into Fidelity Facility - 4. The name of Fidelity Funds Capital Builder World Fund will be changed into Fidelity Funds World Fund

  5. The name of Fidelity Funds Capital Builder DM Cash Fund will be changed into Fidelity Funds Euro Cash Fund.

#### B. Change of fund currency in all price publications

The correct, for price publications only of the above funds will be changed from the correct applicable currency to EURC on 4th January, 1999. Desiring proces for those funds will thus, as of 4th January, 1999 only be excluded in ECRO. The currency of comprehension of one funds concerned will however termina unchanged until 10th April, 1999. Fidelity Funds' year end. Thereafter, the outerway of Jenomination also will be the EL RO.

Starsholders should note that they can redeem their shares free of charge or switch into any of the tends within the Fidelity

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# A Dutch Fund Is Targeting Teenagers

investors are showing themselves manager, who will explain the peraiming to make a profit. We're not Merrill Lynch & Co. derivatives keen to dabble in the world of high formance of the portfolio.

doing this purely for altruistic reastrategist. AOL earned \$29.8 million finance, with thousands subscribing to a new investment fund aimed specifically at school children.

More than 14,000 teenagers have the fund worked and, of course, its invested a total of more than 26 million guilders (\$13.75 million) in the last month. "That's a lot for a new fund aimed at a noninvesting group of and fathers." the public," said a Robeco spokesnan, Edwin van Wijk

The first of its kind in Europe, YoungDynamic is an open-end fund. It aims to attract medium- to long-term funds from 12- to 19-year-olds, although anyone with cash to spare

can sign up. The Dutch Central Bureau of Statistics estimates that youngsters aged from 15 to 18 have around 3,900 guilders per year in personal income.

Robeco believes that as a consequence there is a market for products offering riskier types of investment with a potentially higher you have to start taking care of your return, which at the same time in- financial future much earlier. We need troduce newcomers to the fundament-als of finance. to learn about investing, and school-age is a good time to start."

ROTTERDAM — Teenage Dutch site, investors can talk to their fund aim, although Robeco, of course, is

formance of the portfolio.

doing this purely for altruistic reaDuring the subscription period, sons, Mr. de Klerk said. questions mainly focused on the

rate of return. "Everyone wanted to know about YoungDynamic fund, a teen-targeted the expected return." Mr. van Wijk willing to take a long-term apfund launched by the Robeco Group said. "In that respect, young investors proach." are no different from their mothers

> The investors will be able to see how news about Clinton or Yeltsin or the bad weather fits into the performance of their portfolio," said Fa-biana van der Heiden, the project тападет.

> Financial skills are becoming ever more important as investing grows in popularity. Together with low Dutch interest rates, which have wiped out high-return alternatives, this forms an ideal background for this "Learning

by Earning" idea, Mr. Robeco says. Hans de Klerk, Robeco's communications director, added, "Nowadays,

Mr. Van Wijk added: "The aim is companies in the fund portfolio, how to develop a relationship with people week to buy Netscape Communicain their teens so we can educate them tions Corp., and revenue from a sepabout investments. We're not aiming arate licensing agreement with Sun for the jackpot with this fund. We're Microsystems Inc., AOL's profits may

> Robeco chose around 400 world- a much better chance," she said. "It wide stocks that were likely to appeal to young people, basing its selection on whether young people used the firm's products or services.

> Other nonfinancial criteria for inclusion were popular advertising technical information for Web site campaigns and stocks associated with family activities and future dreams. around 60 stocks, including Coca- are not yet profitable, went public in Cola, Microsoft, Intel and Aegon, a recent months and have seen their Dutch insurer, based on normal riskreturn criteria.

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Nikkei 225

### Japan Firms Plan Joint Chip Venture

By Stephanie Strom
New York Times Service

TOKYO — Raising the stakes in the race to develop the next generation of computer memory chips, Toshiba Corp. and Fujitsu Ltd. formed an innovative joint venture Thursday that should allow both companies to reduce costs and development time.

We aim to have one plus one equal three. Kazunari Shirai, senior vice president of Fujitsu, said,

The two companies will invest more than 30 billion yen (\$246.5 million) to jointly develop technology to manufacture new memory chips with greater storage capacity.

They expect the new technology to be incorporated in manufacturing micropro-cessors and other types of computer chips whose functions go beyond those of a "plain vanilla" memory chip. The companies said diversification beyond personal computers was "essential," given the high costs of development.

The agreement immediately spurred speculation that the two companies might be discussing a merger, a suggestion neither company dismissed out of hand. Toshiba is making dramatic moves, by Japanese standards, to restructure its bloated husiness empire, including some small mergers, and Fujitsu realigned its business a few years ago and is now the most profitable of the Japanese high-tech companies.

Koichi Suzuki, the vice president in charge of Toshiba's semiconductor group, said there were no plans for more extensive ties now but referred to the brutally intense competition that has croded and in some cases erased profit margins.

The term 'mega-compention has been used quite often recently," he said. If such factors prompt it, he said, "we will consider" a merger. He said International Business Machines Corp. and Siemens AG had been invited to join the project but had declined.

## With Kia Belted In, Hyundai Shifts Gears

groups as it absorbs the purchase of kia Motors Corp. and responds to a government challenge to become business. The company will produce 2.83 million vehicles a year, more than 50 percent more than it more efficient.

Under the restructuring, Hyundai said it would merge several related electronics, construction, financial services and heavy machinery and chemical businesses.

The company also announced leadership changes aimed at smoothing the adoption of Kia. Chung Mong Koo, the son of Hyundai's founder, Chung Ju Yung, will become head of Hyundai Motor Co., replacing his cousin, Mong Gyu, who was named

vice chairman of the car unit. The move, which establishes the

### Hong Kong Moves to Help Home-Buying

HONG KONG - The government approved a plan Thursday to guarantee a portion of bank lending for residential mortgages in an effort to stimulate the property market.

The plan came as the government aunounced that apartment sales rose 95.9 percent in November from October as falling interest rates and reduced prices lured buyers.

Though sales were still 1.9 percen: lower than in November 1997. the gain from the October level indicated that the worst may be over for the battered property market. The buying was stimulated by a decline of about 55 percent in home prices for the 13 months through October. The loan guarantees could provide a further lift.

Under the program, banks will be allowed to lend as much as 85 percent of a property's value, compared with 70 percent previously. The other 15 percent would be guaranteed by Hong Kong Mortgage Corp. for a fee to the lending bank. The corporation, a government-sponsored concern, will take out mortgage in-

surance of equal value.

"Hopefully the scheme will be effective by spring next year," said Donald Tsang, the financial secretary. 'Home-buyers, banks, the 'The risk is higher because of the HKMC and the insurance industry higher repayments and because of

60-year-old Mr. Chung as the clear automotive manufacturing and successor to his 83-year-old father sales. Hyundai Motor will absorb SEOUL - Hyundai Group, the successor to his 83-year-old father largest conglomerate in South Ko- as head of the conglomerate, also rea, said Thursday that it planned a underscores the importance Hybig realignment of its business undat places on its new flagship did before.

"The announcement is aimed at paving the way for the smooth sucunits and organize itself into five cession of power from the founder, groups focusing on automotive, said Park Kyung Min, chief investment officer at Asset Korea Capital Management Co. "It is a longawaited move to prepare for the

posi-Chung Ju Yung era.
The company said Hyundai would keep the Kia brand name but would merge Kia's truck-building unit. Asia Motors, with Kia itself. The changes come two days after (\$953 million) contract to buy Kia.

Hyundai Motor Service Co., an auto sales and servicing company, and industrial machinery, rolling stocks and military equipment,

Hyundai Motor Service will also transfer its heavy machinery and construction equipment sales business to Hyundai Heavy Industries. Hyundai Group's shipbuilding and heavy machinery unit.

The company is keen to demonstrate to the government that it is restructuring its businesses. The conglomerates owe creditors a combined 160 trillion won and are blamed by the government for destabilizing the economy with a Hyundai sealed its 1.18 trillion won rapid, debt-fueled expansion that they are now reluctant to scale In a further move to consolidate back. (Bridge News, Bloomberg)

■ Hanbo Units Put Up for Sale

After failing three times to find a buyer for Hanbo Steel Industry Co., the auto business of Hyundai Pre- creditors said they were willing to cision Industry Co., which makes sell off the bankrupt steelmaker utility vehicles and vans as well as piece by piece if necessary. The As-

> doors to all kinds of offers" in a new auction tentatively set for Dec. 15. said Chung Ki Hyun, a spokesman for Korea First Bank. Hanbo's chief creditor. Bidders can seek to buy facilities only, Mr. Chung said, or the entire company.

ing unidentified sources, said steelmakers from the United States. China, Taiwan, India, Brazil and the Netherlands had shown interest.

Three previous auctions last year failed because potential buyers wanted to take over only certain facilities, not the whole company.

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### Malaysia Tells Property Firms To Cut Prices

KUALA LUMPUR -- Malaysia plans to require property companies to cut prices and ease credit for one month to help developers unload as much as 4 billion ringgit (\$1.05 bil-lion) of unsold holdings, a property association said Thursday.

As part of the campaign, which starts Dec. 12, property companies will give price discounts of at least 10 percent on each home unit, the association said. Some property companies may offer higher discounts. The discounts would be in addition to the roughly 30 percent decline in market prices over the past year.

Banks and property companies have been "willingly arm-twisted by the government to slash property prices." said Tan Teng Boon, vice president of the Housing Developers Association.

Under the plan, banks will lend as much as 95 percent of a property's value. Only houses costing less than 250,000 ringgit qualify for such loans. In addition, home-buyers will not have to pay processing fees, and legal fees will be lowered.

Malaysia also plans 10 ease restrictions on foreigners buying Malaysian property, said Eddy Chen, president of the Housing De-

· Honda Motor Co. will increase production of its Life minicar by around 30 percent in December and January to cope with increasing demand.

 Hongkong & Shanghai Banking Corp., a unit of HSBC Holdings PLC, imposed a pay freeze on 13,000 employees because of the regional economic downturn. Expatriate and upper-echelon bank employees, who are on a different pay plan, will learn in April whether their salaries are affected by the freeze.

 RHB Bank Bhd. and Sime Bank Bhd. had their credit ratings cut to Ba2 from Ba1 by Moody's Investors Service Inc. amid concern about the country's deepening recession, its first in 13 years. The credit-rating concern also cited what it called RHB's "excessively" rapid expansion by acquisition.

• India's exports fell 11.6 percent in October from a year earlier, to \$2.59 billion, amid tougher competition from other Asian countries. Compared with the previous month, exports declined 5.8 percent. • Indonesia will speed the recapitalization of its banking

industry and pass laws to allow complete foreign ownership and curb banking secrecy, Sjahril Sabirin, the governor of the central bank, said. The central bank, which is nominally independent, also will take over the licensing of banks from the Ministry of Finance, weakening the link between politics and finance, he said.

Perusahaan Otomobil Nasional Bhd. posted a first-half loss of 122.9 million ringgit (\$32.3 million) as the currency fell and consumers bought fewer new cars when Malaysia fell into a recession. Proton, as the carmaker is known, had a profit of 415.3 million ringgit a year earlier.

• Marubeni Corp. will cut its assets by 1 trillion yen (\$8.22 billion) by March 2001 because of the severe economic environment in Japan and abroad, the Nihon Keizai Shimbun reported. At the end of September, Marubeni had assets of 7.39 trillion yen, the newspaper said.

• Kirin Brewery Co. will introduce a reduced-calorie beer to counter sliding sales of its main product. AFP. Bloomberg. Reuters



NEW SHIPMENT - Migrant workers preparing to transport boxes of fruit in Hanoi. Vietnam's jobless rate is estimated at 7 percent, compared with 5.88 percent in 1996, and nearly onethird of rural laborers were jobless during part of the year.

can all benefit," he said, referring to Hong Kong Mortgage Corp.

Analysts said the plan would lift the property market more than it would help banks, "It's definitely good news for the property market, said Philip Niem, regional banking analyst at HSBC Securities Asia. "It will bring more liquidity into the market.

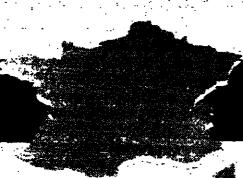
But the plan could increase credit risk in the longer term, analysts said. "The risk is higher because of the than in November 1997,

the risk people could walk away from the loans because of the lower deposit." said Raymond Lee, head of regional banking analysis at Sa-Iomon Smith Barney.

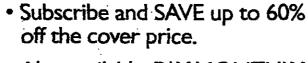
Hong Kong banks cut their benchmark lending rates to 9.5 percent in mid-October from 9.75 percent, helping to lift property sales. The value of transactions in November was 87.3 percent higher

than in October but 36 percent lower

(Bridge News, Bloomberg) velopers Association.



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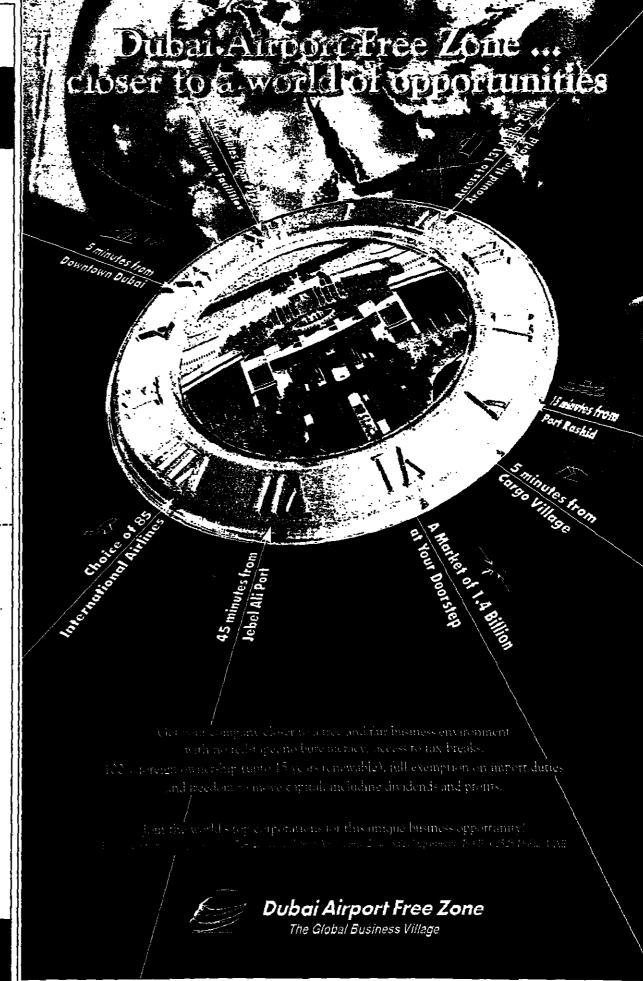
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# THE PERFECT GIFT

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space lunting for gifts on the Internet streamlines holiday shopping.

but on res, it's that time of year again. Decorations must be put up. oliday meals planned and ifts purchased for everyone rom Great-aunt Tillie to our second cousin twice-retoved. Feeling exhausted fready? Dreading the traffic ims, the crowds at the mall. ie confusion and indeision? Not to worry. The iternet is here. Holiday shopping can now

Price in forme-computer screen. On1.4 ine shorping services are sensory information about its 5.9 rolliferating, and consumers feel or smell. But if you know 10-19 are becoming more and more what you want, what could Accustomed to the idea of be easier? On-line shopping The syping in their credit-eard is a boon for those who don't community and having their have time to shop during or-Enurchases shipped directly to dinary store hours, who hate Payme heir homes or to the gift's crowds or shopping itself.

All ma ecipient. Please In 1997, they spent \$2.4 pillion on goods and services Is it safe? Card Nourchased through the Inter-Exp. net, according to Forrester line shopping is consumers' Name Research Inc. of Cambridge, fear of typing their credit-Addre Mass. Computer products card number onto the Web. iccounted for the lion's share. Who knows who might get City/Cit 35 percent, with travel tak-Counting 26 percent, books and Compinusic 7 percent, gifts and overall consumer on-line there must be just as much 14-fold over the next five thinking twice. years, from \$7.8 billion in 1998 to \$108 billion in

MOS A PROCESS OF THE

"The Perfect Gift"

was produced in its entirery by the Advertising Department

of the International Herald Tribune.

WRITERS: Heidi Ellison in Paris, Pamela Ann Smith in London

and Michael Sommers in New York.

PROGRAM DIRECTOR: Bill Mahder.

done in the comfort of the hard to judge the quality of a varm, colorful glow of a product from a small oniome-computer screen. On-screen photo, and there is no and for the house bound.

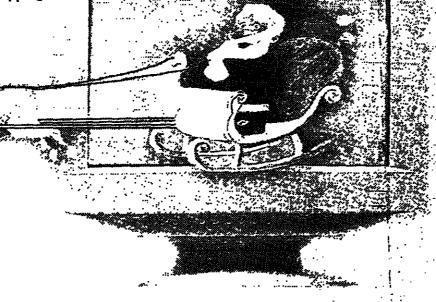
hold of and misuse it? But for years people have been reading their credit-card numbers flowers 6 percent and other over phone lines and faxing products and services 26 per- or mailing them to hotels or cent. Forrester forecasts mail-order houses, where spending to increase almost room for abuse, without

Most on-line shopping services guarantee creditcard safety. Companies like Web shopping, of course, It's bookseller, guarantee that

you pay nothing if unauthorized charges are made to your card as a result of shopping their site. Most use secure server software that encrypts personal information. Shoppers who still cannot bear to send their number over the Web can phone it in once their on-line choice is made.

Delivery times and costs. of course, depend on where in the world you are shipping to in relation to the vendor. For those who don't know

where to begin, many search engines like Yahoo (shopguide.yahoo.com1 and Excite (excite.netscape.com (www.aol.com) or shopping There are drawbacks to Amazon.com, the on-line sites like Luxury Online all your shopping on-line. (www.luxury-online.com) or imaginable, from clothing.



This year, let your fingers do the shopping. From the classic to the exotic, most on-line retailers offer unlimited stock and the ability to

deliver worldwide. For real, not virtual, store-hopping, selected locations in the world's cities offer one-stop shopping for the holidays.

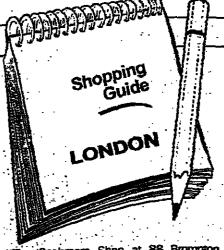
### A LONDON TREASURE TROVE

Shopping is at the top of the agenda for many of the 1.9 million visitors expected in London this:December, and the department stores and boutiques in Knightsbridge are already glittering with festive seasonal displays. The windows at Harrods, the world renowned emportum, are featuring a celestial theme this year, with cherubs and angels, to complement the Christmas illuminations that are visible from mid afternoon to midnight along Brompton Road and Sidane Street.

Those seeking the perfect gift have a vast range to chose from at Harrods. This year, the store expects to sell more than 60,000 of its Christmas bears, but the store's famed food hampers are also very popular. For £100 (\$166), you can buy a wicker basket filled with Christmas pudding, mincemeat and conserves, as well as chocolate biscuits, nuts, creme-de-menthe fudge, cranberry sauce and chutney. Paul Smith's at Harrods is offering a belt-clip penknife for men with a contemporary enameled design and logo for

Seven doors away, Mappin & Webb at No. 65 Brompton Road has a sterling silver tea set and tray from its Millennium Exhibition. priced at £3,800, as well as jewelry and

Alternatively, choose from a selection of necklaces, bracelets, earrings and brooches at Ciro Pearls, No. 61a.



The Cashmere Shop at 88 Brompton Road, or at 4a Sloane Street, both a short walk from Harrods, offers mufflers, shawls and sweaters for both men and women, while Connolly's on Grosvenor Crescent Mews. just off Hyde Park Corner, has a pair of luxurious cashmere-lined leather driving gloves for men, priced at £170.

Bonham's auction house on Montpelier Street - 2 minutes from Harrods - is fea turing fairs and sales of festive gifts in December. More than 20 antique doll houses, together with a selection of miniature furnishings, is being sold on Dec. 9 at prices ranging from £80 to £15,000. On Dec. 17, toys and dolls will be highlighted. including a huge selection of teddy bears; and miniature trains. At Christie's South Kensington, highly detailed models of Britain's Knights of Agincourt, designed in the 1950s, are expected to fetch £200 to £300 at its sale of Toy Soldiers and Figures on Dec. 3.

### FROM THE HOME PAGE TO YOUR HOME SWEET HOME

Amuteur decorators looking for gifts can find everything for the home — including the home itself — on-line.

shopping), sites like the one namely a fully furnished and you can have a Hep-America OnLine home page new home. Don't get up. Just plewhite four-poster kingturn on your computer and do

You won't need to leave Gifts911.com (www.gifts home to buy a home. One of 911.com) provide shopping the many on-line real estate canopy for \$699. The site themselves or portals to a brokers is Coldwell Banker also provides a selection of wide variety of on-line shop- (www.coldwellbanker.com). ping sites selling everything which lists 190,000 properties in the United States and games and groceries to sports abroad according to size. price and type. Furniture? Heidi Ellison No problem. Services like

y ay you've just won a the Bombay Company's million dollars in the (www.bombayco.com) sell lottery. Naturally, all kinds of furniture on line you'll want to offer a smash- Bombay specializes in traing holiday gift to a loved ditional home: furnishings, sized bed, for example, in mahogany-finished hardwood with slender fluted

frames and potpourri. The American Antique

post, finials and removable more modest gifts for the home, such as scented candles, ornaments, picture

Furniture Market (www.amerantfurn.com) has an on-line catalogue of American furiture dating from the 1840 to the 1940s in Victorian, Eastlake. Turn-of-the-Century. Mission. Arts & Crafts. Depression and 1940s Classic Revival styles, most of which has been restored as closely as possible to its original condition. Antiques from annia Antiques (www.is-

group\_net/britannia). If you're looking for soft furnishings. Deco-On-Line (www2.promofrance.com/ decosysteme) offers a stock the site is in French only. of 450 French fabrics for interior decoration in beautiful original artwork to brighten it

The Bombay Company's Web site offers virtual shopping in 3-D.

SHOPPING

choose from the samples pic-com) is an on-line gallery of the other side of the Atlantic tured, provide the measure- paintings, sculptures and dating from the 1850s to the ments and have your drapes prints. This well-designed 1950s can be had from Brit- made, or you can simply or- site allows you to click on the der the fabric of your choice. image of the work that intion on fabric makeup, weave better viewing. Complete in-

Every home needs some provided.

designs and colors: You can up. ArtQuest (www.artquest. All the necessary informa- terests you and blow it up for material and color is

Museum

from the Whitney Museum of American Art, the Corcoran Art Gallery, the American Craft Museum and many others are available at the MuseumShop (www.museumshop.com).

On the practical side, Kitchen Emporium (www.kitchenemporium.com) is a cyberstore selling everything from appliances to bakeware. cookware, tableware, cutlery and utensils.

Another service. World Wide Kitchens (wwkitchens.com) specializes in professional and home kitchen supplies, including items like a commercial expresso/cappuccino machines

No kitchen is complete without Tupperware, but you won't have to wait to be invited to a Tupperware party to equip the kitchen with the famous burping plastic ware. Just visit Shop Till U Drop's site (www.shoptilludrop.com/ home/kitchen/storage-contain/tup) to order.

Moving outside, you can order everything for the garden from Garden com (www.garden.com). In addiand care is provided, but formation, including artist, tion to plants, flowlering there is one slight catch — title size technique support, bulbs and gardening tools. the site also proposes fresh wreaths and Christmas trees reproductions for the season.

### FRESH OUT OF IDEAS? THE WEB CAN HELP

A selection of gift ideas, from the tried-and-true to the eccentric.

hat can you give to the people on your list who already have two of everything? The Internet offers a wide range of choices. Almost everyone loves a good book, and the number of on-line bookstores is growing by leaps and bounds. A vast selection of books is online at BarnesandNoble.com (www.barnesandnoble.com), Borders.com (www.borders.com) or Amazon.com (www.amazon.com), which also offers one-stop holiday shopping at its new gift store carrying everything from toys to videos. Amazon is on-line in Britain (www.amazon.co.uk) and in Gormany (www.amazon.de), while francophiles can order French books from the FNAC (www.fnac.fr) or Furet du Nord sites (www.furet.com). For music lovers, both popular and hard-to-find recordings can be found at Music Boulevard (www.musicblvd.com) or CDNow (www.cdnow.com).

For such classic gift items as scarves, sweaters, slippers or turtlenecks you can go e-shopping with catalogue merchants like LandsEnd (www.landsend.com). L.L. Bean (www.libean.com) or Eddie Bauer (www.eddiebauer.com).

Gifts from the wildside.

Protocole

For funny and silly gifts (that are occasionally practical as well) log onto Archie McPhee & Co., Outfitters of Popular Culture (www.mcphee.com). One category is "nerd essentials," which includes "a wide selection of geek supplies such as Computer Voodoo, Nerd Glasses and the Brain Juice Pen, plus our exclusive Computer Nerd Test.

For the holiday tree or everyday decor, there are pink

flamingo and chili pepper string lights. Other offerings include the Fridge Pig. which sits in the refrigerator and oinks loudly whenever the door is opened.

If the fridge is empty, order a gift lobster from the Lobster Net (www.thelobsternet.com). Choose from a live Maine lobster, lobster tails or a Lobsterbake Gift Package, which includes everything needed for a lobster dinner, a cooking pot, live lobster, chowder and bibs.

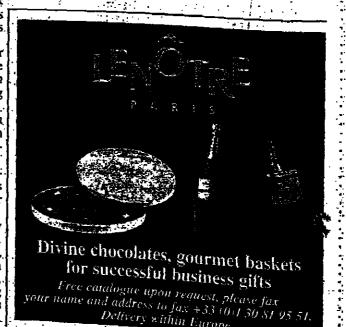
For the trendy cigar smoker, order a Gentleman & a Scholar Cigar Chest or a leather humidor from Nat Sherman (www.natsherman.com) or a selection of cigars from Commonwealth Cigar Company (www.commcigar.com).

Hanukkah gifts are no problem. The Source for Everything Jewish site (www.jewishsource.com), carries items ranging from music and videos to a teddy-bear menoral for

Kids are easy, of course. They watch TV and they know what they want. Just ask for the wish list and order on-line. For everything from a Talking Teletubby to an Earl E. Bird. Happy Holidays Barbie 1998. Real Talkin' Bubba. Walk 'n Talk Elmid, Blue's Clues Playboard, Flying Ninja's Fortress, Celestial Singer or Trivial Pursuit Star Wars Edition. just log on to cloys (www.eToys.com) or Toys 'R'



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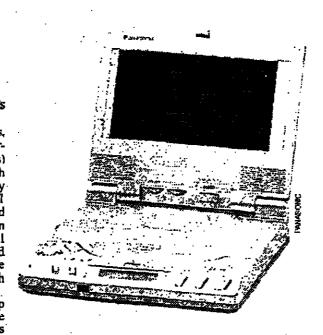
is practically endless.

must have the very latest tech-speakers and comes with a 25 mm thick, with a 12.1 nology this holiday season is rechargeable battery pack, screen and a standard-sized the Panasonic DVD-L10, allowing you to watch your keyboard, it comes with an called the "Palm Theater" favorite movie almost any- Intel® Mobile Pentium® II

f you're searching for the Three different display acterizes one of Toshiba's hortest new gadget to of- modes, normal, full-or zoom, (www.toshiba-europe.com/ fer the technophile on also allow the viewing of or- computers) new offenings, your list, the choice of dinary images or letterbox the Portege 7010 CT, a super-products and on-line retailers formats. The Palm Theater lightweight (1.85 kilograms) has about two hours of au- ultra-portable computer with One hot item for those who tonomy and built-in stereo a sleek designer look. Only because it fits in your hand where, anytime It can also be processor 300 MHz and (www.panasonic.co.jp). plugged into a home video Windows 95 and 98. The This portable DVD (digit—system. Panasonic has a case is made of super-tough

hvideo disc) with a built-in growing line of DVD enter- magnesium. inch LCD monitor is ca-tainment software available puble of showing wide-screen movies in hitherto impossible high resolution. Extra portability also charfans. its colorful, chubby design came first, and the technicians had to fit the required elements inside it, including a PowerPCG3 processor, CD-ROM drive and operate. it boasts easy connection to the Internet...

> For photo buffs, the new Nikon Pronea S Advanced ramic or classic. Photo System (www.nikon. make clicking pictures easy beginners. This small auto- 60mm zoom lens focus SLR weighs only 420



Panasonic's DVD-L10 Palm Theater offers portable entertainment.

roll, drop-in loading and a head.com). choice of three types of

co.jp/photo-e) single-lens re- the back of the photo, and the ware and other high-tech flex camera is designed to camera comes with red-eye products, with the possibility reduction, a built-in TTL of getting a bargain. Customfor everyone, including rank Speedlight flash and a 30- ers bid on-line and can mon-

For a wide selection of ding.

tion can be overridden to let including hardware, softthe photographer choose ex- ware, accessories and supposure control. The Ad- plies, try CNET Shopvanced Photo System allows per.com (www.shopper.com) modern. Simple to set up and the changing of film in mid- or Egghead.com (www.egg-Auction Sales (www.auc-

prints: wide-vision, pano- tion-sales.com) offers new, refurbished and closed-out Titles can be imprinted on computer hardware and softitor the progress of the bid-

H.E.

#### **ECLECTIC OFFERINGS**

Paris shoppers who want to stay out of the cold this season might consider doing their holiday shopping in one of the city's few indoor shopping centers, the Carrousel du Louvre, located in the center of town in the underground extension of the Louvre Museum.

Since its opening several years ago, the Carrousel du Louvre has added more shops to around 50 — and become more eclectic. In what was supposed to be a strictly upscale shopping center, there is now something for everyone, even a boutique selling models of the Eiffel Tower and other souoriginal American mall version, with similar varieties of fast food on offer.

The following is a sampling of some of the more interesting boutiques. The Virgin Megastore, located near the inverted glass pyramid that lets in some daylight and echces I.M. Pei's famous Louvre Pyramid, offers a wide selection of discs, books and videos. For more unusual gifts, visit Les Minéraux, which is more than just a rock shop, although it does sell minerals and stones. It also has 30 million year old fish fossils from the South of France, carvedstone figurines, stone eggs and handsome jeweiry and watches.

Signare sells high-quality luxury A unique candleholder goods, all of them hand-made by from the Signare shop. Senegalese craftspeople. Silverware comes & Découvertes sells hundreds of gift items.

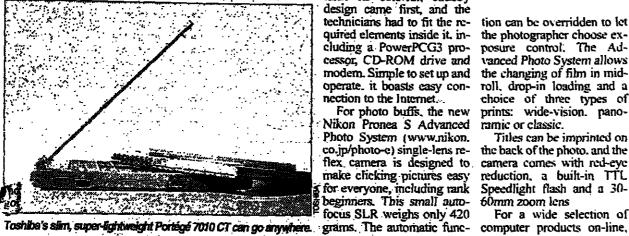


omed with decorative stitching, embroidery. beading, fringe or other trimmings. Winsome candleholders take on stylized human forms. venirs. Its "food court" is just as noisy as the and there is a line of unusual jewelry made of

> For kids, the Renault store has non-motorized mini-cars they can ride around in as well as a wide selection of miniatures for collectors. The Courrèges store is the place to pick up a pair of silver space boots and other 1960s flashbacks. Les Comptoirs du Patrimoine

cames a lovely reproduction of writer George Sand's blue-andyellow crystal glassware, and the boutique of New York's Metropolitan Museum of Art has reproductions of Egyptian sphinxes and Roman statues. Memo Art has designer office supplies, with an extensive selection of fountain pens. Nature

with stainless steel blades and handles of ranging from telescopes to hammocks, bird solid silver, ebony, or ebony and silver. Hand- feeders, lava lamps, science kits and feng woven table linens and stoles might be ad- shui guides.



Shopping Guide

NEW YORK

OFF THE BEATEN TRACK IN **NEW YORK** 

At any time of year, New York is the ulshopping timate utopia. As the Christmas countdown begins. however, Manhattan can become a

little too mobbed for its own good. When the pushing and shoving gets out of hand, hop a Brooklyn-bound L train and jump off at the Bedford Avenue stop. Coming out into the light, you'll find yourself in the heart of Williamsburg, home to an eclectic modure of Poles. Puerto Ricans and multi-

Avant-garde gifts

Many claim that "Billyburg" is the 1990s equivalent of Solio in its early avant-garde years. Proof of its burgeoning hipness is seen in the number of cool cafes, sushi bars and "Yuppie Go Home" slogans discreetly graffitied along treelined, red-bricked Bedford Avenue.

Further proof is in the array of idiosyncratic and officeat (not to mention inexpensive) gifts that one can unearth in only a few short blocks.

Only a few feet from the mouth of the Bedford subway exit is Max + Roebling (189 Bedford Avenue), which belongs to two self-proclaimed "stray cats from Brooklyn." The understatedly chic but cutting edge women's clothing, jewelry and accessories sold here are for the most part dreamed up Brooklyn designers.

Women will crack for plush velvet scarves (\$56), unusually shaped black handbags decorated with beads or sequins (\$30-\$40) and delicate grasshopper and dragonfly hairbands (\$18).

Gift-worthy exotica

A few doors down is Matamoros Puebla Grocery (193 Bedford Avenue), whose immense window is festively crammed with Mexicana ranging from hanging chili peppers to gaily painted ceramic piggy banks. Inside, foodstuff such as cactus leaves, bags of fried pork rinds, and fudge-like duice de leche share shelf space with less edible exotica. Decidedly gift-worthy are giant sequin-embroidered velvet sombreros (\$35), chocolate Day of the Dead heads (\$15), and the mucho kitsch miniature model Mexican saloons (\$30), which come complete with tiny tequila bottles, a ceramic barman and even a tropically pastel toilet.

Luggage (214 Bedford Avenue) is another favorite Sillyourg haunt. This secondhand store has a constantly rotating stock of clothes and furniture ranging from purely functional to downright whimsical.

Recent finds included a maple record cabinet (\$60), a festive set of snowball glasses (\$4 each) and a High Hills Day Camp T-shirt (\$5). And for the perfect accompaniment, choose from one of the many delightfully cheesy Hallmarkesque cards from years gone by:

Michael Sommers

### IN THE LAPTOP OF LUXURY

The ultimate in hoxury giving is at your fingertips.

that is luxury? good or because its high quality and timeless design mean that it will last a long time and always be in style.

Designer clothing fits all of these criteria, except perhaps the last one (a vintage Thierry Mugler brightorange fake fur shag coat, for example, has fulfilled its useful life). Women who obsess- highly appreciated gift. ively search for designer la-Unic aft from Piece (www.pieceunique.com),

ies by the likes of Armani, Chanel, Donna Karan, Versace, Gucci, Hermes, Issey Miyake, Yohji Yamamoto, Gaultier and so on.

have to be a luxury. The Web offers a handy alternative to Savile Row and Hong Kong tailors. Thailand-based Country Road Fashions (www.countryroadfashiorts. com) makes classic men's and women's clothing to order. You send in the measurements, following the directions on the site, and choose from a limited selection of styles, fabrics and colors. A man's two-piece cashmere-wool suit with fully lined jacket and halflined pants, for example, costs only \$160, shipping included.

For trendier types who cludes two different bottles / Something you wouldn't be caught dead in a each month and a newsletter. want it because it classic suit, check out For Continental tastes, the makes you feel good or look A.P.C.'s site (www.apc.fr). French Wine Collection With shops in Paris, London, (www.frenchwine.co.uk) or Antwerp, New York City, the French Wine Web Hong Kong. Tokyo and (www.french-wine-web. Kobe, this design collective com) deliver fine French specializes in well-made, wines worldwide. minimalist clothing that is

the latest word with international fashion victims. Perfume may be the ul-teryeartoys.com) sells model timate luxury and is always a toy steam engines made by

bels in overstock or vintage fragrancecounter.com) has are certain to last longer than clothing stores would love a an extensive selection of the latest action toy. Acqua di Gio by Giorgio Ar- Crème de la crème which carries new and vin- mani to Yellow Jeans by Ver- Many top luxury companies tage garments and accessor- sace, as well as men's fra- do not sell their most precious grances.

days other than wool caps or home to pick up Van Cleef & those silly-looking ear-flap Arpels delicate Dragonfly numbers that became pop-A tailor-made suit doesn't ular a few years ago, and it's a Stone at her wedding in Febshame. Nothing looks cooler mary. It comes in four modthan a man in a fedora hat els: pink sapphires on pink who knows how to wear it with nonchalance. To choose the style that's right for the or diamonds on white gold. man on your list, go to Worth & Worth's Web site (www.hatshop.com). which carries everything from caps sunny yellow band and stylto fedoras. Panamas, fur hats, berets and homburgs.

Wine is a luxury for some. but for others life would not be worth living without it. Lovers of California wines might appreciate a gift subscription to the California Wine Club (www.cawineclub.com), which in-

raoul et curiy

Open on Sundays December 13 and 20

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Children need a taste of luxury now and then, too. Yestervear Toys (www.yes-Mamod. Wilesco, Cheddar, Fragrance Counter (www. Krick and John Burrell, These

and unique products on-line. Few men wear hats these so shoppers will have to leave brooch, worn by Sharon gold, yellow sapphires on yellow gold, and mother of pearl

> Piaget is featuring the elegantly streamlined Miss Protocole watch with its ish Art Nouveau numbers on the face.

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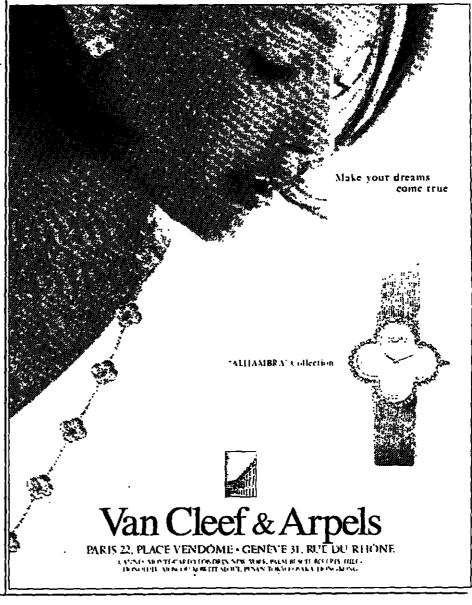
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### **Rovers Pick Kidd**

SOCCER Brian Kidd left Manchester United for struggling Blackburn Rovers on Thursday.

Kidd took over as manager at Blackburn, the Premier League champion in 1995, which is now last in the division. Kidd was the assistant to Alex Ferguson at Manchester United for seven

Roy Hodgson, the former Inter Milan and Swiss national team coach, was fired by Blackburn after it lost to Southampton last

#### Masseur Accuses Virenque

CYCLING Richard Virenque, one of the Festina riders thrown off the Tour de France, took as many as 100 injections of the banned drug EPO every year, according to Willy Voet, the team's former masseur. Virenque, 28, has denied taking

banned substances. But Voet, in an interview published in the newspaper France-Soir on Thursday, accused both Virenque and teammate Pascal Herve, who has also denied drug

taking of being liars.

These two were the biggest consumers. They received at least 90 to 100 injections of EPO a year." said Voet, who was arrested before the Tour.

#### Price Takes Early Lead

GOLF Nick Price shot a 5-underpar 67 Thursday to take a twostroke lead over Mark O'Meara, Justin Leonard and Bernhard Langer in the first round of the Million Dollar Challenge in Sun City, South Africa. Price, the defending champion, finished with consecutive birdies in his six-birdie round over the windswept Gary Player Country Club course. (AP)

#### Japanese Medalist, 93, Dies

OLYMPICS Mikio Oda, 93, Japan's first Olympic gold medalist, died Wednesday in Tokyo.

Oda won the triple jump in the 1928 Arnsterdam Olympics and set a world record three years later.

He later became a sports writer before becoming a professor in the athletic department at Waseda Uni-

### Brown Returns to Dallas

FOOTBALL The Dallas Cowboys re-signed Larry Brown, the cornerback who was their MVP in the Super Bowl three years ago.

After the Super Bowl, Brown signed a \$12.5 million, five-year deal with Oakland, but was kicked off the team in 1997. He signed with the Cowboys for \$76,000 for the remainder of the regular seaBy Christopher Clarey

MILAN — The tennis season finally. finally comes to an end this weekend. but the stars are already on vacation. Pete Sampras has achieved his goals for the year and is presumably concentrating on his golf swing. Marcelo Rios, the Chilean is also far from northern Italy, as is Patrick Rafter, the telegenic Queenslander who is resting his chron-

ically sore knee and dreaming of win-ning the Australian Open next month. The stage in Milan — a fine city for stages — has been left to the lesser lights. This is excellent for the Italians and Swedes who will face each other over the next three days in the Davis Cup final, but damaging to the prestige of the Davis Cup as it prepares to fete its

centennial year in 1999. It is a venerable, routinely gripping event: a warm gust of communalism and benign nationalism in the midst of a generally cool, capitalistic and everyman-and-agent-for-himself climate.

The Davis Cup has an important role to play but role players have been playing too large a part of late.
"It's a shame that all the best are not

involved," said Anders Jarryd,

difficult sometimes for the top guys to put it in their schedule, but in the big picture, you gain so much more by playing than by staying away.'

This year, for the first time since the computer rankings were launched, none of the four men chosen to play singles in the final is ranked in the top 30, and the matches on Friday - Andrea Gaudenzi versus Magnus Norman and Davide Sanguinetti versus Magnus Gustafsson -would have no chance of being placed on a show court at a Grand Slam event.

That does not mean they will not be close and compelling, or that the at-mosphere will not be transcendent. This is the first Davis Cup final to be held in Italy, and it has struck a chord. All of the three-day tickets for the final were sold early last month, and as of Thursday, only a few hundred single-day tickets remained: all in the upper reaches of the

12,000-seat Filaforum. "I think what is going to make this very special is the crowd," said Gaudenzi, who with his ranking of 44 is italy's top player.

The Italians have appeared in six but won only once: in 1976 when they beat Chile, 41, on clay in Santiago with the Italians better than themselves.

Sweden's assistant captain. 'I know it's Adriano Panatta and Corrado Barrazzumi playing singles and Paolo Bertolucci playing doubles with Pananta. All three were at Thursday's draw. Bertolucci is the Davis Cup captain, having taken over for Panatta. Panatta resigned in a huff last year because of a disagreement with Paolo Galgani, the former Italian Tennis Federation president. Panatta has since been appointed national technical director, and Barrazzutti is a television commentator.

S PORTS

"I think this is really a very important moment for the base of termis in Italy," Barrazzutti said. "We need to increase the number of youngsters playing the sport in this country, because we have a lot of older people who play but not so many children anymore. I hope this final

will catch the young people's fancy."
The Italians reached their first final in 18 years by capitalizing on events. Their first-round opponent India was missing its best player, Leander Paes; their quarterfinal opponent, Zimbabwe, had upset Australia on grass but was no threat on clay. Their semifinal opponent, the United States, could not persuade Sampras or Andre Agassi or Mi-Davis Cup finals — all on the road — chael Chang to play and mistakenly chose a slow indoor carpet that suited

The Italians could have surface frou-many matches, but that's not the case, ' bles of their own in Milan: the indoor he said. "The only thing I can say is that clay court they installed at considerable a Davis Cup match is a different thing. expense is quicker than expected, and the balls they have chosen, the same used at the French Open, are among the quickest in use on clay. That should not bother Sanguinetti, a quarterfinalist at Wimbledon this year, who is at ease on faster surfaces, but it could trouble Gaudenzi, a classic claycourter.

Watering the court could help Gaudenzi's cause, but French referee Gilbert Ysern will surely do his best to keep the playing field dry enough to be level. In 1995, when Ysem was the referee at the semifinal in Moscow between Russia and Germany, the Russians turned on the hoses the night before the first matches and Ysem delayed play until the court dried. The Russians still won.

Whether the Italians win depends greatly on Gaudenzi. He has not played an official match since he finished off the Americans in September. On Oct. 1, he underwent surgery to alleviate chronic pain in his right shoulder, and though Gaudenzi claims to be "110 percent," two months away from competitive tennis represents a potentially destabilizing break.
"Obviously I'd be happier if I had

played a lot of tournaments and won

Hopefully with the help of the crowd, I'm going to get into the match quickly.

Gaudenzi is hardly facing a sure thing in Norman, who is ranked 52d, has little Davis Cup experience and has struggled indoors. But with Sweden's top player, 17th-ranked Thomas Johansson, hampered by tendinitis in his knee and its most reliable player, Jonas Bjorkman, ill at ease on clay, Carl-Axel Hageskog, the captain, has taken chance on Norman in singles. Bjorknyr will play doubles with Nicklas Kulti Without Norman there would have

been no choice to make. In his Cup debut in April, he beat Karol Kucera on an indoor clay court in Bratislava, Slovakia to tie that first-round tie at 2-2.
Gustafsson then shook off the effects of a virus and beat Dominik Hrbaty in the final rubber. Neither Norman nor Gust-afsson played in the last two rounds, but eight months after Bratislava, they are back in the lineup.

If they thrive under pressure, Sweden will win its third Davis Cup title in five years. If they do not, the Filaforum will be a very festive place.

### Juventus Remains in Danger After Late Galatasaray Goal

### No Threat to Italians Off the Field at Delayed Match

ISTANBUL - Kaya Suat scored with a header two minutes into injury time to give Galatasaray a I-I draw with Juventus in their delayed European Champions League match and push the Italian

team to the verge of elimination.

The game Wednesday passed without incident off the field. It had been postponed by one week because Juventus said it was worried by anti-Italian feeling in Turkey, following Italy's refusal to extradite Abdullah Ocalan, the Kurdish rebel

On the field, the match was ill-tempered but also largely without incident. Nicolas Amoruso, a second-half replacement, gave Juventus the lead after 75 minutes from one of his team's few scoring chances.

Suat's late goal means Juventus, a finalist in for the past three seasons, has drawn all five of its matches in Group B. Galatasaray and Rosenborg Trondheim of Norway each have eight points, while Juventus has five. For Juventus to finish top of the group — the only way it can advance — it must beat Rosenborg in Turin next Wednesday and hope Galatasaray loses to Athletic, which is last in the group, in Bilbao.

Juventus players had threatened not to play in Turkey because they said they feared for their

The game was filled with fierce challenges. But, Turkey's Yeni Yuzyil news paper declared Thursday, "Friendship was the winner."

Apart from slogans denouncing Kurdish guerrilla groups and some habitual chanting of obscenities by Galatasaray supporters, there were none of the feared disturbances.

Turkey deployed 22,000 police for the game and the Juventus team flew home immediately afterward to avoid trouble. The Italians face possible disciplinary action for arriving Wednesday, in defiance of a rule that requires teams to arrive a day before a match.

No Italian fans attended the match, leaving the stadium in a deadly silence after Juventus

UEFA, the governing body of European soc-cer, postponed the match by one week for fear of

"I hope Europe and the world is ashamed," said Haluk Ulusoy, the president of Turkey's soccer federation, referring to doubts that Turks would behave.

Thousands of Turks poured into the streets to celebrate Galatasaray's result.

Police in Ankara, the Turkish capital, used water cannon to block off a street leading to the Italian Embassy — a frequent target of anti-Italy, anti-Ocalan protests.

About 100 people gathered in front of the cannon to shout slogans denouncing the rebel group. Hundreds of cars formed a convoy through the streets with passengers waving flags and chanting "Down with the PKK." (AFP, AP)

### ■ South Africa Hires Moloto

South Africa named Trott Moloto as its national coach Thursday, Agence France-Presse reported from Johannesburg. Moloto, 42, was assistant to Jomo Sono at the African Nations Cup and to the Frenchman Philippe Troussier at the World Cup.



Juventus players, in the striped shirts, and Galatasaray players taking the field in Istanbul.

### Oilers' Goalie **Just Too Wily For Coyotes**

The Associated Press

Mikhail Shtalenkov made 45 saves as the Edmonton Oilers ended the Phoenix Coyotes' 14-game unbeaten streak despite being outshot, 48-22.

"Their goaltender came up huge, Phoenix center. Jeremy Roenick, said of Shtalenkov after his team lost, 4-3, Wednesday. "He's the reason why they won the game. Period.' Phoenix, the Pacific Division leaders.

had not lost since Oct. 22 in Dallas. "By and large, I thought we played a whale of a game," said Jim Schoenfeld,

### NHL ROUNDUP

the Phoenix coach. "I thought their goaltender played a great game. That's going to happen with the number of good goaltenders in the league."

es 2, Panthers 1 Dixon Ward scored his team-leading 10th goal and Dominik Hasek continued his mastery at home with 27 saves as Buffalo defeated Florida.

Hasek has started the last 39 home games for the Sabres and has a 23-8-8 record and a 1.56 goals-against aver-

Hurricanes 4, Canadiens 1 Ray Sheppard and Keith Primeau scored the key goals as Carolina won its fourth

Rangers 3, Islanders 2 Mike Richter, the New York Rangers' goalie, stopped 25 shots as the Rangers won their third



Mike Richter, the Rangers' goalie, watching a shot bounce off the post.

straight game. Mike Knuble, Petr Nedved and Wayne Gretzky scored for the Rangers, who snapped a three-game losing streak at the Islanders' Nassau Maple Leafs 3, Kings 1 Sergei Berezin

scored twice to lead Toronto to its seventh straight home victory. Berezin deflected Sylvain Cote's point shot with 9:52 left in the third for

the game-winner -- his second powerplay goal of the night. Stars 3, Sharks 0 Ed Belfour stopped 26 shots for his second straight shutout.

becoming the leader among active goalies with 42 career shutouts, as Dallas won at San Jose. Belfour's second shutout of the sea-

son moved him past Colorado's Patrick Roy, who has 41 shutouts, but has not

had one this season.

The 42 shutouts fied Belfour with Charlie Gardiner, who played from 1927-34 with Chicago, for 20th place on the league's career list.

Avalanche 4, Red Wings 2 Chris Drury, a Colorado rookie, broke a tie game early in the third period as Colorado beat visiting Detroit, ending the Red Wings winning streak at five.

Rene Corbet added a wraparound goal with 5:22 remaining as the Avalanche also handed Detroit's goalie, Norm Maracle, his first loss in eight career starts. He had won four straight in place of the injured Chris Osgood.

### SCOREBOARD

Tsypiotrav 6 (Ferroro) (sh). 3. T-Berezin 7 (Cote. Sundin) (pp). 4. T., Yushkerich 4 (Trembloy, Sundin) (pp). Shots on goal: L.A.-12.8-28. T. 7-11-9-27. Goalles: L.A.-ICEHOCKEY **NHL Standings** 

N.Y. Islanders

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Phoenix 8 2 1—3 Edwards 8 2 1—3 Edwards 1 1 2—4 1st Period: E-McAumond 1 (Folfoon, Marchant) 2d Period: P-Stopleton 2

Detroit \$t. Lavis Nastrville Cricaga 1st Period: E-McCauriond 1 (Folloon, Marchant) 2d Period: P-Stopleton 2 (Sullivan) (sh), 1, E-Falloon 6 (Poli, Hamelik) (pp) 4. P-Drake 4 (Roenich, Tiacchok) 3d Period: P-Tixachok 13 (Lumme, Nusmitien) (pp), 6. E-Buchberger 3 (Devereum) 7, E-Murray 7 (Grier, Lindgren) Shots on goot; P-12-20-15-st. E-10-5-7-22. Gooties: P-Khenbittille, E-Staffester)

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Transaction of the second of t BASKETBALL U.S. COLLEGE SCORES MEX

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No. 25. St. Johns (4-2) def. Hofstra. 70-49 George Woshington 97, American U. 76

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mo (B) 3, Florentas 2

### TRANSITIONS

NATIONAL LEAGUE '

MATIONAL LEAGUE

CHICAGO—Agreed to terms with with OF
Henry Rodriguez on 2-year cardpoct
CHICAGO—Agreed Rel P Monard Borros from Founds for Guillermo Griffin Sold
contract of 18-OF Roberto Petropia
N.Y. METS—Agreed to terms with 35 Robin
Ventura on 4-year Contract.
PHILADELPHIA—Signed OF Keván Selcía to
2-year contract.
SAN DIEGO—Agreed to terms with C Cosios
Hermandez on 3-year contract.

KATIONAL FOOTBALL LEAGUE

MATIONAL POOTBALL LEAGUE heserve. Signed WR Phil Sorry.

IMDIANAPOLIS—Par WR Marrin Harrison
and G Tony Mandarich on bytred reserve.

NEW ENGLAND-Released WR Henry Ellord, Signed CB Kinb Serwanga.

PHILADELPHIA—Signed TE
Jordan and WR Kenn McKende, Restle, in
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### **SPORTS**

# Suicide Squeeze in the Front Office

### Some Baseball Teams Still Don't Understand the Free-Agent Era

By Thomas Boswell Washington Post Service

ASHINGTON — in baseball, the suicide squeeze used to be called with a runner on third base. Now, the suicide squeeze occurs in winter as otherwise sane teams are

All summer, teams spin a fantasy in their own minds: Their ballpark is the most beautiful. Their fans cheer the loudest. Their owner is the best to play for. Surely, the future belongs to them.

Any sensible free agent will under-stand their virtues, be delighted to sign with them and, maybe, even agree to a cheap deal just for the privilege of playcheap deal just for the plant in such a paradise.

Simultaneously, these very same teams look at their own players who are in the final years of their contracts. Every week, those fellows seem to sprout small horns. Previously unnoticed flaws in their play and subtle blemishes in character appear.

The notion gradually dawns on the owner and general manager that the reason the home team is not the world champion has nothing to do with their own bonehead blunders. Rather, the disappointments of recent seasons have their root in these disloyal, too-familiar faces who are threatening to leave if they aren't bribed to stay with enormous ransoms. Finally, the season ends and reality

begins to reintroduce itself. At the moment, prosperous teams such as the Orioles, Red Sox, Dodgers, Astros and Rockies wake up every aoming ready to scream. "We're gonna get shut out!" Even teams that care little about competing have to save face with their fans or risk empty ball-parks. The "major market" White Sox just lost Albert Belle and Robin Ventura. Don't they have to sign somebody? And do it fast?

What we're watching is musical chairs, played for multimillion-dollar stakes. And the music is about to stop. Team after team, after repeating the same mistakes we've watched for the last 20 years, now asks itself, "How did this happen to us? I thought we had a plan."

This annual suicide squeeze has become a more familiar recurring nightmare. Sometimes, one huge signing sets off a chain reaction.

First, perhaps, Mike Piazza signs with the New York Mets for \$91 million for seven years. If you are the Dodgers you grasp that Piazza never really wanted to come back to Los Angeles. You're going to need a big bat at catcher, not Charles Johnson, who hit .218. If you're the poor Phils, you realize Piazza couldn't care less that he was raised in Philly. Pure fantasy, If you're the Orioles, it hits you like a ton of bricks that you've completely misjudged the marketplace. Salaries, based on Piazza, are going to go through the son would re-sign with them. After all, Your wait-em-out strategy

Next, when Jose Offerman signed with Boston for \$26 million, more jaws dropped. Piazza is a future Hall of Famer. But who is Offerman?

In this autumn of delusion, the Red squeezed into making lunaric bids for free agents.

Sox assumed they were building a ream worthy of Bernie Williams. Naturally, the Yankees' center fielder would defect to play in Fenway Park. As New Englanders know, anybody sensitive enough to play jazz guitar like Williams would never voluntarily return to the Bronx when he could play near the Boston Common. Besides, Bernie had had tiffs with the Yanks

Then, one horrid day, the Bosox dis-covered Williams had re-signed with New York. How could Bernie, classy Bernie, do thar? The Yanks had blitzed him with an \$87.5 million offer as soon as their contract talks with Belle broke down. Faster than you could say, "Mo Vaughn is an Angel," the Red Sox suddenly realized that they desperately needed Rafael Palmeiro.

But so did the Orioles. Because Brian Jordan had turned them down to go to Atlanta. And because Todd Stottlemyre chose to play in the Arizona desert instead of by the Chesapeake Bay.

Big league organizations never learn, do they? Their uniforms aren't prettier. Their money doesn't spend better.

Write these invaluable cliches on the front-office wall: Do not let familiarity breed contempt. (Otherwise, you'll end up magging Roberto Alomar and Palmeiro about their attitudes, then get cornered into replacing them with Belle.) Love the one you're with ('til you get the one you want). You can't always get what you want, but you just might find that you get what you need. At the moment, the baseball landscape

is littered with scattered delusions. The Houston Astros thought that, once he got to know them, Randy John-

TOKYO - Sadaharu Oh, the Jap-

anese baseball great who hit a record

868 home runs, could face a lifetime

ban if an investigation finds that the

team that he manages orchestrated

sign-stealing from television cameras.

day. "I'd like to believe my players."

"I can't believe it," Oh said Thurs-

Oh has not been directly implicated

in the allegations against his Daiei

Hawks, and the three players accused

The Pacific League does not specify

penaltiés, but some news reports said

that Oh could receive a lifetime ban if

the inquiry found his team guilty.

have denied wrongdoing.

the Big Unit went 11-1 in Texas. Instead, the Big Unit went to the crazyspending Diamondbacks boss, Jerry Colangelo, who seems determined to bring obscene NBA salaries to the

merely preposterous major leagues. San Diego still thinks Kevin Brown has fuzzy feelings about that Padres' pennant he helped win and the new stadium that the town has agreed to build. The Padres think that's going to help 'em at closing time when some panic-stricken general manager, his job in jeopardy, cuts to the chase and says. "What will it take to sign you, Browny? Just name it.'

The Orioles think B. J. Surhoff loves the Camden Yards fans and would never sign with Pittsburgh for a few million more. After everything that's happened. yes, they're still counting on B. J.'s soft heart, not his hard head. They're also convinced all they have to do to ink Delino DeShields, born in Delaware, is pick up the phone and whistle. What if somebody else phones first and says. Delino, this is our top offer. We're blowing our budget for you. But we can't get in a bidding contest with Baltimore. o phone calls. Decide right now."

That's how it happens.
Palmeiro said the final moments of his decision process were "like a poker game." He was within "two or three minutes" of re-signing with Baltimore. What swayed him in those last gutcheck moments? Desire to return to his off-season home in Texas? The delight at evicting his old nemesis. Will Clark, from his job as Rangers first baseman? Animosity toward the we-don't-need-him treatment he got in Baltimore? All of the above?

Soon, the process of self-deception can start all over again. As next Thanksgiving rolls around, the squeeze will ighten again. Perhaps the only inflexible rule of the free agent era is this: Screw up early and avoid the rush.

According to the allegations, a team employee monitored TV cameras in

Fukuoka Dome that showed the op-

posing catcher. The employee de-

ciphered the catcher's signs and used a

walkie-talkie to pass on the infor-

mation to a youngster in the stands

who had been hired for the job, Jap-

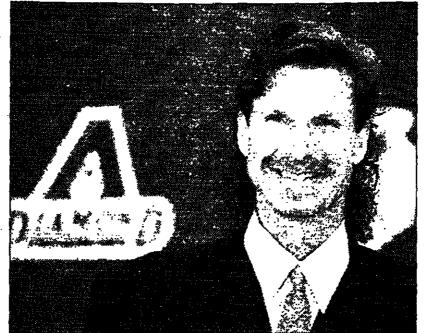
anese news reports said. The young-

ster allegedly relayed information to

The team management questioned

the three players Thursday, Japanese news organizations said. The players infielders Koichiro Yoshinaga and Shikato Yanagita and outfielder Noriyoshi Omichi, denied the allegations.

batters by waving a megaphone.



MULTIMILLION DOLLAR SMILE - Randy Johnson, who signed with Diamondbacks for \$52.4 million, meeting the media in Phoenix.

## **Off-Season Diversion:** See Free Agents Get Rich

Ventura Goes to Mets, Rodriguez to the Cubs

The Associated Press The free agent market is remaining

busy and buoyant.
On Wednesday, Robin Ventura, a third baseman, finalized a \$32 million. four-year contract with the New York Mets and Henry Rodriguez agreed to return to the Chicago Cubs for an \$8.9 million, two-year deal.

Even Carlos Hernandez struck it rich. After just one season as a starter, the catcher worked out a \$6.5 million, three-year contract to stay with the San Diego Padres.

Also Wednesday, Kevin Brown, the top free agent pitcher left, met with the St. Louis Cardinals.

Ventura, a five-time Gold Glove and potent left-handed bat, also talked to Baltimore after the Chicago White Sox decided not to meet his contract de-They were looking for a left-handed

hitting third baseman, and I kind of fit Ventura said of the Mets, "It boiled down to going to the place with the best chance of winning, and that's why I'm here." Ventura, who made \$6.1 million this

year, gets a \$1 million signing bonus with \$250,000 payable on July 1 of each of the next four years. He gets \$6.75 million next season, \$7.75 million in 2000 and \$8.25 million in each of the final two years. He has a limited notrade clause.

The Mets have committed \$155 million this off-season to three players. They re-signed Mike Piazza to a \$91

million, seven-year deal and kept ace Al Leiter with a \$32 million, four-year

In their search for a leadoff hitter, the Mets are talking to Rickey Henderson. Mets general manager Steve Phillips met with Henderson's agents for two hours Wednesday night at Shea Stadium.

Rodriguez, acquired by the Cubs from Montreal last December for pitcher Miguel Batista, hit .251 last season with 31 homers and 85 RBls. After making \$2.7 million last season, he gets a \$200,000 signing bonus, \$3.6 million next year and \$4.5 million in 2000.

The Cubs also signed right-hander Scott Sanders, released by San Diego on Nov. 17. Sanders, 29, pitched in 23 games for the NL champions, going 3-1 with 26 strikeouts, five walks and a 4.11 ERA in 30 2-3 innings. Hernandez hit .252 with nine homers

and 52 RBIs this season and batted .325 in 14 postseason games for San Diego, including a team-high .417 in the firstround win over Houston.

"The one thing we've had that's been a problem over the last couple of years is the ever-changing catcher when you're trying to develop pitchers." said Kevin Towers, the Padres general manager.

This should give us a little bit of continuity, which is important.

The Padres apparently will lose center fielder Steve Finley, who is close to signing with the Arizona Diamondbacks. Finley reportedly will get a fouryear deal. He had been seeking \$6 million a year.

### **5 Cy Youngs** Are Great, **But Clemens Wants a Ring**

By Murray Chass New York Times Service

NEW YORK - When Roger Clemens was a free agent two years ago, he shunned two teams that had been and would continue to be legitimate contenders, the New York Yankees and the Cleveland Indians. Now, after winning his fourth and unprecedented fifth Cy Young awards but no championships with the Toronto Blue Jays, Clemens

wants to be traded to a contender. The pitcher made that request Wednesday through his agent, and the Blue Jays, adhering to a verbal commitment made two years ago, said they would comply. Gord Ash, the team's general manager, said he wanted to move as quickly as possible, in the next week to 10 days.

"I'd say I'm on a fast track with this," Ash said. "There are so many other things going on with free agents and other deals, we need to have this clarified before we move on."

After speaking with Clemens's agent. Randy Hendricks, Ash immediately contacted the Yankees. Cleveland. Texas and Houston. Those teams, he said, had shown the strongest interest dating to last July. He said he expected to talk to other teams as soon as the news spread.

Ash said the Yankees "were very interested at the trade deadline, so one could assume they still are."

"Who wouldn't have an interest in Clemens?" said Brian Cashman, the ankees general manager.

Ash said the Indians, Rungers and Astros all said they were very interested and would be in touch with him.

"We'll be looking for players who could help us at the major league level now," Ash said. "Prospects aren't going to work."

"We're going to need at least some pitching back," he added, "but I want to be open minded about this. I don't want to predetermine what it will take. I want to see what the offers are. Given that the Rangers. Astros and

Indians all have been seeking pitching to bolster their staffs, the Yankees would seem to be in the best position to include a starting pitcher because they have six. But would the Blue Jays trade Clemens to a team in their division?

We've debated that." Ash said. "I don't see that as a roadblock. What we have to concentrate on is getting the best possible deal. If that presents itself from within the division, that would be unusual, but you have to do what you have to do both short and long term.

### DENNIS THE MENACE



NOW, DON'T BE





### **PEANUTS**

**GARFIELD** 

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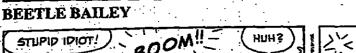
Japanese Baseball Legend Could Face Ban























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CALVIN AND HOBBES

















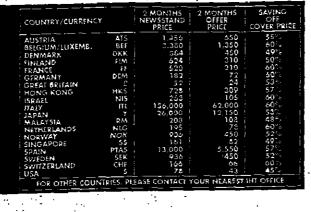






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### **POSTCARD**

### Buddha's Birthplace

By Barry Bearak

2.500 years ago, on a much and do very little. This is spring day under a full moon, what Lumbini needs. People Siddhartha Gautama was born doing, people believing."

In Lumbini His mother had The spot believed to be in Lumbini. His mother had would become holy soil to mil- swayed with the breeze. lions of Buddhists who, for the

never think of coming here. Situated in the flat, steamy lowlands of southwestern Bank. This is Buddha's birth-Nepal, Lumbini is not only off place. It has to be a peacethe beaten track, it is also away from an adequate supply of sewer pipes, telephone lines, electric lights, clean sheets and mosquito control. Thirty years of planning to develop the site The village was redishave thus far failed to make it covered only in 1896, when the Buddhist counterpart of a excavators unearthed a half-

most part, would these days

The royal government of countryside. It had been left in Nepal would like to change the third century B.C. by the that. On Tuesday, it convened Maurya emperor Ashoka, a a two-day conference of religious leaders and political officials from 19 nations, trying to promote Lumbini as the fountain of world peace" and open the way for temple that contained a relief a torrent of pilgrims and tourists to this impoverished

country of 21 million. At best, such cooperation has been inconsistent in the past, a sad matter for many of the devoted. As if working so long to pay the proper re-through some inescapable spect to Lord Buddha? When karmic process, the development of Lumbini seems required to overcome sorrow. greed, egotism, despair and countless other frailties be-

fore it can attain realization. "Five and a half years ago I found so much jungle it made me weep, said Thay Huyen Dieu, a Vietnamese scholar

building a monastery here. This was not the beautiful garden of scripture. We Bud-UMBINI, Nepal - About dhist people sometimes talk too

gone into labor while on a Buddha's birthplace is now a stroll in a verdant grove, modest excavation site. There smelling the flowers and are piles of red-brown brick listening to the songbirds. The once used in ancient temples. baby would grow up to be the For Tuesday's occasion, red Enlightened One — the bunting was hung across the Buddha — and this village area. Multicolored streamers

"What Lumbini needs is the right concept," said Noritada Morita, a retired economist with the Asian Development oriented, high-quality meditation place, not just for Buddhists but for everybody.

buried pillar in the Nepalese once-fierce warrior tamed by Buddhist compassion. An inscription claimed the spot to be Buddha's birthplace. The pillar stood near a destroyed sculpture of Maya, Buddha's mother, giving birth.

In the few Lumbini monasteries, among some of the monks drinking tea. there is impatience: Why has it taken will millions come to this place and learn of its peace?

But other monks are undisturbed by such things.
Why would anyone hurry to create gardens and buildings and monuments?" they ask, echoing the Buddha in reply: Everything is transient and nothing endures.

# One Writer's Path to the Nobel for Literature

By Alan Riding New York Times Service

TIAS, Lanzarote. Canary Islands — Looking back on his life from the outpost of his 76 years. Jose Saramago still finds it hard to believe that on Dec. 10 in Stockholm he will become the first Portuguese-language writer to receive the Nobel Prize in Literature. Not that he was a surprise choice: He was already the pundits' favorite last year when the prize went to Dario Fo of Italy. It is just that, as he puts it softly, "I was not born for this."

The son of a peasant father and an illiterate mother, brought up in a home with no books, he took almost 40 years to go from metalworker to civil servant to editor in a publishing house to newspaper editor. The accident of unemployment in his mid-50s finally led him to risk life as a full-time writer. And he was 60 before he earned recognition at home and abroad with "Baltasar and Blimunda."

Still, if he likes to remind people that he "was not born for

this," it is not only out of bemusement at his late-in-life success. It is also to explain that his distinctive narrative style, his ironic voice, his unrestrained imagination and the allegorical themes of his books are all products of his life before he became a writer. "I think it simply has to do with

my past," he said.

That this past is also deeply rooted in the history and literature of what was long one of Europe's poorest and most isolated countries may well have narrowed his focus, but Saramago feels this has worked in his favor. "I believe that the more authentic the expression of the cultural roots of an author, the more understandable it is to people from other

And yet, while profoundly Portuguese, Saramago remains an outsider: an atheist and a Communist in a Roman Catholic and conservative land.

In 1992 a center-right Portuguese government even ve-toed his novel "The Gospel According to Jesus Christ" on the ground of blasphemy. Furious, he left Lisbon and moved to this volcanic Spanish island off the west coast of Africa with his wife, Pilar del Rio, a Spanish journalist.

After his Nobel Prize was announced in October, it was the Vatican's turn to lament that for the second year running the award had gone to someone it perceives to be anti-religious. 'Why does the Vatican get involved in these things?' Saramago asked, uncharacteristically raising his voice. "Why doesn't it keep itself busy with prayers? Why doesn't it instead

open its cupboards and reveal the skeletons it has inside?' But in Portugal, where walls were plastered with posters proclaiming "Congratulations, Jose Saramago." he was now received like a prodigal son. "The prize became a national happening." he said. "People came up to me, not to congratulate me—that would be normal—but to say.

"Theat you thank you, as if the Nobel Prize were a sort of the said, slipping into storytelling mode. "Of course, they would be killed later. Life was like that." recognition for all my countrymen, as if everyone had grown one inch taller.

The prize abruptly ended Saramago's tranquillity, assaulting him with the vagaries of sudden fame, a topic he trees," Saramago said, "and he went one by one, embracing treats mockingly in his latest novel, "Todos os Nomes," or the trees and crying, saying good-bye to them because he knew



Jose Saramago at his home in the Canary Islands.

All the Names." still to be published in English. But the flurry of recent weeks has also led him to reflect on his life, to rummage in his past for the incidents and influences that explain why, what and how he writes.

Two childhood memories stand out. Although his parents moved to Lisbon in 1924, when he was 2, he always spent vacations with his grandparents in his birthplace in the village of Azinhaga in the Ribatejo region. They bred pigs and, in the winter, he recalled, they would take weak piglets to their bed.

was to be taken to Lisbon for treatment. "He went into the yard of his house, where there were a few trees, fig trees, olive

he would not return. To see this, to live this, if that doesn't mark you for the rest of your life, you have no feeling."

At primary school, young Jose loved reading and writing but, with no money for further studies, at 12 he entered an industrial college to learn the trade of metalworker. To his delight, the school also offered a course in literature.

By the time he began work as a metalworker at 17, he was dreaming of becoming a writer. He switched jobs to become a clerk in a hospital and began spending evenings in a local library. "When I was 25, I wrote a novel, 'Land of Sin,' and amazingly it was published." he said, "although it went"

But after he sent a second novel to a publisher and it never returned, he stopped writing. "I don't think I was conscious of this at the time, but looking back, I think I reached the conclusion that I had nothing important to say," he mused, "so I went 20 years, from 1947 to 1966, without publishing a word. I had no regrets. I wasn't even collecting experiences to recount later. My writing period was over. I just lived my

In the 1960s, while working for a Lisbon publisher, he published two books of poems, but nothing more ambitious, At the time, Portugal was ruled by a rightist dictatorship that had been in power since 1926, but this did not explain Saramago's silence, "I was not a victim of fascist op-pression," he said. "There were great writers who continued to write against all odds. I took no risks because I had nothing

At least not in a literary sense. Having joined the Com-At least not in a therapy sense, having joined the communist Party in 1969, he began writing editorials in a Lisbon newspaper, struggling daily with official censors. After the April 1974 revolution toppied the regime, he became deputy editor of a newly nationalized Communist-dominated newspaper. Diario de Noticias, until he was thrown out of his job

hy an anti-Communist counteroffensive in November 1975.
"I can probably thank this for the fact I became a writer." he said. "Finding myself out of work, defeated politically. I decided the time had come to determine if I really was a writer. I felt I had something to say, but I didn't know what. In 'Manual of Painting and Calligraphy,' published in 1977, about a painter who writes to reflect on how badly he paints, I indirectly pose the basic question: 'Now, Jose, what are you

going to write? Today, with his books translated into 25 languages, the international appeal of his fiction is no longer a mystery.

"The themes that interest me are questions that I think concern everyone. he said. I'm thinking of my owny relationship with the world, with society, with time, with history. There is also a way of narrating, a greater or lessel. degree of emotion, an ironic look at powerful institutions, perhaps all of this."

"But in the end," he went on, "I could only be a Portuguese writer. Some people need to make references, like the 'Garcia Marquez of Europe,' but I don't think this is the case. There are many differences between us, all of them favoring Garcia Marquez. But I believe my work is a direct product of my imagination, my concerns. I have always lived in isolation. I read everything, but my roots are Portuguese."

### **PEOPLE**

BRITISH theater famed for launch-A ling radical playwrights has agreed to be renamed after a major funding deal, with the new sponsor's name in neon lights. The move by the Royal Court. where John Osborne's "Look Back in Anger" was first staged, sparked fury among playwrights and directors. Sir Peter Hall, former di-"a sign of the times." The Jerwood Foundation, a private trust founded by the pearl importer John Jerwood. agreed to make a £3 million (\$5 million) donation that will lift the threat of bankruptcy and help the Royal Court to finish its rebuilding program. The Court's two theaters will be renamed the Jerwood Theatres at the Royal Court Theatre.

Sixty years after fleeing their homeland, members of the von Trapp family were honored by the state of Salzburg. Austria, in a ceremony in New York. The von Trapps fled Salzburg in 1938, when the Nazis wanted the family patriarch, Baron Georg von Trapp, to join

their navy. So, over the mountains they fled, eventually reaching the United States, Their story inspired the Rodgers and Hammerstein musical "The Sound of Music," which opened on Broadway in 1959 and was revived this year, and the 1965 film. Arno Gasteiger. vice governor of Saizburg, presented six of the baron's children with the state's

oration of Honor, at a Manhattan hotel three-person board, the first to be made before attending a performance of the

The actress Kathy Bates is replacing the late Roddy McDowall on the Academy of Motion Picture Arts and Sciences governing board. Bates joins

### A Legion of Honor for Walter Cronkite

NEW YORK — The American Society of the French Legion of Honor gave the former newscaster Walter Cronkite its highest award Wednesday, the Medal for Distinguished Achievement.

"Walter Cronkite's active involvement in reporting the Second World War and its repercussions over the following decades made him the voice of America," said Guy Wildenstein, president of the society.

He added: "Mr. Cronkite has been part of virtually every news event in our

time, not only on the domestic and international front, but also with respect to our conquest of space. The former CBS anchor, 82, was already a Chevalier of the Legion of Honor. Napoleon created the Legion in 1802. The American Society was formed in 1924 by Legion of Honor members living in the United States.

up entirely of Oscar winners. McDowall died of cancer on Oct. 3. Bates won her Oscar for her portrayal of an obsessed fan in the 1990 movie "Misery."

The four-year marriage of Dudley Moore and his fourth wife, Nicole the settlement weren't disclosed by the actor's publicist. Rothschild filed a suit alleging abuse by the star of "Arthur" and "10." then dropped it in June, citing Moore's health problems. He underwent heart surgery in 1997 because of a blocked artery.

The English architect and urban designer Sir Norman Foster and his London-based firm, Foster & Partners, received the fifth Veronica Rudge Green Prize in Urban Design from the Harvard Design School. The firm was chosen for

two projects: the subway system in Bil-

bao, Spain, and the development of the Carre d'Art Plaza in Nimes, France.



The von Trapps in New York, after being honored by Salzburg.



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